



Grand Junction Area  
**CHAMBER**  
OF COMMERCE

# gjchamber.org

YOUR LINK TO BUSINESS

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## CMU 20,000 - Be One of the 5,000 Supporters!

The Chamber Board adopted a new guiding principle in April to reflect our organization's long-term commitment to CMU 20,000, an effort to rally 5,000 community supporters around growing Colorado Mesa University to 15,000 students. With an economic impact of over \$450 million annually, today CMU could be even more impactful as it grows by strengthening the overall economy and serving as a stable economic force. But it isn't just about economic growth, CMU offers a plethora of learning opportunities, sporting events and fine arts performances to the community that enhances our quality of life and makes us more attractive to young professionals.

A brainstorming session in May has already led to positive steps toward this long-term goal. As Chamber members, you can be part of this effort. First, make sure you are registered on the [www.cmu20000.com](http://www.cmu20000.com) website.

Then consider joining one of the four subcommittees dedicated to developing priorities and leading projects. They are:

1. **Community visibility.** We need to look like a college town: How do we make it easier for people and business to show that they are "Mavocates"? What can be done around town to visually support the University? (*Sample ideas: entrance signs, renaming streets, pennants in windows, CMU gear at numerous retail outlets*)
2. **Community engagement.** The purpose of this group is to get the people of Mesa County more actively involved with University students and activities. This can be art, culture or sporting events. This is also how the University can support the community (*Sample ideas: having CMU students as tutors for D51 students, enhance internship opportunities,*

*community days on campus*)

3. **Government engagement.** The community needs to let City, County and State government know how important the University is to their constituents. The goal of this group is to actively engage with government to support initiatives that support the University from funding to planning. (*Sample ideas: engage with CCHE when they are on campus this summer, support CMU request for funding to buy property*)
4. **Student recruitment.** How can we help the University hit the goal of 15K students? Once kids visit the campus the success rate of converting to students is very high so what can we do to help make that happen? (*Sample ideas: potential student visits the campus and gets a ski pass, working to improve the rate of D51 students graduating and pursuing post-secondary education, scholarship fund to help get students and families here, using our own network to help recruit both local and non-local*)

With Co-Chairs from CMU and the Chamber, each committee will meet and determine a set of priorities this summer with projects set to begin in the fall and report back to the community on the progress we've made slated for year end.



2017

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(NBC TV)

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Ranch

Sam Williams, Powderhorn  
Mountain Resort

[www.gjchamber.org](http://www.gjchamber.org)

## CORE COMPETENCIES

Creating a Strong Local Economy

Representing the Interests of  
Business with Government

Promoting the Community

Providing Networking Opportunities  
to Build Business Relationships

Political Action

## Chairman's Column

Jeffrey Hurd

2017 Chairman of the Board

### Why CMU 20,000?

As you may have read in the newspaper or seen on the news, the Chamber—in partnership with Colorado Mesa University—is launching a major skilled workforce and economic development initiative. We're calling it "CMU 20,000": the goal is to boost CMU's student enrollment to 15,000 students, and to engage 5,000 business and community supporters.

This month's newsletter has some details about the initiative and, importantly, how you and your business can be among those 5,000 supporters.

So, why CMU 20,000? For starters, CMU is already an economic engine: with 9,500 students, CMU has an **annual** economic impact of \$450 million to our community. Earlier this year, an individual approached Chamber leadership with a "what if" question: What if, instead of focusing on the next shiny object in economic development, the Chamber put its efforts into growing the economic powerhouse that is Colorado Mesa University? Boosting CMU enrollment to 15,000 students would mean hundreds of millions of dollars more flowing into our community. We loved it.

But CMU 20,000 is not about growth for its own sake: it's about strategic growth, and creating a skilled workforce that benefits existing businesses and businesses looking to relocate. We already look to CMU as an institution for learning and—along with School District 51, Mesa County, and our business community—as a workforce development partner. CMU is unique in that it offers not just baccalaureate and master's degree programs, but also certification and associates degrees through Western Colorado Community College. A student body of 15,000 is the right size to maximize CMU's resources and produce graduates ready to succeed at work.

Under the leadership of President Tim Foster, CMU has made great strides in recent years: enrollment is up, the campus is expanding, and there's been a dramatic increase in the diversity of programs and cultural offerings to our community. But don't take that growth for granted: the higher education environment is



becoming very tough—funding cuts, increased competition, and changing demographics mean that many Colorado universities are struggling with enrollment. Reaching 15,000 students will not be easy.

And that's where the 5,000 business and community supporters come in: support from these stakeholders is critical for CMU to reach 15,000 students. If a more skilled workforce and hundreds of millions of dollars more into our economy seem like worthy goals to you, I encourage you to become a CMU 20,000 supporter. Let's consider a few of the "what ifs" that will help us reach that goal: What if we actually branded our community as the home of Colorado Mesa University through signage at the entrances to Grand Junction, and on street signs? What if we partnered with School District 51 on making sure our K-12 students have the best chance at graduating and attending college? What if we proudly showed our support with banners and pennants and signs in our businesses? What if each one of us committed to hosting one intern (or a few interns) in our businesses? What if we advocated for the expansion of the campus and encouraged more young people to seriously consider attending CMU?

We've all visited communities with a "cool" college feel—places like Laramie, Wyoming, or Ames, Iowa. What if 5,000 community stakeholders embraced that vision, and helped CMU grow to 15,000 students?

Let's turn "what if?" into "what can I do?" Join the Chamber in growing the economy and creating a better workforce. Take the first step by going to [www.cmu20000.com](http://www.cmu20000.com) and registering today.

## Grand Valley Drainage District Lawsuit Goes to Trial June 5th

As this newsletter is being printed, parties on both sides of the dispute regarding the Grand Valley Drainage District levying of a fee on all residents and businesses within its boundaries are preparing for trial.

Judge Timbreza on May 17th, executed a court order denying the GVDD request and the Chamber/Mesa County response and request for summary judgement. Beginning at 11:00 AM on June 5th both sides will argue in court as to whether this is a fee as the District contends or actually an unauthorized tax as the Chamber and Mesa County argue. The case is currently calendared for four days.

Last year the Chamber voted to take the unusual action of suing Grand Valley Drainage District along with Mesa County only after eight months of fruitless negotiations to find common ground and a solution that would not unduly harm businesses and our economy. Shown below are the principals that have always guided us on this matter:

- *The Chamber supports a valley-wide solution to addressing the area's drainage problems, which of necessity involves governmental entities in addition to the Grand Valley Drainage District.*



- *The Chamber supports the development of thoughtful alternatives regarding new fees, taxes, and grants to meet the need.*
- *The Chamber opposes the imposition of an impact fee for business expansions. The growth of businesses improves the economy, increases job opportunities and adds to the tax base.*
- *The Chamber supports an extended process of securing more information in a collaborative manner with all entities responsible for drainage and thoroughly exploring all funding models, the implementation of a sunset provision on the funding source, more transparency and accountability in the form of reports issued to taxpayers regarding how project priorities are identified, how funds are being spent, and how funds are leveraged with money from other sources—including grants.*

## Rise and Learn at Sunrise Seminars!

Sunrise Seminars, a series of no cost learning opportunities for small businesses is sponsored by Home Loan/Nationwide Insurance and takes place the first Wednesday of each month at the Chamber except July. Registrations are encouraged for planning purposes and shown below is our schedule of topics for the remainder of the year:

- June 7th: Marketing for Success
- August 2nd: Clear and Present Danger - Assessing Workplace Security
- September 6th: Business Ethics
- October 3rd: “Who’s Watching Who?” – Cyber Security Tips
- November 1st: Beyond Bookkeeping - Tips for Year End Planning

Reaching your financial goals can start here



wellsfargo.com

Together we'll go far

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(4346702\_20598)



## Make June Your Network to Success!

School is out for the summer but businesses don't take a summer vacation. In fact, if things are slowing down a bit in your business this is the ideal time to engage in some networking activities to build your client and referral base. The Chamber has multiple opportunities for you to utilize this month:

- **Quarterly Membership Meeting, June 19th at Grand Vista.** In June, you have a bonus opportunity to network as we host our Quarterly Membership Meeting sponsored by Conquest Developments. Colorado Mesa University President Tim Foster will be the keynote speaker focusing on the state of the University as part of our focus on CMU 20,000 which is outlined elsewhere in this newsletter. Expanding businesses will also be recognized. Register online at [www.gjchamber.org](http://www.gjchamber.org).
- **Networking at Noon,** our popular once a month, meet for lunch and relationship building event will take place on **Wednesday, June 21st at Buffalo Wild Wings.** The event features assigned seating at small tables of 4-6 individuals from different businesses along with conversation starting questions. From there it is up to you to get know each other and make that business connection.

Every effort is made to seat individuals with different business representatives each month of the year. For additional information, contact Trisha at 970-263-2912 or [Trisha@gjchamber.org](mailto:Trisha@gjchamber.org).

- **Business After Hours,** our most attended regularly scheduled networking event takes place on **June 27th at the DoubleTree Hotel.** Normally attended by over 200 members this event offers plenty of opportunities for dialogue in a relaxed setting. Register online at [www.gjchamber.org](http://www.gjchamber.org).
- **Leads Groups** are the Chamber's ongoing weekly long term networking venue. Up to 25 members of non-competing businesses get together for one hour to offer one minute updates from the businesses and hear an in-depth business presentation from one of the members. The groups meet on Thursday morning, Thursday noon or Friday morning and interested members are invited to attend a meeting with the group they are interested in prior to applying to ensure that it is a good fit. For more information, contact Trisha at 970-263-2912 or [Trisha@gjchamber.org](mailto:Trisha@gjchamber.org).

**SAVE THE DATE**  
**September 22, 2017**

The Golf Club at Redlands Mesa  
Work. Play. Win. Repeat

Grand Junction Area  
**CHAMBER OF COMMERCE**  
24th Annual  
GOLF TOURNAMENT

Presented By **SHAW CONSTRUCTION**  
Trust. Value. Insight. Build On.

Hole-In-One Contest  
Presented By **GRAND JUNCTION SUBARU**  
SUBARU



What creates more than \$417 million of economic impact each and every year in our community? If you know the answer then you may have read the latest CMU Regional Impact Study. Colorado Mesa University with its 9,500 students, a payroll of \$43 million and local spending on goods and services of \$34 million is an economic powerhouse in addition to a partner with businesses in preparing our future workforce. Tim Foster, President of Colorado Mesa University will keynote the Chamber's June Quarterly Luncheon as we discuss how our community can support the economic driver that is CMU.

**June 19th 12:00 noon at the Grand Vista Hotel**  
**\$18 in advance for GJAC Members**  
**\$23 at the door/ Future Members**

## Congratulations 2016/2017 Mesa County Leadership Class!

Members are encouraged to join us in celebrating the graduation of the 2016/2017 Mesa County Leadership Class **on Thursday, June 8th, 12:00 PM** at the Saccomanno Education Center, St. Mary's Hospital. This is the 21st class to graduate from a program that has offered community leadership training to 375 individuals in the business and nonprofit sector. The next class will begin in September.

Congratulations to:

Nick Bierman - Ute Water Conservancy District

Brady Blackmer - FCI Constructors, Inc.

Candace Carnahan - Grand Junction Area Chamber of Commerce

Michelle DeShazer - US Bank

Dean Harris - Mountain States Employers Council

Theresa Jaramillo - Grand Junction City Government

Kimberly Jimenez - Wells Fargo Bank

Craig Madsen - Merrill Lynch

Rick Stengel - Ute Water Conservancy District

Ryan Stringfellow - St. Mary's Hospital Foundation

Curtis Thomas - OBJ Group

Ben Van Hoose - Alpine Bank Clifton

Michele VanLondersele-Green - ANB Bank

Angela Wetzel - Spectrum Reach

Traci Wieland - Grand Junction City Government

Jennifer Wright - Dalby, Wendland & Co., P. C.



**2016/2017 Mesa County Leadership Class**

**FEATURED**  
*Caterer of the Month*



**JIMMY JOHN'S**

Our featured caterer will provide meals for all committees and our Chamber 101 session in the month of June!

Interested in finding out how YOU can be a "Featured Caterer"?  
 Contact us at 970-242-3214 or email [candace@gjchamber.org](mailto:candace@gjchamber.org)

# Mark Your Calendar ~ Details & Registration online at [gjchamber.org](http://gjchamber.org)

**JUN 7 | 7:00 AM**  
**YPN Before Hours**  
**Spoons Bistro & Bakery**  
 Register online at  
[ypnmesacounty.org](http://ypnmesacounty.org)

**JUN 7 | 7:30 AM**  
**Sunrise Seminar: Marketing For Success"**  
**GJACC Conference Room**  
 Advance Registration Requested. No cost for GJACC members.

**JUN 19 | 12:00 Noon**  
**Quarterly Membership Luncheon: CMU Economic Driver**  
**Grand Vista Hotel**  
 Advance Registration Required: \$18 for GJACC members.

**JUN 21 | 12:00 Noon**  
**Networking@Noon**  
**Buffalo Wild Wings**  
 Advance Registration Required: \$18 for GJACC members.

**JUN 21 | 2 - 4 PM**  
**Mesa County Libraries Business Connect**  
**GJACC Conference Room**

Advance Registration Requested. No cost for GJACC

**JUN 27 | 5:30 PM**  
**Business After Hours**  
**DoubleTree by Hilton**  
 Advance Registration: \$10 for GJACC members.

**JUL 13 | 7:00 AM**  
**YPN Before Hours**  
**Roasted**  
 Register online at  
[ypnmesacounty.org](http://ypnmesacounty.org)

**JUL 19 | 12:00 Noon**  
**Networking@Noon**  
**Community Hospital**  
 Advance Registration Required: \$18 for GJACC members.

**JUL 19 | 2 - 4 PM**  
**Mesa County Libraries Business Connect**  
**GJACC Conference Room**  
 Advance Registration Requested. No cost for GJACC

**JUL 25 | 5:30 PM**  
**Business After Hours**  
**Sooper Credit Union**  
 Advance Registration: \$10 for GJACC members.

**AUG 2 | 7:00 AM**  
**YPN Before Hours**  
**Main Street Bagels**  
 Register online at  
[ypnmesacounty.org](http://ypnmesacounty.org)

**AUG 2 | 7:30 AM**  
**Sunrise Seminar: Clear & Present Danger - Assessing Workplace Security**  
**GJACC Conference Room**  
 Advance Registration Requested. No cost for GJACC members.

**AUG 16 | 12:00 Noon**  
**Networking@Noon**  
**No Coast Sushi**  
 Advance Registration Required: \$18 for GJACC members.

**AUG 16 | 2 - 4 PM**  
**Mesa County Libraries Business Connect**  
**GJACC Conference Room**  
 Advance Registration Requested. No cost for GJACC

**AUG 29 | 5:30 PM**  
**Business After Hours**  
**Ed Bozarth Chevrolet & Buick**  
 Advance Registration:

\$10 for GJACC members.

**SEP 6 | 7:30 AM**  
**Sunrise Seminar: Business Ethics**  
**GJACC Conference Room**  
 Advance Registration Requested. No cost for GJACC members.

**SEP 20 | 12:00 Noon**  
**Networking@Noon**  
**Edgewater Brewery**  
 Advance Registration Required: \$18 for GJACC members.

**SEP 20 | 2 - 4 PM**  
**Mesa County Libraries Business Connect**  
**GJACC Conference Room**  
 Advance Registration Requested. No cost for GJACC

**SEP 26 | 5:30 PM**  
**Business After Hours**  
**Discovery Kids Learning Center II**  
 Advance Registration: \$10 for GJACC members.

## GJACC Events Registration Form: June - September 2017

- |   |   |  |
|---|---|--|
| <input type="checkbox"/> Sunrise Seminar - 6/07/17      | <input type="checkbox"/> Business Connect -7/19/17      | <input type="checkbox"/> Sunrise Seminar - 09/06/17      |
| <input type="checkbox"/> Leadership Graduation - 6/8/17 | <input type="checkbox"/> Business After Hours - 7/25/17 | <input type="checkbox"/> Networking@Noon - 09/20/17      |
| <input type="checkbox"/> Quarterly Lunch - 6/19/17      | <input type="checkbox"/> Sunrise Seminar - 08/02/17     | <input type="checkbox"/> Business Connect - 09/20/17     |
| <input type="checkbox"/> Networking@Noon - 6/21/17      | <input type="checkbox"/> Networking@Noon - 08/16/17     | <input type="checkbox"/> Business After Hours - 09/26/17 |
| <input type="checkbox"/> Business Connect -6/21/17      | <input type="checkbox"/> Business Connect - 08/16/17    |  |
| <input type="checkbox"/> Business After Hours - 6/27/17 | <input type="checkbox"/> Business After Hours - 7/29/17 |  |
| <input type="checkbox"/> Networking@Noon - 7/19/17      |   |  |

Company Name: \_\_\_\_\_ Contact Person: \_\_\_\_\_

Attending (Names): \_\_\_\_\_

Phone: \_\_\_\_\_ Fax: \_\_\_\_\_ Email: \_\_\_\_\_

Payment Method:  Bill my Chamber Account  Check Enclosed

Charge my MC/VISA/Discover/AMEX # \_\_\_\_\_ Exp Date \_\_\_\_\_

Security Code \_\_\_\_\_ Authorized Signature: \_\_\_\_\_



Grand Junction Area  
**CHAMBER**  
OF COMMERCE

# WELCOME NEW MEMBERS

The following companies recently invested in the Chamber, demonstrating strong support of the Chamber's efforts to drive the region's economy.

### Balloons Plus

2695 Patterson Rd Ste 14  
Grand Junction, CO 81506  
Steve Katz - (970) 628-1025  
[www.balloonsplusgj.com](http://www.balloonsplusgj.com)  
*Party Supplies/Party Planning Service*

### Clubhouse 2325

2325 W Ridges Blvd  
Grand Junction, CO 81507  
Butch Miller - (970) 243-7736  
*Restaurants*

### The Glass Guru of Grand Junction

864 20 Rd Unit F  
Fruita, CO 81521-9351  
Joe Miller - (970) 316-0123  
[www.theglassguru.com/  
grandjunction](http://www.theglassguru.com/grandjunction)  
*Glass: Auto, Plate, Window, Etc.*

### In a Pinch Products

Autumn Henderson  
(970) 361-6092  
[www.pinchproducts.com](http://www.pinchproducts.com)  
*Cosmetics & Perfumes: Retail*

### Kiln Coffee Bar Ltd.

326 Main St, Unit 101  
Grand Junction, CO 81501  
David L. Foster - (970) 644-5990  
[www.kilncoffeebar.com](http://www.kilncoffeebar.com)  
*Coffee/Esspresso: Retail*

### Renew Chiropractic GJ LLC

PO Box 3263, Grand Jct, CO 81502  
Dr. Leah Rezin & Dr. Jeff Midgley  
(970) 589-6109  
[www.renewjunction.com](http://www.renewjunction.com)  
*Chiropractors*

### Sweet Kiwi

Melissa Mulford & LaRae Biocic  
(970) 589-9232  
*Bakery: Cupcakes*

### Warehouse 25 Sixty-Five, Kitchen + Bar

2565 American Way  
Grand Junction, CO 81501  
Butch Miller - (970) 628-4321  
[www.warehouse2565.com](http://www.warehouse2565.com)  
*Restaurants*



**INTERESTED IN HOSTING  
A BUSINESS AFTER HOURS IN 2018?**  
**Call us today for available dates and details!**



## Shaw Sponsors Golf Tournament

The Chamber is pleased to announce that Shaw Construction will be the named sponsor of the Chamber's annual golf tournament which will be played in two flights on **Friday, September 22nd at the Golf Club on Redlands Mesa.** If you are interested in being recognized as a named sponsor with Shaw, please reach out to the Chamber staff to learn more about this opportunity. In addition to the major sponsorships there are several other opportunities to create top of mind awareness among a select group of 200 business leaders during the day. They include:

### Golf Cart Sponsor:

Includes two players and company name displayed on a sign placed on each golf cart. **\$1,250**

### Meal Sponsor:

Includes company name displayed prominently in the Clubhouse during breakfast, lunch and dinner along with registration for two players. **\$1,100**

### Beverage Cart Sponsor:

Includes one player and company name displayed on beverage carts. **\$550**

### Dice Game Hole Sponsor:

Includes one player and company name displayed in Clubhouse during lunch. **\$500**

### Keg Sponsor:

Includes one player, company name at tee box or green. \*This sponsorship requires you to provide staff to serve beer. **\$500**

### Range Ball Sponsor:

Includes one player and company name and logo on range ball machine. **\$400**

If you are interested in any of these sponsorship opportunities, contact [Candace@gjchamber.org](mailto:Candace@gjchamber.org) or 970-263-2919. The Chamber is also accepting registrations for the tournament and donations for the goody bag to be distributed to players.

## Fly Direct to LA This Summer!

On June 3rd, American Airlines begins direct service to LAX from the Grand Junction Regional Airport. Saturday flights may not be ideal for business travelers but using this direct flight for part of a roundtrip ticket to your business appointments can save time and money. It may also serve as an incentive to American Airlines to continue the service in the future. As of this writing a one-way ticket on this direct flight is only \$90 on June 10th.

In other news related to the Grand Junction Regional Air Service Alliance, members appeared before the Airport Board on May 17th to ask that the Board take action to enclose the partially completed building at the airport to accommodate the location of a customs office in the facility. U.S. Customs has rather stringent guidelines on office location and access that this building could meet. Getting approval from Customs for the location of a customs officer at the airport is the first and required step for the community to move forward with an application for designation of a foreign trade zone. The Airport Board instructed staff to prepare and distribute a request for proposals to determine what enclosing the building may cost.



American Airlines

**MOUNTAIN AITZ** by morning,  
**SEA BREEZE** by cocktail hour

Direct Flights From Grand Junction, CO to Los Angeles, CA





## Business Retention / Expansion Running in Full Stride

by C.J. Rhyne

As many of us know, the best Economic Development tool is the mobilization and excitement of the existing businesses in the community. We are well on our way in each of those categories here in the Grand Valley. After more than forty business visits in 2017, we have many businesses and entities spreading the word about our community and the great things that are being accomplished here. A renewed excitement is brewing and each business wants to do their part in the role of moving Grand Junction and the surrounding area forward and more business friendly.

Five months into 2017, and I have been busy with many visits, projects, meetings, summits, and trainings. Another successful Economic Development Week is in the books. We produced a series of outstanding videos on the importance of Economic Development in Colorado's Grand Valley. The videos were centered around Public-Private Partnership, Community Vision, and Community Leadership. I need to send a big shout out to Candace for helping with it all. What a great teammate she was to help create those videos.

Attending summits and conferences is a great way to get a pulse on the community and also see what other communities are doing to stay ahead of the curve. Already this year I have attended the Outdoor Industry Leadership summit, CAMA summit, VinCO, manufacturers round tables, and the Oklahoma University Economic Development Institute conference.

Looking forward to continuing and expanding on all of these aspects for the remainder of the year. Remember, Economic Development is a process, not a program.



## Is Your Business Growing?

Did you build a new building, open a second location or add employees in the past year? The Chamber wants to know! If your business is growing and adding employees, we want to congratulate your company on that singular achievement and buy you lunch! Every three months during our Quarterly Membership Meeting we take time to share the good business news and present a small award to company representatives that tell us they have grown. It is good publicity for the businesses being recognized and good news for the rest of us as we look for signs of a strengthening economy. Please take time to submit the expansion form you can find online at [www.gjchamber.org](http://www.gjchamber.org) or by calling 970-242-3214 and letting us know how your business has expanded and who from your company will be joining us for lunch on **Monday, June 19th at the Grand Vista Hotel.**

Featured speaker this quarter is Tim Foster, President of Colorado Mesa University giving a state of the institution presentation as part of our CMU 20,000 initiative.

## We Applaud Our Caterers of the Month!

Any of our committee members, who have been fortunate to attend a meeting over the lunch hour since the beginning of the year, have been the beneficiaries of a new program the Chamber is using to showcase our catering companies to potential customers.

Our April caterer, **Buffalo Wild Wings**, provided an assortment of chicken wings, tenders and wraps to tempt our volunteers. And May caterer, **Dos Hombres** spiced up our committee meetings with a variety of authentic Mexican delicacies such as tacos, enchilada with all the traditional accompaniments.



# Chamber Positions and Legislative Votes 2017

Overall Chamber Success Rate: 64%

Rep. Thurlow – 93%  
 Rep. Willett – 77%  
 Senator Scott – 93%  
 Senator Coram – 95%

House Bills	HB-1001	HB-1068	HB-1070	HB-1090	HB-1113	HB-1119	HB-1120	HB-1152	HB-1167	HB-1180	HB-1187
<b>Chamber</b>	<b>Oppose</b>	<b>Oppose</b>	<b>Support</b>	<b>Support</b>	<b>Support</b>	<b>Support</b>	<b>Support</b>	<b>Support</b>	<b>Oppose</b>	<b>Support</b>	<b>Support</b>
Rep. Dan Thurlow	No	No	Yes	Yes	Yes	Yes	Yes	Yes	No	Yes	Yes
Rep. Yeulin Willett	No	No	Yes	Yes	No	Yes	Yes	Yes	NA	Yes	No
Senator Ray Scott	No	NA	Yes	No	Yes	No	Yes	Yes	NA	Yes	No
Senator Don Coram	NA	No	Yes	Yes	Yes	Yes	Yes	Yes	NA	Yes	NA

House Bills Continued	HB-1210	HB-1216	HB-1232	HB-1254	HB-1256	HB-1270	HB-1286	HB-1290	HB-1305	HB-1307	HB-1318	HB-1336
<b>Chamber</b>	<b>Oppose</b>	<b>Support</b>	<b>Support</b>	<b>Oppose</b>	<b>Oppose</b>	<b>Support</b>	<b>Oppose</b>	<b>Oppose</b>	<b>Oppose</b>	<b>Oppose</b>	<b>Oppose</b>	<b>Oppose</b>
Rep. Dan Thurlow	Yes	Yes	No	No	No	Yes	No	No	No	No	No	No
Rep. Yeulin Willett	No	Yes	No	No	No	No	No	No	No	No	No	No
Senator Ray Scott	NA	Yes	NA	No	NA	NA	No	NA	NA	No	No	No
Senator Don Coram	NA	Yes	NA	No	NA	NA	NA	NA	NA	NA	NA	NA

Senate Bills	SB-001	SB-035	SB-088	SB-145	SB-156	SB-186	SB-191	SB-211	SB-276	SB-280	SB-290	SB-301	SB-302
<b>Chamber</b>	<b>Support</b>	<b>Support</b>	<b>Oppose</b>	<b>Oppose</b>	<b>Support</b>	<b>Support</b>	<b>Support</b>	<b>Support</b>	<b>Support</b>	<b>Support</b>	<b>Oppose</b>	<b>Support</b>	<b>Support</b>
Rep. Dan Thurlow	Yes	NA	Yes	NA	NA	Yes	NA	Yes	NA	Yes	NA	Yes	Yes
Rep. Yeulin Willett	NA	NA	No	NA	NA	NA	NA	Yes	NA	No	NA	Yes	No
Senator Ray Scott	Yes	Yes	Yes	No	Yes	Yes	Yes	Yes	Yes	Yes	No	Yes	Yes
Senator Don Coram	Yes	Yes	Yes	NA	Yes	Yes	Yes	Yes	Yes	Yes	NA	Yes	Yes

HB-1001: Oppose	Employee Leave Attend Child's Academic Activities
HB-1037: Support	Deadly Force Against an Intruder at a Business
HB-1063: Support	Reduce Business Personal Property Taxes
HB-1068: Oppose	Prevailing Wages for CDOT Public-Private Initiatives
HB-1070: Support*	Study Drone Use by Public Safety Agencies
HB-1090: Support*	Advanced Industry Investment Tax Credit Extension
HB-1113: Support*	Allow Electronic Committee Participation During Interim
HB-1119: Support*	Payment of Workers' Compensation Benefits
HB-1120: Support*	Alcohol Beverage License Higher Education Campus
HB-1124: Support	Local Government Liable Fracking Ban Oil and Gas Moratorium
HB-1152: Support*	Federal Mineral Lease District Investment Authority
HB-1167: Oppose	Existing Businesses in Business Improvement District
HB-1171: Oppose	Authorize New Transportation Revenue Anticipation Notes
HB-1180: Support*	Tuition Assistance for Certification Programs
HB-1187: Support	Change Excess State Revenue Anticipation Notes
HB-1210: Oppose	School Discipline for Preschool Through 2 <sup>nd</sup> Grade
HB-1216: Support*	Sales and Use Tax Simplification Task Force
HB-1232: Support	Public Utilities Alternative Fuel Motor Vehicles
HB-1247: Oppose	Patent Choice Health Care Provider
HB-1254: Oppose	Noneconomic Damages Cap Wrongful Death of Child
HB-1256: Oppose	Oil and Gas Facilities Distance from School Property
HB-1270: Support	Agency Discretion Enforcing Rules Small Business
HB-1286: Oppose	State Employee Health Carrier Requirements

HB-1305: Oppose	Limits on Job Application Criminal History Inquires
HB-1307: Oppose	Family and Medical Leave Insurance Program Wage Replacement
HB-1318: Oppose	Division of Insurance Annual Report Pharmaceutical Costs Data
HB-1336: Oppose	Additional Protection Forced Pooling Order

SB-001: Support	Alleviate Fiscal Impact State Rules Small Business
SB-035: Support	Tampering with Oil and Gas
SB-088: Oppose*	Participating Provider Network Selection Criteria
SB-145: Oppose	Electric Utility Distribution Grid Resource Acquisition Plan
SB-151: Oppose	Consumer Access to Health Care
SB-156: Support	Homeowner's Association Construction Defect Lawsuit Approval Timelines
SB-157: Oppose	Construction Defect Actions Notice Vote Approval
SB-186: Support	Reduce Regulatory Burdens Rules on Business
SB-188: Support	Repeal Income Tax Credit Innovative Motor Vehicles
SB-191: Support	Market-based Interest Rates on Judgements
SB-211: Support*	Contractor Surety Bond for Public Projects
SB-276: Support	Alleviate Fiscal Impact State Rules Small Business
SB-280: Support**	Extending the Economic Development Commission
SB-290: Oppose	Engineer Excavator Stamp Plan Underground Facility
SB-301: Support	Energy-related Statutes
SB-302: Support**	Clarify Property Tax Exemption Sylvicultural Equipment

Bills marked with a \* were passed

## YEA! 5.0 Begins This Fall

Close to 40 businesses or social enterprises have been launched with your help in the past four years through your support of the Young Entrepreneurs Academy!

The Young Entrepreneurs Academy, (YEA!) takes students in grades six through twelve through the process of starting and running real businesses over the course of a full academic year. Students work in close cooperation with local leaders of industry, community members, and educators to develop ideas and objectives, write business plans, pitch potential investors, obtain funding, register with governmental agencies, develop their brand identity and much more!

By the end of the class, students own and operate fully functioning businesses that can be carried on after graduation. Students learn to make a job--not just take a job! YEA!'s direct mission is to help students embrace their passion, energy, creativity and talents, launch a venture, and view entrepreneurship as synonymous with success and freedom.

The Chamber has several sponsorship levels available for businesses that may be interested in supporting this important program. The sponsorship levels include:

- Presenting Sponsor \$5,000 (limit 2)
- Premier Sponsor \$2,500 (limit 4)
- Scholarship Sponsor \$1,500 (limit 6)
- Investor Sponsor \$1,000 (limit 12)

We are also seeking students that may wish to apply for the next class and you can download an application at [www.gjchamber.org/young-entrepreneurs-academy-yea](http://www.gjchamber.org/young-entrepreneurs-academy-yea) and forwarding it to any budding entrepreneurs you may know. For more information on how you can change a student's life by being a sponsor or encouraging students to apply, contact Terri at 970-263-2916 or Diane at 970-263-2915.



WWW.YEAUSA.ORG

# WANTED

YOUNG ENTREPRENEURS Academy

## YOUNG ENTREPRENEURS

HAS YOUR MIDDLE OR HIGH SCHOOL STUDENT ALWAYS WANTED TO START THEIR OWN BUSINESS? FOR MORE INFORMATION 970.263.2916

### APPLICATIONS NOW BEING ACCEPTED FOR THE 2017-2018 CLASS

FOR STUDENTS ENTERING GRADES 6-12 APPLY BY SEP. 15, 2017

VISIT [WWW.GJCHAMBER.ORG](http://WWW.GJCHAMBER.ORG) TO DOWNLOAD AN APPLICATION



## Office Space Available at the Chamber

A long-term tenant of the Chamber has relocated and the organization now has a total of 1,840 s.f. of office space available for rent. This space is on the second floor of the building which also boasts gigabyte service. For more information or to schedule a tour, please contact Diane at the Chamber office (970-263-2915 direct line or [diane@gjchamber.org](mailto:diane@gjchamber.org)).



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# RECENT RIBBON CUTTINGS



**eLogHomes.com**  
 561 25 Rd Ste C, Grand Junction, CO 81505  
 (970) 549-8553 - **New Location**  
*Construction Company, Homebuilder, General Contractor*



**GJ Eye Bar**  
 2695 Patterson Rd Ste 6A, Grand Junction, CO 81505  
 (970) 628-4840 - **New Business**  
*Optical, Optometrists, Opticians or Optical Labs*



**Hammerhead Paint Services**  
 2263 Logos Ct, Grand Junction, CO 81505  
 (970) 589-7910 - **New Business**  
*Painting Contractors*



**Brown's Cremation Service, Inc.**  
 378 Indian Road, Grand Junction, CO 81505  
 (970) 255-8888 - **Business Expansion**  
*Mortuary/Funeral Homes/Crematory*



**Rib City Grill**  
 2830 North Ave, Grand Junction, CO 81501  
 (970) 255-7330 - **Business Expansion**  
*Restaurants*



**Grand Junction Stand Up Paddle**  
[www.gjsup.com](http://www.gjsup.com)  
 (970) 433-4760 - **New Business**  
*Outdoor Retail Specialty Store*



# Business Barometer

April 2017

A gauge of Grand Junction's economic indicators published by the Grand Junction Area Chamber of Commerce.

[info@gjchamber.org](mailto:info@gjchamber.org) 970-242-3214

Sales Tax Revenue Collections			
April	2017	2016	% Change
City of Grand Junction	\$3,793,893	\$3,607,281	5.2%
Total YTD	\$14,065,003	\$13,963,533	0.9%

Source: City of Grand Junction

MESA COUNTY Building Permits Issued				
April	2017	Total Value	2016	Total Value
New Single Family Residence	54	\$12,991,353	53	\$11,076,239
New Commercial	2	\$807,160	0	\$0
Other	285	\$7,503,278	289	\$19,696,864
Totals	341	\$21,301,791	342	\$30,733,103
YTD Totals	1169	\$71,413,608	710	\$85,546,818

Source: Mesa County Building Department

MLS Statistics - Quarterly		
4th Quarter	2016	2015
Total Sold	1217	1055
Dollar Volume	\$277,585,177	\$231,204,945
Total Sold YTD	3783	3418
Dollar Volume YTD	\$868,412,103	\$742,947,444

Source: Grand Junction Area Realtor Association

Hotel/Motel Occupancy		
April	2017	2016
Occupancy Rate	60.7%	64%
Average Daily Room Rate	\$80.43	\$82.36

Source: Grand Junction Visitor and Convention Bureau

\*Please Note: Starting January 2017, the Hotel/ Motel Occupancy statistics are calculated using a larger sample of the market and will compare differently to previous years

YTD Mesa County Foreclosures			
April	2017	2016	2015
Foreclosure Filings	32	48	39
Foreclosure Sales	17	25	29

Source: Mesa County Public Trustee

G J Regional Airport		
April	2017	2016
Enplaned Passengers	19,985	16,884
Deplaned Airfreight	497,599	468,610
Enplaned YTD Passengers	73,867	66,151
Deplaned YTD Airfreight	2,209,390	1,024,892

Source: Grand Junction Regional Airport

Labor Market Statistics		
April	2017	2016
Civilian Labor Force	71,232	72,716
Total Employment	68,518	68,448
Total Unemployment	2,714	4,268
Unemployment Rate	3.8%	5.9%

Source: Colorado Department of Labor and Employment

\* Statistics Were Not Available at Time of Print

## 2017 Chairman Circle Members

Alpine Bank

ANB Bank

Bank of Colorado

Community Hospital

FCI Constructors, Inc.

Grand Junction City  
Government

Rocky Mountain Health  
Plans

St. Mary's Hospital  
& Regional Medical  
Center, Inc.

US Bank

Wells Fargo Bank

### CHAMBER OF COMMERCE MISSION:

"The Grand Junction Area Chamber of Commerce will represent business and promote economic growth."

#### OUR GUIDING PRINCIPLES:

- A Healthy Business Climate Creates A Sustainable Community
- Representing and Advocating for Business is a Member Expectation
- Professional Connections and Networking Opportunities Build Business
- Quality of Life is Integral to our Economic Vitality
- The Success of Colorado Mesa University is Key to Economic Development

# gjchamber.org

YOUR LINK TO BUSINESS

VOLUME #34 • ISSUE #6

Grand Junction Area  
Chamber of Commerce  
360 Grand Avenue  
Grand Junction, CO 81501

970-242-3214, Fax: 242-3694  
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