



gjchamber.org

YOUR LINK TO BUSINESS

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Chamber Champions Economic Growth in 2018

The Chamber Board of Directors adopted the 2018 business plan at their November meeting, and the need for this organization to be proactive in helping job creators succeed and strengthen the economy continues to be the major theme of the Chamber work plan for the next 12 months.

Shown below are goals and some of the strategic steps anticipated:

Goal 1: Convene Stakeholders and Champion Workforce Development Programs.

The Chamber continues to partner with education and the Mesa County Workforce Center on programs that are familiar to our members including the Young Entrepreneur's Academy, Career Wise, Kick Start, Hire Me First and the ACT Workforce Ready Community Certification process. In addition, the Chamber will support efforts by Colorado Mesa University and School District 51 to encourage more high school students to pursue some sort of post-secondary training.

Goal 2: Promote a Strong Local Economy Through a Robust Business Retention/Expansion Program.

Efforts to address the barriers to growth for local companies will be identified through a personal visitation program targeting over 100 companies. Once identified, issues will be addressed on an individual and collective basis depending on the impediments to growth. In partnership

with GJEP, the Chamber will also spearhead an initiative to secure a foreign trade zone for the Western Slope and expand direct commercial air service to assist our companies in reaching customers across the globe.

Goal 3: Advocate for a More Favorable Business Climate at the Local, State and Federal Level Through the Legislative and Regulatory Processes.

A general election will be held in 2018 with races for county offices, Governor, state lawmakers and members of the Congressional delegation. The possibility of several statewide ballot measures coupled with an interest in local questions will ensure that being the voice of business will be needed at all levels. A State of the Grand Valley event will be held to inform business leaders of the major projects, issues, and initiatives being undertaken by the local government sector.

Goal 4: Utilizing the Strengths of the Chamber Help Build a Stronger Community.

Colorado Mesa University is a cornerstone for building a stronger economy and a greater quality of life. Through the CMU 20000 effort, the Chamber will seek to raise the visibility of the University and encourage more attendance by area students. A first-ever leadership summit is planned to motivate business leaders of all generations to become more active in community building and the Mesa County Leadership Program will begin its 25th year of training business leaders about community issues.

Goal 5: Offer Direct Benefits to Members That Will Strengthen Their Individual Businesses.

Leads Groups, Sunrise Seminars, a Health Care Summit, JUCO Spirit Week and a host of other instructional and networking opportunities will be offered to businesses so they can work smarter, not harder to develop their businesses and create jobs which helps everyone prosper.



Cappella Grand Junction - Photo by: The Business Times

Follow the Grand Junction Chamber on



and on gjchamber.org

2018 Board of Directors

Clay Tufly, Alpine Bank
- Chairman of the Board

Susan Alvillar, James R. Alvillar
and Associates

Joseph R. Burtard, Ute Water
Conservancy District &
JR's Carriage Service

Kimberly Clemmer, Clemmer
Welding, LLC

Ryan Ellington, Edward Jones
Investments

Jerome Gonzales, JG Management
Systems, Inc.

Stuart Hall, Entrada Consulting
Group, Inc.

Donna Hardy, Dalby, Wendland
& Co., P. C.

Chris Higgins, StarTek USA, Inc.

Jeffrey S. Hurd, Ireland Stapleton
Pryor & Pascoe, P.C.
- Immediate Past Chair

Chuck Johnson, Brady Trucking

Heather Lambeth, New Image
Realty, LLC

Darin Mack, The Trophy Case

Mark Miller, Ed Bozarth Chevrolet
and Buick, Inc.

Matthew H. Rosenberg, RoseCap
Investment Advisors, LLC

Stacey Stewart, KKCO 11 News
(NBC TV)

Chris Thomas, Community Hospital

Janie VanWinkle, VanWinkle Ranch

Sam Williams, Powderhorn
Mountain Resort

www.gjchamber.org

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Chamber of Commerce

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Grand Junction Area Chamber
of Commerce
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Grand Junction, CO 81501
Or call 970-242-3214

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Chairman's Column

Clay Tufly

2018 Chairman of the Board

When I agreed to be Chairman of the Grand Junction Area Chamber Board in 2018 it seemed like a somewhat distant commitment. I blinked and it is now my turn to wield the gavel! I am excited to build upon the great work done by 2017 Chairman Jeff Hurd and the previous board of directors. In an age when all organizations and institutions are challenged to show their relevance to the communities they serve, I believe this Chamber can ably demonstrate, to all of its stakeholders, the value it brings to our members and the positive impact it has on our community.

A recent brand definition research project by the Western Association of Chamber Executives sought to answer the question of why the Chamber of Commerce exists. . . any Chamber of Commerce. We explored a similar question on our board planning session back in November. The finding of the research conducted through interviews with over 200 chamber members across 18 states can be summed up in one sentence. The Chamber of Commerce exists to be **The Catalyst** for business growth, **The Convener** for leaders and influencers, and **The Champion** for stronger communities.

Looking ahead to 2018, I can find concrete examples of how we plan to do that. By implementing a strong program of existing business retention and expansion strategies we will help our area businesses achieve their true economic potential and be a catalyst for business growth. Assisting companies to navigate the regulatory environment, access incentives, and develop a qualified workforce is part of the daily work of our staff and various committees.

On any given day this year, you will find the Chamber convening leaders and influencers to tackle major policy issues like how to provide the transportation infrastructure needed for the current and future growth of our community, area and state. From Health Care Summits to Economic Outlook Summits, Leadership Summits to State of



the Valley presentations we will be bringing together thoughtful business leaders to determine how to move the needle on creating a healthy business climate and a better community.

Being a Champion for a stronger community is something we **all** do almost unconsciously. . . it is ingrained in our culture. That Champion can be a staff person answering the questions about the quality of life for a prospective new employee and new resident. That Champion can be 50 Chamber representatives hosting members of the Colorado General Assembly to a dinner and bending their ears on what Grand Junction needs to thrive. That Champion can be a delegation meeting with airlines to encourage more commercial service. That Champion can be the Chamber Board encouraging voters to approve ballot measures that result in better roads and better schools.

That Champion is YOU. At its heart, this Chamber is nothing more than a collection of individuals connected to the business community working together for the good of all. The Chamber exists because of you and the trust you put in the Grand Junction Area Chamber of Commerce. I look forward to working more closely with all of you this year as we **"Saddle Up for Success!"**

Expanding Companies Applauded

At the December Quarterly Membership Meeting, seven companies were recognized for creating 176 new jobs and investing over \$28 million into the local economy. There were several other companies that had expansions but chose to wait until March 2018 to be recognized. Altogether in 2017, the Chamber recognized 26 companies for creating over 250 jobs and investing over \$43 million in the Grand Valley. Those recognized most recently are:

Company	Contact	Employees Added	Capital Investment
Appleton Clinic	Becky Arnold	7	N/A
Cendera Funding	Jason Jones	4	\$4,000,000
City Market	Rick Bamford	136	\$24,000,000
Clemmer Welding	Kimberly Clemmer	1	\$35,000
Cobb Marketing	TJ Elbert	3	
Peterson Plumbing	Robin Stevens	3	\$125,000
Real Property Management NOW	Scott Schnidelar	7	\$3,000,000
WBS Coatings	Jamie Stockton	25	\$450,000
TOTALS:		186	\$31,610,000



4th Quarter 2017 Business Expansion Honorees
Matt Telinde, Scott Schnidelar, Rick Bamford, Robin Stevens,
Kimberly Clemmer and TJ Elbert

If you are a business that has expanded recently and that has not been recognized by the Chamber in the past twelve months, please contact us at 970-242-3214 or complete the business expansion form that can be found online at www.gjchamber.org to ensure you are recognized for economy building at our next luncheon.

2018 Leadership Elected

At the November Board of Director's meeting, the following leadership was elected for 2018:



Clay Tufly



Chris Thomas



Jeffrey Hurd



Ryan Ellington



Donna Hardy



Susan Alvillar

Chairman of the Board:

Chair-Elect:

Immediate Past Chairman:

Secretary/Treasurer:

Vice Chair:

Vice Chair:

Clay Tufly - Alpine Bank

Chris Thomas - Community Hospital

Jeffrey S. Hurd - Ireland Stapleton Pryor & Pascoe, PC

Ryan Ellington - Edward Jones Investments

Susan Alvillar, James R. Alvillar and Associates

Donna Hardy, Dalby, Wendland & Co., P. C.

Their terms of office begin January 1, 2018 and extend to December 31, 2018.

GRAND JUNCTION AREA CHAMBER OF COMMERCE

2018 Annual Banquet

SADDLE UP FOR SUCCESS

JANUARY 26, 2018

Two Rivers Convention Center
6:00pm - 11:30pm

\$79/ Individual Buckaroo PRIOR to January 12th

\$89/ Individual Buckaroo AFTER January 12th

\$890/ Corporate Table of Outlaws

(Corporate Table Purchase Includes Priority Seating, VIP Reception, & Advertising as Table Sponsor)

RESERVE
YOUR SEATS TODAY!

CALL 970-263-2919

EMAIL candace@gjchamber.org

TITLE SPONSORS



Mesa County Leadership Summit

April 18, 2018

INSPIRE • LEAD • SUCCEED

BIWISE
INDUSTRIES



Thank you to our Title Sponsors

Chamber Prepares for Legislative Session

The Colorado General Assembly convenes on January 12th and the Chamber is gearing up to be the voice of business at the State Capitol in 2018.

Our videoconference series which offers real-time opportunities to discuss issues with our state delegation begins January 16th and will be held at the Chamber offices in the lower level conference room beginning promptly at 7:00 AM. The calendar and sponsors of these sessions are:



1/16/2018	Charter Spectrum Business Services
1/30/2018	Rocky Mountain Health Plans
2/13/2018	Home Loan Insurance
3/6/2018	Bechtel and Santo
3/20/2018	EIS Solutions
4/3/2018	Express Employment Professionals
4/17/2018	XCEL Energy
5/1/2018	James R Alvillar and Associates

Another major activity of the session will be our annual trip to the Capitol slated for February 22-23, 2018, sponsored by Pinnacol Assurance, Charter Spectrum Business Services, Brady Trucking and United Companies. The agenda is still being developed but speaking requests have been made to the Governor and the new Executive Director of the Colorado Department of Transportation. Stephanie Veck, Colorado Workforce Development Council is already confirmed and representatives from Colorado Parks and Wildlife, State Demographers Office and COGCC have been invited.

Our annual legislators' dinner, which typically attracts between 25 and 30 lawmakers has been moved to the Charcoal Restaurant which is close to the Capitol. Registration is open for this annual trip and reservations can be made by going to the Chamber website, www.gjchamber.org and clicking on Chamber events or by calling the Grand Junction Chamber of Commerce offices (970-242-3214).

RECENT RIBBON CUTTINGS



Court Appointed Special Advocates (CASA) of Mesa County

360 Grand Ave, Grand Junction, CO 81501
(970) 242-4191 - **New Location**
Human Service Organization



Cendera Funding, Inc.

128 N 5th St, Grand Junction, CO 81501
(970) 812-0800 - **New Location / Expansion**
Mortgages & Contracts



Restoration 1 of Western Colorado

826 N Crest Dr Ste A, Grand Junction, CO 81506
(970) 462-9399 - **New Location / Expansion**
Fire & Water Restoration Services

MARK your CALENDARS!

Event Details & Registration Online at gjchamber.org

JAN 16 | 7:00 AM

Legislative Videoconference
GJACC Conference Room
Advance Registration Requested
Space is limited

JAN 17 | 12:00 Noon

Networking@Noon
Warehouse 25 Sixty-Five
Advance Registration Requested
\$18 for GJACC members

JAN 17 | 2 - 4 PM

Mesa County Libraries Business Connect
GJACC Conference Room
Advance Registration Requested
Space is limited

JAN 26 | 6:00 PM

2018 Annual Banquet
Two Rivers Convention Center
Advance Registration Requested
\$79/ individuals / \$890 table

JAN 30 | 7:00 AM

Legislative Videoconference
GJACC Conference Room
Advance Registration Requested
Space is limited

JAN 30 | 5:30 PM

Business After Hours
Western Colorado Community College
Advance Registration Requested
\$10 for GJACC members

FEB 13 | 7:00 AM

Legislative Videoconference
GJACC Conference Room
Advance Registration Requested
Space is limited

FEB 14 | 12:00 PM

Energy Briefing
The DoubleTree by Hilton
Advance Registration Requested
\$15 for GJACC members

FEB 21 | 7:30 AM

Directory Delivery Breakfast
Coyote Cafe
Advance Registration Requested
Free for GJACC Delivery Volunteers

FEB 21 | 12:00 Noon

Networking@Noon
LaQuinta Inn & Suites
Advance Registration Requested:
\$18 for GJACC members.

FEB 21 | 2 - 4 PM

Mesa County Libraries Business Connect
GJACC Conference Room
Advance Registration Requested
Space is limited

FEB 22-23 | All Day

Legislative Days at the Capitol
Denver, CO
Advance Registration Requested
\$375 for GJACC members
Space is limited

FEB 27 | 5:30 PM

Business After Hours
Mesa Mall
Advance Registration Requested:
\$10 for GJACC members

MAR 6 | 7:00 AM

Legislative Videoconference GJACC Conference Room
Advance Registration Requested
Space is limited

MAR 7 | 7:30 AM

Annual Healthcare Summit
The DoubleTree by Hilton
Advance Registration Requested
\$55 for GJACC members

MAR 19

Quarterly Membership Luncheon
Advance Registration Required
\$18.00 Advanced/\$23 at Door

MAR 20

Legislative Videoconference
GJACC Conference Room
Advance Registration Requested
Space is Limited

MAR 21 | 12:00 Noon

Networking @ Noon
Advance Registration Required
\$18.00 for GJACC members

MAR 21 | 2 - 4 PM

Mesa County Libraries Business Connect
GJACC Conference Room
Advance Registration Requested.
Space is limited

MAR 27

Business After Hours
Eureka! McConnell Science Museum
Advance Registration Requested
\$10 for GJACC members

MAR 28

YEA! Investors Panel
Courtyard by Marriott

GJACC Events Registration Form: January, February & March 2018

- | | | |
|---|---|---|
| <input type="checkbox"/> Legis Videoconference - 01/16/18 | <input type="checkbox"/> Energy Briefing - 02/14/18 | <input type="checkbox"/> Quarterly Luncheon - 03/19/18 |
| <input type="checkbox"/> Networking@Noon - 01/17/18 | <input type="checkbox"/> Directory Delivery - 02/21/18 | <input type="checkbox"/> Legis Videoconference - 03/20/18 |
| <input type="checkbox"/> Business Connect - 01/17/18 | <input type="checkbox"/> Networking@Noon- 02/21/18 | <input type="checkbox"/> Networking@Noon - 03/21/18 |
| <input type="checkbox"/> Annual Banquet - 01/26/18 | <input type="checkbox"/> Business Connect - 02/21/18 | <input type="checkbox"/> Business Connect - 03/21/18 |
| <input type="checkbox"/> Legis Videoconference - 01/30/18 | <input type="checkbox"/> Legislative Days Trip - 02/22/18 | <input type="checkbox"/> Business After Hours - 03/27/18 |
| <input type="checkbox"/> Business After Hours - 01/30/18 | <input type="checkbox"/> Business After Hours - 02/27/18 | <input type="checkbox"/> YEA! Investors Panel - 03/28/18 |
| <input type="checkbox"/> Legis Videoconference - 02/13/18 | <input type="checkbox"/> Legis Videoconference - 03/06/18 | |
| | <input type="checkbox"/> Healthcare Summit - 03/07/18 | |

Company Name: _____ Contact Person: _____

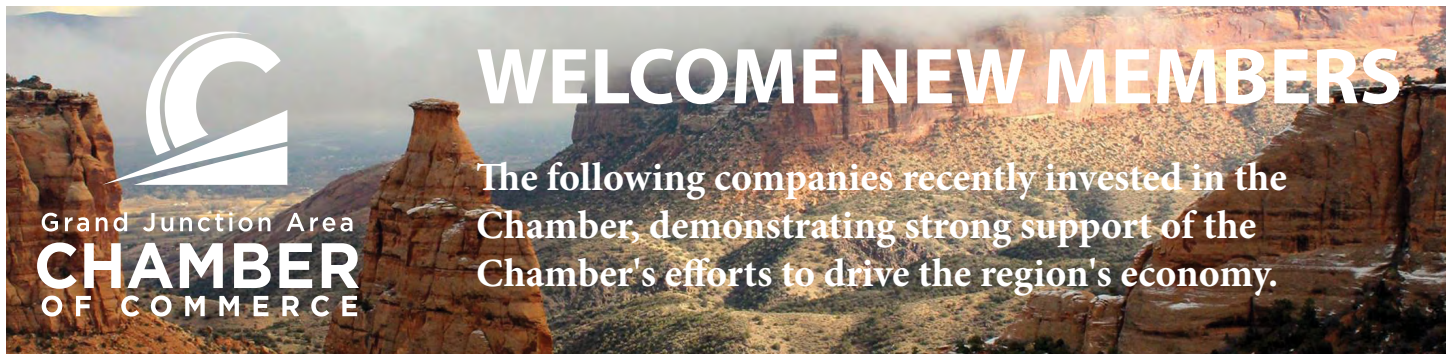
Attending (Names): _____

Phone: _____ Fax: _____ Email: _____

Payment Method: ☐ Bill my Chamber Account ☐ Check Enclosed

☐ Charge my MC/VISA/Discover/AMEX # _____ Exp Date _____

Security Code _____ Authorized Signature: _____



WELCOME NEW MEMBERS

The following companies recently invested in the Chamber, demonstrating strong support of the Chamber's efforts to drive the region's economy.

Absolutely Clean, Inc.

Marce Trujillo - (970) 644-7810

www.absolutelyclean.site

Trauma Clean-up

Advantage Credit Inc.

Jim Kaiser - (303) 952-7535

www.advcredit.com

Credit Service & Repair

AT&T

188 Inverness Dr West

Englewood, CO 80112-5205

Bryan Werkmeister - (303) 249-2243

www.att.com

Telecommunications/Long Distance

Ivan Alkes M.D.

2345 N 7th St

Grand Junction, CO 81501

Ivan Alkes - (970) 241-8782

Physicians & Surgeons

Laurie A. Stein, DDS

2478 Patterson Rd Ste 3

Grand Junction, CO 81505-3606

Laurie A. Stein, DDS - (970) 245-9570

www.lauriesteindds.com

Dentists: Dental Labs, Orthodontists, Periodontists

Real Property Management NOW

2755 North Ave

Grand Junction, CO 81501-6415

Scott Schindelar - (970) 314-7123

www.rpmnow.com

Real Estate: Coworking Space

Silver Sun Healing Hands

1003 Main St

Grand Junction, CO 81501-3540

Val Pineo - (802) 730-4003

www.pineoval.wixsite.com/mysite

Holistic

Youngevity Services Lorie Simonton

Lorie Simonton - (970) 260-4237

www.youngevityservices.com/101880183

Lending/Loans



GRAND JUNCTION CHAMBER OF COMMERCE

LEGISLATIVE DAYS

ANNUAL STATE CAPITOL TRIP

DENVER, CO | FEBRUARY 22-23, 2018

JOIN US AS WE MEET WITH THE COLORADO
GENERAL ASSEMBLY FOR TWO INFORMATIVE AND
FUN DAYS AT THE STATE CAPITOL

\$375 PER PERSON INCLUDES
TRANSPORTATION, MEALS, & LODGING



REGISTER TODAY!

Contact Candace

970-263-2919 or candace@gjchamber.org

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ASSURANCE

CORPORATE SPONSORS



FEATURED SPONSOR



Health Care Summit Slated for March 7th

Are health care benefits for employees a thing of the past? Will the federal government do anything at all in 2018 to address the spiraling out of control costs of medical care? Are there local options that small businesses may not have thought about related to cost management, wellness programs, and direct primary care? If these are just a few of the questions that keep you up at night as a small employer then mark your calendars for March 7th and plan to spend a half day getting answers to these and other questions about what businesses can do to help guide their workers to better health.

The 2018 Health Care Summit will feature a variety of speakers, breakout sessions, and exhibitors to help business owners, human resource officers and others learn more about options and move beyond the paralysis of the current political rhetoric. Information will be available and registration will open for the event on January 3rd so be sure to check the Chamber website for more details.

Our thanks to our 2018 Health Care Summit Sponsors:

Corporate Sponsors:

Community Hospital

Rocky Mountain Health Plans

Colorado Canyons Hospital and Medical Center

Featured Sponsors:

Autopaychecks, Inc.

Hoskin Farina & Kampf, PC

Monument Health

Quality Health Network



Help Us Visit Members!

Each year the Chamber attempts with the help of volunteers to physically visit as many of our members as possible to drop off the new membership materials including the 2018 Membership Directory and plaque insert. This is important in an age where so much of our communication is digital. Nothing beats a face to face conversation for building relationships. That event will begin on February 21st and continues for two weeks. We need at least 75 volunteers who are willing to make ten calls on fellow members on our behalf. Members who have helped us in the past have indicated that it is a great networking tool for them and their businesses. If you are willing to help us with this effort, please contact the Chamber staff via email at info@gjchamber.org or by calling 970-242-3214.



Grand Junction Area Chamber of Commerce

ANNUAL Healthcare Summit

Exploring the relationship of Healthcare and the Business Community

March 7, 2018 | 8:00am - 2:00pm

The DoubleTree by Hilton | \$55 per person for GJACC Members (includes lunch)

Join us as we discuss employer health care options, Workplace Wellness Programs, EAP Programs, Mesa County Health Statistics, and more!

JANUARY

- Jan 16 Legislative Videoconference at GJACC Offices
- Jan 17 Networking @ Noon Lunch at Warehouse 25 Sixty-Five, Kitchen + Bar
- Jan 17 Mesa County Libraries Business Connect
- Jan 26 Annual Banquet at Two Rivers Convention Center**
- Jan 30 Legislative Videoconference at GJACC Offices
- Jan 30 Business After Hours at Western Colorado Community College

FEBRUARY

- Feb 13 Legislative Videoconference at GJACC Offices
- Feb 14 Energy Briefing Breakfast at The DoubleTree by Hilton
- Feb 21 Networking @ Noon Lunch at LaQuinta Inn & Suites
- Feb 21 Mesa County Libraries Business Connect
- Feb 21 Membership Directory Delivery Breakfast at Coyote Cafe
- Feb 22-23 Annual Legislative Days at the Capitol**
- Feb 27 Business After Hours at Mesa Mall

MARCH

- Mar 6 Legislative Videoconference at GJACC Offices
- Mar 7 Annual Healthcare Summit at the DoubleTree by Hilton**
- Mar 14 Energy Briefing Luncheon
- Mar 21 Networking @ Noon Lunch at XGolf
- Mar 21 Mesa County Libraries Business Connect
- Mar 19 Quarterly Membership Luncheon**
- Mar 20 Legislative Videoconference at GJACC Offices
- Mar 27 Business After Hours at Eureka! McConnell Science Museum
- Mar 28 YEA! Investors Panel at Courtyard by Marriott

APRIL

- Apr 3 Legislative Videoconference at GJACC Offices
- Apr 4 Sunrise Seminars at GJACC Offices
- Apr 11 Energy Briefing Breakfast
- Apr 11 Networking @ Noon Lunch at Barney's BBQ
- Apr 17 Legislative Videoconference at GJACC Offices
- Apr 18 Mesa County Leadership Summit
- Apr 18 Mesa County Libraries Business Connect
- Apr 24 Business After Hours at St. Mary's Hospital
- Apr 28 YEA! Trade Show at Mesa Mall

MAY

- May 1 Legislative Videoconference at GJACC Offices
- May 2 Sunrise Seminars at GJACC Offices
- May 8 YEA! Graduation at CMU
- May 10 Energy Briefing Luncheon
- May 16 Networking @ Noon Lunch Redlands Dos Hombres
- May 16 Mesa County Libraries Business Connect
- May 19-26 JUCO Spirit Week!
- May 22 Legislative Session Wrap Up Breakfast
- May 22 Business After Hours at Cendera Funding, Inc.
- May 26 - June 2 NJCAA Baseball World Series (JUCO)

JUNE

- Jun 5 State of the Valley
- Jun 6 Sunrise Seminars at GJACC Offices
- Jun 6 Mesa County Leadership Class Graduation
- Jun 18 Quarterly Membership Luncheon**
- Jun 20 Networking @ Noon Lunch at the Travelodge
- Jun 20 Mesa County Libraries Business Connect
- Jun 26 Business After Hours at the Avalon

JULY

- Jul 4 Sunrise Seminars at GJACC Offices
- Jul 18 Networking @ Noon Lunch at Boston's
- Jul 18 Mesa County Libraries Business Connect
- Jul 31 Business After Hours (TBD)

AUGUST

- Aug 1 Sunrise Seminars at GJACC Offices
- Aug 8 Energy Briefing Luncheon
- Aug 15 Networking @ Noon Lunch at Pineapple Place
- Aug 15 Mesa County Libraries Business Connect
- Aug 28 Business After Hours hosted by Grand Junction Rockies

SEPTEMBER

- Sep 5 Sunrise Seminars at GJACC Offices
- Sep 12 Energy Briefing Luncheon
- Sep 17 Quarterly Membership Luncheon**
- Sep 19 Networking @ Noon Lunch at Enzo's on Horizon
- Sep 19 Mesa County Libraries Business Connect
- Sep 25 Business After Hours at the DoubleTree Hotel
- Sep 28 Annual Golf Tournament**

OCTOBER

- Oct 3 Sunrise Seminars at GJACC Offices
- Oct 10 Energy Briefing Luncheon
- Oct 17 Networking @ Noon Lunch at Business Incubator Center
- Oct 17 Mesa County Libraries Business Connect
- Oct 30 Schmooz-a Palooza**

NOVEMBER

- Nov 7 Sunrise Seminars at GJACC Offices
- Nov 14 Energy Briefing Luncheon
- Nov 14 Networking @ Noon Lunch at Golden Corral
- Nov 21 Mesa County Libraries Business Connect
- Nov 24 Shop Local - Small Business Saturday
- Nov 27 Business After Hours at Mobility Driven

DECEMBER

- Dec 7 Leads Group Holiday Party
- Dec 17 Quarterly Membership Luncheon/ Economic Summit**
- Dec 19 Networking @ Noon Lunch at Rockslide
- *No Business After Hours in December*

***Dates & locations are subject to change**

For updated locations, times, and registration information:
www.gjchamber.org | 970.242.3214 | info@gjchamber.org

Leadership Summit April 18th Features Bitwise Founder

A vibrant community doesn't just happen. It is the work of leaders—those individuals willing to dream big, take risks and inspire positive change. At the urging of strong business leaders wishing to see others take up the reins and move Grand Junction forward the Chamber is rolling out a new event on April 18th, the Leadership Summit. The featured speaker will be Jake Soberal, founder of Bitwise Industries and champion of transforming Fresno, CA into a technology



BITWISE
INDUSTRIES

hub to someday rival the likes of Silicon Valley. Bitwise came to be when Jake and Bitwise co-founder Irma Olguin Jr. met and began talking about their mutual frustrations over the lack of growth in Fresno. Through an exchange of ideas, the two realized that they could create something amazing together. And they did. Come to the summit which will happen at mid-day, April 18th. Bring your co-workers and your friends. Prepare to be inspired and motivated to not just get involved but effect change to help Grand Junction grow, thrive and prosper in countless ways.

More details will be coming but for now, mark the date on your calendar. Our thanks to sponsors:

Title Sponsors:

Ute Water Conservancy District
Western Metals Recycling

Corporate Sponsor:

Coldwell Banker Distinctive Properties

Featured Sponsors:

Allcomm Data
Bray Real Estate
Grand Valley Power
Hilltop Community Resources
Home Loan
Mesa County Valley School District 51
Tony Prinster
WBS Coatings

Energy Briefings Return February 14th

The first Energy Briefing of 2018 on **February 14th, 12:00 PM at the DoubleTree Hotel** will feature **Kirk Daehling, General Manager of Natural Soda**. The company located north of Parachute recovers sodium bicarbonate using a process known as solution mining. This involves pumping hot water approximately 1900 feet underground to dissolve the underlying nahcolite beds and return the bicarb saturated water to the surface. By reducing the temperature of the liquor, sodium bicarbonate is crystallized. Excess water is then removed by high speed centrifuging (spin drying). The resultant damp crystal mass is further dried, screened and packed.



An expansion project was completed in 2013 to double production capacity to 250,000 tons per annum. Natural Soda produces various size grades of high-quality sodium bicarbonate depending on the requirements of the customer and the end use.

Our thanks to the 2018 Energy Briefing Series sponsors:

Title Sponsors:

HRL Compliance Solutions
Shear, Inc.

Corporate Sponsor:

Munro Supply, Inc.

Reservations can be made by calling the Chamber at 970-242-3214 or visiting www.gjchamber.org and clicking on the Chamber events page.



Business Barometer

November 2017

A gauge of Grand Junction's economic indicators published by the Grand Junction Area Chamber of Commerce.

info@gjchamber.org

970-242-3214

Sales Tax Revenue Collections

November	2017	2016	% Change
City of Grand Junction	\$3,600,463	\$3,292,913	9.8%
Total YTD	\$40,908,780	\$38,481,788	6.3%

Source: City of Grand Junction

MESA COUNTY Building Permits Issued

November	2017	Total Value	2016	Total Value
New Single Family Residence	63	\$9,027,435	42	\$8,684,295
New Commercial	0	\$0	1	\$726,368
Other	296	\$5,921,579	253	\$15,638,866
Totals	359	\$14,949,014	296	\$25,049,530
YTD Totals	3681	\$2229,883,864	3,034	\$234,955,011

Source: Mesa County Building Department

MLS Statistics - Quarterly

3rd Quarter	2017	2016
Total Sold	1732	1069
Dollar Volume	\$415,618,722	\$241,227,899
Total Sold YTD	3388	2899
Dollar Volume YTD	\$796,574,928	\$662,640,452

Source: Grand Junction Area Realtor Association

YTD Mesa County Foreclosures

November	2017	2016	2015
Foreclosure Filings	32	37	34
Foreclosure Sales	20	30	24

Source: Mesa County Public Trustee

GJ Regional Airport

November	2017	2016
Enplaned Passengers	*	18,406
Deplaned Airfreight	*	518,684
Enplaned YTD Passengers	*	207,580
Deplaned YTD Airfreight	*	6,157,900

Source: Grand Junction Regional Airport

Hotel/Motel Occupancy

November	2017	2016
Occupancy Rate	46.0%	47.3%
Average Daily Room Rate	\$74.59	\$75.75

Source: Grand Junction Visitor and Convention Bureau

*Please Note: Starting January 2017, the Hotel/ Motel Occupancy statistics are calculated using a larger sample of the market and will compare differently to previous years

Labor Market Statistics

November	2017	2016
Civilian Labor Force	*	73,191
Total Employment	*	70,053
Total Unemployment	*	3,138
Unemployment Rate	*	4.3%

Source: Colorado Department of Labor and Employment

The 2017 Business Barometer is sponsored by



* Statistics Were Not Available at Time of Print

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