

"The Grand Junction Area Chamber of Commerce will represent business and promote economic growth."

GRAND JUNCTION AREA CHAMBER OF COMMERCE NEWSLETTER



Your Voice of Local Business
GRAND JUNCTION, COLORADO

“A sustainable community requires a sustainable economy.”



Chamber Focuses on Providing Value, Promoting Economy, and Developing Workforce in 2019

Just as many of you take the time at year end to analyze your business and plan for improvements in the new year, the Chamber Board of Directors did a deep dive based on member feedback of what we do well, what we need to do better and how to offer real value for the investment you make in the Chamber. Key indicators of where we need to focus our resources were very clearly stated in our annual membership survey such as



addressing the need for qualified workers and addressing the high cost of health insurance. It was then the job of the Board to establish our

see **PLAN:** page 3 ➤

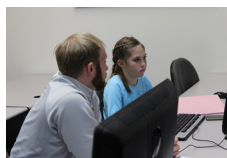
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VISIT WWW.GJCHAMBER.ORG TO STAY CONNECTED

JANUARY 2019



New Chairman of the Board Focused on a Successful 2019 with the Chamber



Chris Thomas
CEO, Community Hospital
2019 Chairman of the Board

Wow! Is it 2019 already? Hard as it is to believe, a new year is starting and with a new year comes new opportunities. I am honored to serve as your Chairman of the Board and frankly relieved that I have such a great team in the Chamber Board of Directors and staff to aid me in carrying out our ambitious 2019 business plan.

I know there is an article elsewhere in this newsletter hitting the high points of our 2019 goals but I want to focus in on just a couple of areas.

First, I want you to know that our board spent a lot of time in our planning session this fall reviewing how we can provide and demonstrate value to you, the members, who actually own this organization. As the economy has continued to rev up and you all have gotten busier (and hopefully more profitable as well) it has gotten more difficult for many of you to attend meetings or sit on committees. We are not complaining! That is a good thing!

Unfortunately, however sometimes we hear that a business is dropping their membership because they don't have time to "participate". Value without involvement is the new reality for many of our members. We intend to show you how you benefit from the Chamber just by investing your dollars in the work we are doing to build a stronger economy for everyone. From working with a variety of stakeholders to help train your future workforce to fighting to help you keep and invest your hard-earned dollars as we did with the Grand Valley Drainage Fee (a savings of \$2 million annually for area businesses) you garner tangible benefits and value. It is upon us to communicate how much more effectively than we have done in the past.

The second area I'd like to zero in on is being the business voice often referred to as advocacy. Advocacy is different than political action but sometimes our members accuse us of being too political and confuse the two. Advocacy is one of our staff accompanying a member to a meeting with the planning department to iron out landscaping requirements on a business expansion. Advocacy is asking the Colorado Department of Revenue to delay implementing a sales tax collection rule that small businesses cannot currently comply with due to Colorado's complicated sales tax system.

Advocacy is working in tandem with the Grand Junction Regional Airport in trying to attract additional direct flights so businesses can connect with their customers worldwide. In summary, advocacy is something we do every single day in being true to our mission to be your voice.

I am excited about 2019 and all that we will accomplish together for the good of all businesses and the tens of thousands they employ in the Grand Junction Area. Join me at the 2019 Annual Banquet to hear more...it will be totally AWESOME!

PLAN continued

key goals which are shown below. We hope you will actively engage with us in 2019 to meet these goals and help create a stronger economy.

Goal 1: Provide value to a diverse membership with diverse needs

With a membership that ranges from single owner/operators to corporations with hundreds of employees the Chamber is often challenged to provide evidence of tangible returns on membership investments. Increased emphasis in 2019 will be placed on providing value without involvement so that even members who are hard pressed to attend events or serve on committees see benefits from some or all of the Chamber's programming.

Goal 2: Convene and Collaborate with Various Stakeholders to Assist Businesses Find, Retain and Invest in the Workforce Needed to Grow and Expand

"Now Hiring" has become the most often seen phrase in the Grand Junction Area as companies expand and seek qualified workers. The Chamber is the convener of multiple entities engaged in training our future and current workforce in an effort to offer employers a "one stop shop" for accessing the resources available and to actively engage in addressing this issue. In 2019 there will be increased emphasis on establishing apprenticeships, internships and job shadows for area students.



Goal 3: Support Existing Businesses in Expanding and Creating Jobs

80% of new jobs in any community come from existing businesses and our economic development partners memorandum of understanding clearly defines the Chamber as the lead agency in working with existing businesses in the community to access incentives and overcomes barriers to growth that will result in more and better paying jobs. In 2019 plans are underway to visit more than 100 companies, see the completion of a transloading facility and culmination of work needed to establish a Foreign Trade Zone.

Goal 4: Advocate Effectively for a More Favorable Business Climate at the Local, State and Federal Level Through the Legislative and Regulatory Processes

Advocating is not politics. It is being an advocate, a voice, for local businesses on issues that matter from sales tax regulations to unfair taxes and fees. It can include being an advocate with a single business dealing with the local planning department to lobbying against proposed legislation that needlessly increases the cost of doing business. Emphasis in 2019 will center on actions at the state legislature and the city update of the comprehensive plan along with finding a solution to the proposed Department of Revenue rule regarding sales tax collections.

Goal 5: Utilize the Strengths of the Chamber in Building a Stronger Community

A stronger community can include investments in infrastructure from streets to education. It can also include an investment in our citizens by offering leadership training for those interested in helping shape the future of Grand Junction. In 2019 the Chamber will continue to advocate for Colorado Mesa University through our CMU 20,000 initiative and offer the Mesa County Leadership Program to aspiring leaders in the community.

2019 Chamber Board Officers Announced

The Chamber Board elected 2019 leadership at their board meeting last month

The officers and members of the Executive Committee are:



CHAIRMAN
Chris Thomas
Community Hospital



CHAIR-ELECT
Vance Wagner
ANB Bank



PAST-CHAIR
Clay Tufly
Alpine Bank



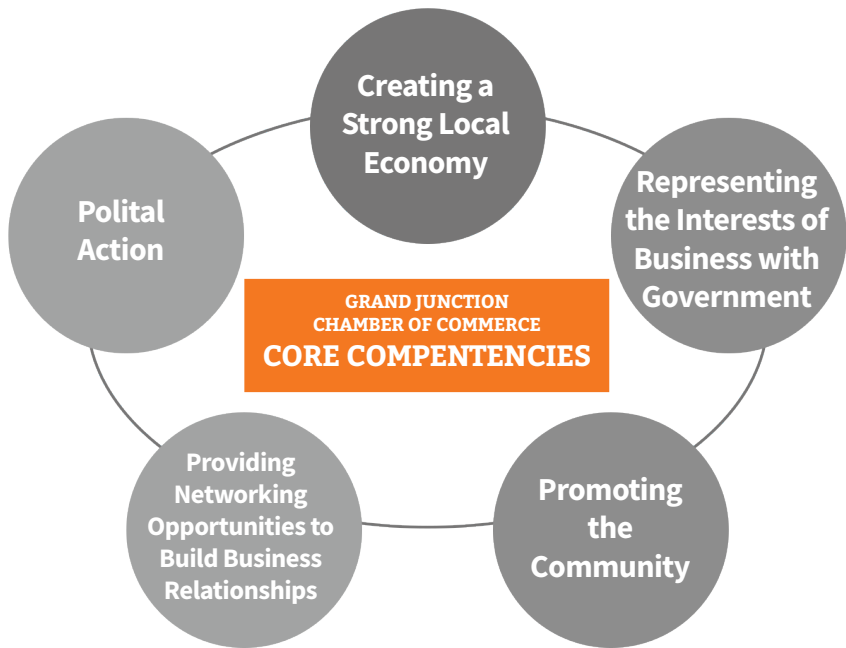
**SECRETARY/
TREASURER**
Ryan Ellington
Edwards Jones
Investments



VICE-CHAIR
Janie VanWinkle
VanWinkle Ranch



VICE-CHAIR
Michael Santo
Bechtel Santo
& Severn



2019 Board of Directors

- Susan Alvillar**, James R. Alvillar and Associates
- Kimberly Clemmer**, Clemmer Welding, LLC
- Dr. Brian Davidson**, St. Mary's Medical Center | SCL Health
- Ryan Ellington**, Edward Jones Investments
- Ivan Geer**, River City Consultants
- Jerome Gonzales**, JG Management Systems, Inc.
- Stuart Hall**, Entrada Consulting Group, Inc.
- Donna Hardy**, Dalby, Wendland & Co., P. C.
- Darin Mack**, The Trophy Case
- Mark Miller**, Ed Bozarth Chevrolet and Buick, Inc.
- Paul Petersen**, Mesa Mall
- Katie Powell**, Munro Supply, LLC
- Heather Root**, New Image Realty, LLC
- Matthew H. Rosenberg**, RoseCap Investment Advisors, LLC
- Michael Santo**, Bechtel Santo & Severn
- Stacey Stewart**, KKCO 11 News (NBC TV)
- Chris Thomas**, Community Hospital
- Clay Tufly**, Alpine Bank
- Janie VanWinkle**, VanWinkle Ranch
- Vance Wagner**, ANB Bank

What is the Chamber good for? We often get asked that question by businesses contemplating becoming members. Primary research conducted at the direction of the Western Association of Chamber Executives several years ago demonstrated that businesses look to their local chambers of commerce to engage in five key areas aimed at helping their individual businesses and their communities thrive.

Our Chamber has been focused on developing and executing these core competencies for several years. Strategies and tactics may change but these core competencies are at the heart of who we are. Time and time again when we survey you the members, you confirm that you want us actively working to create a stronger economy, represent business interest, build a stronger community, offer networking experiences and be politically active in elections, particularly ballot measures.



New members of the "100+Society" gather to celebrate

Chamber Celebrates First-Annual 100+ Society With Museum



The Museums of Western Colorado and The Grand Junction Area Chamber of Commerce are pleased to announce honorees for the inaugural 100+ Society, celebrating 100 years of business. Eligibility for recognition includes organizations, agricultural establishments and businesses that have served the Grand Valley area continuously for at least 100 years. These century enterprises evidence the strength and durability of the entrepreneurial spirit in our community's robust business heritage.

Honorees were recognized at a reception in December where they received a durable outdoor plaque and indoor wall mount plaque announcing their membership; use of a logo designating the enterprise as a member of the 100+ Society; recognition as a member of the 100+ Society with the Museums of Western Colorado and the Grand Junction Area Chamber of Commerce; and the option of creating a collection centering on the business in the Museums of Western Colorado Archives for future generations.

Recipients for the 2018 100+Society membership include the following: BUSINESSES

- Benges Shoes
- Bull Creek Reservoir, Canal and Power Company
- Daily Sentinel
- Home Loan Investment Company
- Palisade Pharmacy
- SCL Health St. Mary's Hospital
- Hotel Melrose

FARMS

- Bowman Areas
- Clark Family Orchards
- Talbott Farms

LEARN MORE about the
Museums of the West



462 Ute Ave, Grand Junction



www.museumofwesternco.com



970-242-0971



GRAND JUNCTION CHAMBER OF COMMERCE
LEGISLATIVE DAYS
ANNUAL STATE CAPITOL TRIP
DENVER, CO | FEBRUARY 21-22, 2019



JOIN US AS WE MEET WITH TOP LEADERSHIP IN
COLORADO GOVERNMENT, BOTH EXECUTIVE AND
LEGISLATIVE BRANCHES

DISCUSSION TOPICS TO INCLUDE:

- ★ BUSINESS REGULATORY CLIMATE
- ★ EDUCATION FUNDING
- ★ COLORADO STATE BUDGET FUTURE
- ★ STATE DEMOGRAPHY



PLUS A CAN'T-MISS DINNER WITH
OVER 25 LEGISLATORS AND LEADERS AT



SIMPLE HOUSE SALAD

(CHOICE OF)

HONEY-SPICED CHICKEN
LEMONGRASS GLAZED VERLASSO SALMON
BARISED BEEF SHORT RIB
HAND CUT RIB EYE STEAK

CINNAMON ROLL BREAD PUDDING

STOUT
STREET
SOCIAL

\$375 PER PERSON

INCLUDES TRANSPORTATION, MEALS, AND LODGING

TO RESERVE YOUR SEAT OR FOR MORE DETAILS
CANDACE@GJCHAMBER.ORG | 970-263-2919

PRESENTED BY

Charter
COMMUNICATIONS

PINNACOL
ASSURANCE



Chamber Offers **Business Perspective** on Legislation

The Colorado General Assembly convenes on January 11th and the Chamber is gearing up to be the voice of business at the State Capitol in 2019.

Our videoconference series which offers real time opportunities to discuss issues with our state delegation begins January 15th and will be held at the Chamber offices in the lower level conference room beginning promptly at 7:00 AM. The calendar and sponsors for these sessions are:

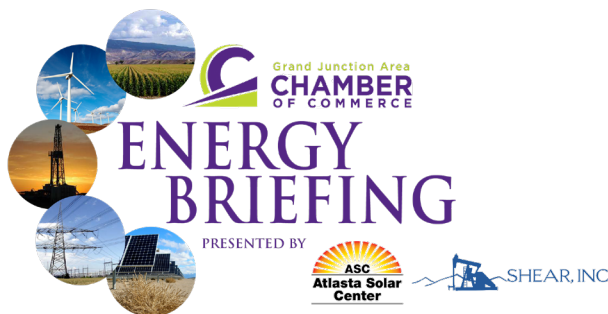
- **1/15/19 - Rocky Mountain Health Plans**
- **1/29/19 - Home Loan**
- **2/12/19 - James R Alvillar and Associates**
- **3/5/19 - Entrada Consulting Group, Inc.**
- **3/19/19 - EIS Solutions**
- **4/2/19 - Express Employment Professionals**
- **4/16/19 - Xcel Energy**
- **4/30/19 - Bechtel Santo & Severn**



In addition to the conferences, there will be a Legislative Wrap Up Breakfast, sponsored by Ireland Stapleton Pryor & Pascoe, PC on May 21st. Another major activity of the session will be our annual trip to the Capitol, slated for February 21-22, 2019, sponsored by Pinnacol Assurance and Charter Communications.

The agenda is still being developed, but will include topics such as Business Regulatory Climate, Education Funding, and more! PLUS don't forget about dinner with members of the general assembly for an up-close opportunity to meet your state leaders!

Registration is now open for the trip and can be made by contacting Candace at 970-263-2919 or candace@gjchamber.org.



Chamber's 2019 **Energy Briefing** Series Gets Set

The Chamber will reconvene the popular Energy Briefing series in February with a new line up of presentations covering various energy sectors and their impact on the economy and everyday life. Our 2019 Sponsors for Energy Briefings are Atlasta Solar and Shear Inc.

At press time the schedule and topic speakers were being finalized but mark your calendars for the following:

- February 12th - Colorado's New Emissions Standards
- March 12th - The Economics of Oil and Gas Development





Find Your Future Website Launch!

Findyourfuture.us has officially launched! Findyourfuture.us is a one stop online resource for students and young adults, ages 11-24, providing them with all the tools to explore careers and to turn their dreams into a plan for success. With up to date information from all around Mesa County, for both employment and educational needs, findyourfuture.us makes it easy for tweens, teens, and young adults to plot out a career path and establish transitioning goals from education, career research, career exploration, to real-world employment.

Findyourfuture.us is maintained by local organizations including, the Mesa County Workforce Center, CareerWise Colorado, the Grand Junction Chamber of Commerce, School District 51, Colorado Mesa University, and the Western Colorado Community College, as a part of the Youth Collaboration Team.



LEARN MORE

about workforce development efforts at the Chamber by checking out the CAREERLINK committee on page 10



Chamber Mentors Help YEA! Students in Business Planning

Last month, the 2019 Class of Young Entrepreneurs Academy, an innovative program that guides students through the process of starting their own, real business, welcomed their business mentors to the class!

This year's mentors range from Michael Brooks, Dalby, Wendland & Co. to Phyllis Norris, City of Grand Junction, and include:

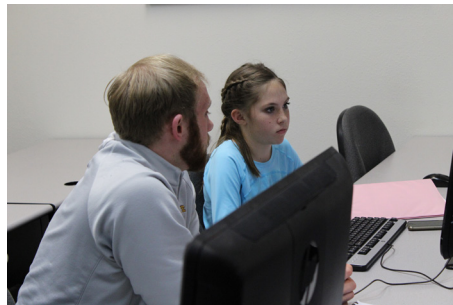
Kraig Andrews, Major Mortgage
Jeff Crews, Entrepreneur
T.J. Elbert, In House Media
Ann Hartter, Tutor
Zane Hyland, Maverick Pest Management
Nichole Roberts, KKCO 11 News
Paula Rohr, Retired- Loma Hill Farms
Ben VanHoose, Alpine Bank
Ashlie Zimmerman, PeopleCare Health Services

Working one on one with a student, these industry experts help the students to fine tune their concept, write a business plan, identify their target audience, and perfect their Investor Panel pitch presentations!

Our YEA! Business Mentors started working with the students in early December, and will be with us until the end of January, for a total of seven weeks.

We'd like to thank our dedicated Business Mentors for taking the time to guide our students through the entrepreneurial process.

For more information on the Young Entrepreneurs Academy, and how you can get involved, contact Darcy Weir at 970-263-2916, or darcy@gjchamber.org.



YEA! - 30 Weeks From Start to Finish



BRAINSTORM

Weeks 1-11 students come up with great business ideas that they will perfect and ultimately launch by the end of the program. Students are taught how to think outside of the box, how to write a rough draft of a business plan, and how to begin transforming their passions and interests into real companies.



PITCH

Weeks 12-22 students navigate the process of writing a complete business plan, how to meet deadlines and benchmarks, and how to polish and prepare their plans to pitch to a panel of investors for the hopes of getting funded. This segment culminates in the **EXCITING Investor Panel Presentation**, this year scheduled for Wednesday, March 27th at the Courtyard by Marriott.



LAUNCH

Weeks 23-30, business plans are finished, funding is secured....now its time for the students to **LAUNCH** their own business! During these classes, the students will be putting their business plans to action as they manufacture products, order equipment, perfect their services, and prepare to get their first real customers at the Trade Show Event, on Saturday, April 27th at Mesa Mall.



Like GJ YEA! On Facebook



Help Us Inventory the Skills of Our Workforce

We are ready, are you?

Mesa County became the first county in the state of Colorado to be certified a Work Ready Community by utilizing the Work Keys Assessment tool to determine the skill levels of our emerging and transitioning workforce along with our unemployed. This certification needs

to be reapplied for every two years and we now need employers to affirm or reaffirm that they are aware of the tool and may use it in their screening processes. It literally takes thirty seconds and the form is available online at <https://www.workreadycommunities.org/business/form>.

As noted by Curtis Englehart, Mesa County Workforce Center Director, "Your participation and affirming or reaffirming your support in the ACT Work Ready

Communities Initiative (WRC) benefits not just your company, but your entire community. ACT WRC is helping job seekers in your area understand what skills employers like you are looking for and it helps local educators prepare students for success."

If your business recognizes the value of the Work Keys Assessment tool in Mesa County's effort to be a Work Ready Community it doesn't necessarily mean you have to use the results including the National Career Readiness Certification in your hiring process, but it does give your business the opportunity to utilize unique hiring tools that have been proven to reduce turnover and onboarding costs. It also demonstrates your company's support for Mesa County's efforts in objectively identifying our skilled workforce. For more information please contact: Curtis Englehart – WFC Director – Curtis.Englehart@mesacounty.us

Chamber Leadership Class Spends Day with ED Partners

As part of the 10-month Mesa County Leadership Program, 24 attendees spent the day learning about the partnerships

in our community that are responsible for Economic Development.



The Mesa County Leadership Class listens to Jon Maraschin speak about Economic Development

IT TAKES A VILLAGE

Economic Development doesn't happen due to the efforts of one organization or group. Participants in the Mesa County Leadership Program found out first-hand that it truly "takes a village" for a community to have successful economic development.

The day included presentations from the Business Incubator, Grand Junction Chamber, GJEP, Mesa County Workforce Center, City of Grand Junction, CAPCO, and Squirt Lube as they discussed their roles and how individually they contribute to the bigger picture of economic success in our valley.

Wrapping up with a private tour of West Star Aviation, classmates were treated with a behind-the-scenes look at one of the largest primary-employers in Grand Junction.

Next month the Mesa County Leadership Program will focus on our local Healthcare Delivery System.



WANT TO KNOW MORE?
candace@gjchamber.org



“Leadership class is amazing. Every month we learn about a new topic that drives our western slope economy and life.

- Greg Olson
The Growl Agency”



Chamber **Committees** Offer Engagement Opportunities

In 2019 the Chamber will have several committees to do the work outlined in the 2019 Business Plan. Any employee of a Chamber member is welcome to serve on committees that are accepting new members. Shown below are the committees with a short description of their work.



CareerLinkCommittee is the umbrella committee for Workforce Development Programming and includes business, government and education representatives. Meeting once a month the committee receives update on workforce initiatives and seeks feedback from employers. The Committee is actively seeking more business engagement at their meetings on the second Tuesday of the month.



Diplomats is the Chamber's oldest committee and is engaged in new business welcome activities and member outreach efforts. The group only meets once a quarter but gathers weekly for ribbon cutting ceremonies and other Chamber functions. Members are free to attend as many of these special functions as they have time for and new Diplomats are always welcome.



Governmental Affairs is the Chamber's largest committee and, as the name implies, focuses on being the voice of business with government. The group meets twice a month during the Colorado General Assembly session from January through May and then on an as needed bases throughout the rest of the year. Members interested in public policy are encouraged to join the group.



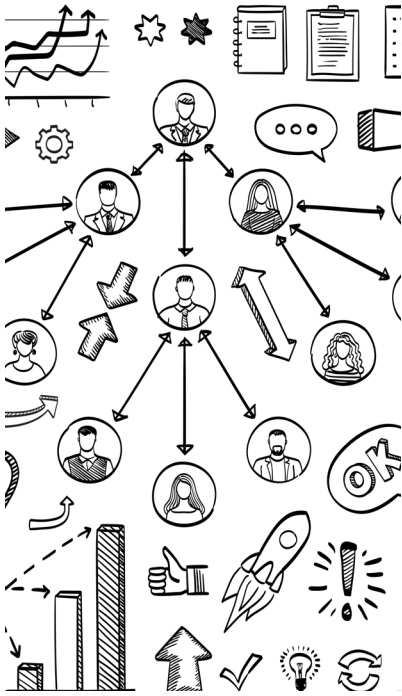
Grand Junction Regional Air Service Alliance is a standalone corporation managed by the Chamber to assist in commercial air service development. The appointed board is the voting body for decision making but other Chamber members are welcome to attend in an ex officio capacity. The group meets on the first Wednesday monthly.



Leadership Steering Committee organizes and executes the Mesa County Leadership Program annually. Members of the group plan the day long sessions and arranges speakers. The group is appointed and is not accepting new members at this time.



Young Professionals Network of Mesa County is under the Chamber's committee structure and organizes learning and networking opportunities for professionals under the age of 40 in the community. There is a separate fee to help fund these events and those interested need not work for a chamber member in order to participate. Typical events include business before hours, CEO luncheons and monthly after-hours events.



As a business owner, manager, decision maker your time is at a premium. Taking time to look above the stack of papers and problems to assess where your business is and where you want it to go often falls to the bottom of your “to do” list. One of the benefits of belonging to the Chamber is that we have resources to help you. By partnering with the Mesa County Public Library, we are able to offer Business Connect which gives you one on one time with library researchers who can help you navigate their extensive database, Ref USA. Ref USA is the premier source of business and residential information that is continuously updated from more than 5, 000 public sources.

Trish Martinez, Member Engagement, will help you set an appointment and offer tips on how to determine key customer traits to look for and ideas on how to market once you've identified a target list of prospects. You can reach her via email (trisha@gjchamber.org) or by calling her direct at 970-263-2912.

- **Networking at Noon** is a once a month luncheon where you are seated with four to six people you may not know from different industries. You are given a conversation starter and after that you have a relaxed lunch and get to know your fellow Chamber members. Each month every effort is made to place you with a different set of guests so you can expand your network.

Network Your Way to Success!

- **Leads Groups** are the Chamber's ongoing weekly long-term networking venue. Up to 25 members of non-competing businesses get together for one hour to offer one-minute updates from the businesses and hear an in-depth business presentation from one of the members.

Join Us for **NETWORKING@NOON**



Attendees listen as Dr. Richard Wobbekind delivers the outlook for 2019

Chamber's **Annual Economic Outlook** Provided Expert Analysis



According to Dr. Richard Wobbekind, head of the Business Research Division in the Leeds School of Business, Colorado University, “The Mesa County economy is performing extremely well.” Insights into why the economy is stronger and what the economy may look like in 2019 were presented at the Chamber’s Annual Economic Outlook luncheon in December.

With a growing labor force of 76,282 (up .9% from September, 2017) and an unemployment rate of just 3.6% (exceptionally low by historical standards) the county is seeing sales tax collections grow by 9.5% and wage growth over the past four quarters has grown by 3.5%.



Perhaps some of the best news came in the form of how the Mesa County economy has diversified in the last 25 years (a goal of all Economic Development Partners including the Chamber). Our

traditional economic drivers of agriculture, energy and health care continue to thrive. Manufacturing, tourism, outdoor recreation, aviation and aerospace, technology and IT have emerged as strong and growing industries as well.

Wobbekind is bullish on our future growth. He notes in the Colorado Business Economic Outlook 2019, “The business and economic outlook for Mesa County is extremely positive. A low unemployment rate, growing diversification of industries, strong real estate market and unique development opportunities position Mesa County well for continued growth in 2019.”

To download a copy of the Economic Outlook go to www.colorado.edu/business/business-research-division/colorado-business-economic-outlook

EXPANDING BUSINESSES were also recognized at our December luncheon.

ANB Bank	\$8 million in capital investments 10 jobs created	JR's Carriage Service	\$30,000 in capital investments 5 jobs created
Community Hospital	\$2 million in capital investments 65 jobs created	Nexa1	2 jobs created

Get Ready for a "Totally Awesome" Banquet!

Dust off your spandex, start teasing your hair and mark your calendars for the Grand Junction Area Chamber of Commerce's "Totally Awesome" Annual Banquet! Join the Chamber on Friday, January 25th at the Two Rivers Convention Center, as we Cabbage Patch the night away. With a bodacious arcade, choice silent auction, a gnarly live auction, and rad awards this is an event you, like, totally don't want to miss. This is a sellout event with tables and seats assigned on a first come/first serve basis, so don't be bogus and reserve your seats TODAY!



We also encourage you to donate an item to the Chamber's silent auction as the proceeds help fund our Young Entrepreneurs Academy and Leadership program. It is great publicity for you and it helps two outstanding programs that help create small business owners and business leaders willing to step forward.

Our wish list for the auction includes:

- Tickets to professional sporting events
- Hotel, overnight stays, and weekend getaways
- Time Shares at fun locations
- Cool Tech Items like a new Fitbit or Apple watch
- Restaurant gift cards
- Rounds of Golf
- Sporting Equipment
- Concert Tickets
- Jewelry
- Underwriting Support for the Live Auction

Contact Candace reserve your seat and/or donate an auction item at candace@gjchamber.org or call 970-263-2919.

Thank you to Annual Banquet Title Sponsors:



TICKETS ON SALE NOW!

\$79/ Individual Dudes & Dudettes
PRIOR to January 12th

\$89/ Individual Dudes & Dudettes
AFTER January 12th

\$890/ Table of 10

(Table Includes VIP Reception & Advertising as Table Sponsor)

Check
this
OUT

Congratulations to these businesses who celebrated Ribbon Cuttings this past month

Harmony Acres Equestrian Center



(New Location)

Christy Douglas (970) 697-4289

PO Box 38, Fruita CO 81521

www.harmonyacresec.org

Family Support / Non Profit

Retreat Communities & Vineyard Memory Care



(Expansion)

Linda Witham (970) 243-7224

2835 Patterson Rd, Grand Junction CO 81506

www.theretreatcommunitiesofco.com

Assisted Living



**Caterer of
the Month
January**

JOIN US as we welcome our newest members!

American Family Insurance

Richard Nelson - (970) 596-9362

www.amfam.com

Insurance

Barr Family Dentistry

1301 N 7th St, Ste B

Grand Junction, CO 81501

Chelsea Barr - (970) 255-7070

<http://barrfamilydentistry.com>

Dentists: General/Cosmetic

Colorado Monumental Computers

Shawn Camp - (970) 270-8529

Computer: Products & Service

Nefeshenergy.com/DonTeets

Don Teets - (970) 778-9336

Nefeshenergy.com/DonTeets

Health and Wellness

Softgel Co., LLC

TM Mahlum - (970) 270-4161

www.softgelco.com

Manufacturing

Stray Horn Grill

456 Kokopelli Blvd.

Fruita, CO 81521

Sheryl Martin - (970) 858-1525

strayhorngrill.com

Restaurants

Thrivent Financial Marty Dana

445 Union Blvd, Ste 204

Lakewood, CO 80228

Marty Dana - (970) 260-8379

<https://connect.thrivent.com/marty-dana/>

Financial Planning

Take a moment and reach out to say hello to these fellow small businesses



Business Barometer

October 2018

A gauge of Grand Junction's economic indicators published by the Grand Junction Area Chamber of Commerce.

info@gjchamber.org

970-242-3214

City of Grand Junction Sales Tax Revenue Collections

October	2018	2017	% Change
City of Grand Junction	\$4,333,511	\$4,211,283	2.9%
Total YTD	\$40,074,597	\$37,308,317	7.4%

Source: City of Grand Junction



Mesa County Building Permits Issued

October	2018	Total Value	2017	Total Value
New Single Family Residence	59	\$8,467,355	62	\$9,031,714
New Commercial	3	\$696,399	0	\$0
Other	374	\$11,432,932	338	\$4,717,618
Totals	436	\$20,596,176	400	\$13,749,333
YTD Totals	3,521	\$195,095,143	3322	\$214,934,850

Source: Mesa County Building Department

Grand Junction MLS Statistics - Quarterly

3rd Quarter	2018	2017
Total Sold	1225	732
Dollar Volume	\$299,786,003	\$415,618,722
Total Sold YTD	3210	3388
Dollar Volume YTD	\$828,831,358	\$796,574,928

Source: Grand Junction Area Realtor Association

Grand Junction Hotel/Motel Occupancy

October	2018	2017
Occupancy Rate	63.8%	63.4%
Average Daily Room Rate	\$83.55	\$83.83

Source: Grand Junction Visitor and Convention Bureau

*Please Note: Starting January 2017, the Hotel/ Motel Occupancy statistics are calculated using a larger sample of the market and will compare differently to previous years

YTD Mesa County Foreclosures

October	2018	2017	2016
Foreclosure Filings	25	25	39
Foreclosure Sales	10	20	25

Source: Mesa County Public Trustee

Grand Junction Regional Airport

October	2018	2017
Enplaned Passengers	22,219	22,511
Deplaned Airfreight	492,128	418,642
Enplaned YTD Passengers	198,524	202,490
Deplaned YTD Airfreight	4,681,851	5,383,673

Source: Grand Junction Regional Airport

Mesa County Labor Market Statistics

October	2018	2017
Civilian Labor Force	76,860	7.877
Total Employment	74,110	70,937
Total Unemployment	2,750	2.940
Unemployment Rate	3.6%	4.0%

Source: Colorado Department of Labor and Employment

The 2018 Business Barometer is sponsored by



**Business Barometer indicates most current stats as of print deadline



Grand Junction Area

**CHAMBER
OF COMMERCE**

**Grand Junction Area
Chamber of Commerce**

360 Grand Avenue
Grand Junction, CO 81501

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