



# gjchamber.org

YOUR LINK TO BUSINESS

## FEATURES

- 3 Workforce Coordination Advances a Grade  
New Member Expo
- 4 Western Colorado Delegation Returns from Canada with Tangible Results
- 5 Transportation Funding Discussion Headlines Quarterly Luncheon September 21st  
Fall Energy Briefing Series Features State Treasurer
- 6 Members Urged to Use Save Local Now Benefit  
Business Showcase 2015  
Upcoming YPN Events
- 8 Congratulations To Expanding Businesses!
- 9 Stay Connected This Summer

## IN EVERY ISSUE

- 2 Chairman's Column
- 7 Upcoming Events Registration Form
- 8 Welcome New Members
- 10 Recent Ribbon Cuttings
- 11 Business Barometer

## Chamber Accomplishes Much In Past 90 Days

The 2015 fiscal year for the Grand Junction Area Chamber is half over and it is important for members to know how their investment of time and resources have been put to use over the past three months to help grow the local economy and be the voice of business. Here are selected highlights:

- Coordinated, through the efforts of the Energy and Economic Development Committee and Chamber, the development of marketing materials and targeted work actions that allowed a delegation of 17 regional representatives to attend the Global Petroleum Show in Calgary, AB early in June. Outcomes are still being measured but the group returned with at least 30 strong leads for business opportunities and locations that could lead to job growth in the future.
- Reached a collaborative agreement with the Mesa County Workforce Center and School District 51 that will allow the Chamber to expand the resources committed to helping students choose career paths and experience the local work environment to a fulltime position. The coordinator will also oversee the Young Entrepreneurs Academy and expand the Hire Me First program.
- Supported the passage of the Colorado Rural Jump Start bill by providing funding for lobbying efforts that will give distressed counties such as Mesa additional incentives to attract companies and jobs. Chamber staff also lobbied directly to see this important legislation passed in the waning days of the legislative session.
- Offered members multiple networking opportunities through hosting three Business After Hours events, three Networking@Noon events, one Quarterly Membership Luncheon, two Energy Briefings and one Legislative Wrap-up Breakfast with overall attendance at all events estimated to exceed 1,000.
- Assisted ten young entrepreneurs launch their own businesses and graduate from the Chamber sponsored Young Entrepreneurs Academy. Recruitment of sponsors and students has begun for the next class slated to start in late September.
- Completed the 21st Mesa County Leadership Class with 20 graduates from business, non-profits and government and recruited applicants for the next class which will begin in September.



Global Petroleum Show 2015



Colorado Rural Jump Start Bill Signing

Follow the Grand Junction Chamber on



and on [gjchamber.org](http://gjchamber.org)

## Grand Junction Area Chamber of Commerce Board of Directors

Jeff Franklin, Bank of Colorado  
- Chairman of the Board

Michael Anton, EmTech Inc.

Lisa Boyd, No Coast Sushi

Matthew Brehm, Cranium 360

Joseph Burtard, Ute Water/JRs  
Carriage Service

Grady Busse, Action Publishing Inc.

David Cesark, Mesa Energy Partners

Jeffrey S. Hurd, Beckner & Hurd, LLC

Chuck Johnson, Brady Trucking

Jon Labrum, ProVelocity

John Marshall, Colorado Mesa  
University

Michael McBride, St. Mary's Hospital  
& Regional Medical Center

Greg Motz, Sun King Management  
- Immediate Past Chair

Paula Reece, Crossroads Fitness

C.J. Rhyne

Pat Tucker, Conquest Developments,  
LLC

Clay Tuflly, Alpine Bank

Janie VanWinkle, VanWinkle Ranch

Diane Schwenke - President/CEO

[www.gjchamber.org](http://www.gjchamber.org)

This newsletter is published  
quarterly by the Grand Junction Area  
Chamber of Commerce

POSTMASTER: Send address  
changes to: [info@gjchamber.org](mailto:info@gjchamber.org)

Grand Junction Area Chamber  
of Commerce  
360 Grand Avenue  
Grand Junction, CO 81501  
Or call 970.242.3214  
Subscription rate \$35 per year,  
included in Annual Dues.  
USPS 112-870

## Chairman's Column



The year is half over which is simply incredible to me but as I reflect on the past six months; I see the key word that I would like to have characterize this year at the Chamber. That

word is "collaboration." As defined in the dictionary, collaboration means the action of working with someone to produce or create something. That fits pretty well with what I have seen happening so far this year at the Chamber as three key examples come to mind.

First, of course, has to be the unprecedented and ground breaking collaboration that led to the success of the Western Colorado Delegation's trip to Canada to spur job creation. As one Encana executive noted during our site visit with them, "I have never seen such a diverse group of people representing such a wide range of organizations meet with us like this." The results speak for themselves in terms of the outcomes. I have no idea if the 30 plus leads we garnered for interest in our area will develop into jobs but I do know that we now have 30 more opportunities than we had a month ago to create jobs. The presence of public officials such as the Mayor, Mayor Pro Tem and County Commissioner Justman making booth calls alongside economic development professionals and private business representatives was noticed and appreciated by those we came in contact with.

Second is the working relationship that has developed between the Mesa County Workforce Center, School District 51 and the Chamber to address future workforce needs. The Chamber in the past has managed to devote a half-time staff position to such important endeavors as the Young Entrepreneurs Academy and Hire Me First Program. In order to expand on those efforts and provide more opportunities for area youth to explore and determine their individual career pathways more is needed. The

memorandum of understanding signed by the three entities in June allows the Chamber to double the staff resources dedicated to helping local students connect with employers and enjoy more opportunities for internships and job shadowing experiences. That in turn will lead to a more qualified workforce for area employers.

Third is the development of the Economic Development Marketing Plan which is winding toward a conclusion by early fall. Fiona Arnold, Executive Director of the Office of Economic Development and International Trade, in her remarks at our quarterly luncheon last month praised the community for coming together to undertake this effort. With the City and County taking the funding lead and the collaboration of all of the economic development partners in gathering data and participating in a focus group, I am confident that this plan helps us provide a unified message to the world about who we are and why they should consider doing business here.

There are many other examples that I could also point to but I think you get the picture. Collaboration is what has made this community a model in areas such as health care and education in the past. And collaboration is what will make us an economic success in the future.

*Jeff Franklin, Chairman*

## Member Referral Program

### Help Us Grow Your Chamber

When you refer a company who  
becomes a member of the Chamber,  
we will extend our gratitude for each  
referral by giving you **\$25**  
in Chamber Bucks.

Contact Trisha Martinez at  
[trisha@gjchamber.org](mailto:trisha@gjchamber.org) or 242-3214  
for details.

## Workforce Coordination Advances a Grade

The Mesa County Workforce Center, School District 51 and the Grand Junction Area Chamber have entered into a unique partnership to fund a fulltime workforce coordinator position within the Chamber that will:

- Provide leadership and program management of the Young Entrepreneurs Academy including recruiting students and business volunteers that will assist middle and high school students start their own businesses.
- Manage and expand the Hire Me First Program which seeks to prepare high school students for the workforce through a series of seminars, self assessment exercises and job shadowing and internship experiences.
- Cultivate relationships with businesses, industry groups, non-profit and community-based organizations to be actively involved in meaningful relationships that benefit students, teachers and schools.
- Manage relationships between schools and industry partners as it relates to creating and sustaining 21st century career pathways for Grand Valley area students.

"I am excited to be in a partnership with such strong entities that realize the great things business, education and government can achieve when we work closely together," explained Diane Schwenke, President and CEO of the Chamber. "This position will benefit students and businesses as we prepare to hire the 21st century workforce for businesses within our community."

Tracey Garchar, Executive Director of Mesa County Department of Human Services and Acting Director of the Mesa County Workforce Center agrees, "Partnering on this Coordinator position exemplifies the commitment of our community in prioritizing our future workforce. This deliberate focus and resource, assisting students in identifying their strengths and connecting them to career paths as early as possible, will greatly increase their successful transition into the working world."

**Varicose & Spider Vein Treatments**



**valley** **SURGICAL, AESTHETICS & VEIN CARE**

BRAD A. CASE, MD

**970.773.1946** [valleysurgicalcare.com](http://valleysurgicalcare.com)

## New City Map Arriving Soon

In an age of GPS and Google Maps are local community maps a thing of the past? Tourists and local residents who stop in daily to request a Grand Junction area map indicate that they are not. In this case we believe the consumers want online maps in addition to paper maps rather than in place of them.

That is why this year's edition of the Grand Junction map produced by the Chamber is in both formats. Our traditional paper maps will arrive in early August and a digital version of the map will be available thirty days later. Watch for both!

## DON'T MISS THE CHAMBER'S NEWEST EVENT



### NEW MEMBER EXPO

FEATURING OUR NEWEST PARTNERS IN BUSINESS!

**JULY 16, 2015 4PM-7PM**  
**HOLIDAY INN & SUITES GJ AIRPORT**

meet the Chamber's newest members,  
learn about their businesses, and  
network with fellow business-minded professionals

FOR MORE INFORMATION ON PARTICIPATION OR ATTENDING, CONTACT TRISHA AT  
TRISHA@GJCHAMBER.ORG OR 970-263-2912

SPONSORED BY



## New Members "Strut Their Stuff" July 16th

Twice a year members that recently joined the Chamber are invited to participate in a New Member Expo where they can network with existing members and talk about their businesses. Such an event is planned for this month on **Thursday, July 16th, 4:00 PM to 7:00 PM at the Holiday Inn and Suites**. Appetizers and a cash bar will be available. Over 50 local companies are expected to exhibit so add this networking event to your calendar and plan to attend. Telluride Ski and Golf and The Peaks Resort and Spa are sponsors for the New Member Expo.



## Western Colorado Delegation Returns from Canada with Tangible Results

The Western Colorado Delegation, comprised of a diverse group of local governments, economic development organizations and energy-related businesses dedicated to enhancing job growth, returned late last week from the Global Petroleum Show which is held annually in Calgary, AB. The delegation had a booth, made calls on fellow exhibitors, held briefings with corporate companies active in the area and learned more about plans for an LNG export facility on the West Coast that could help spur sales of natural gas in the Piceance region.

The results of those efforts are impressive. They include:

- Collection of 165 qualified leads with 30 of those leads qualified as "A" leads meaning they were potentially interested in a Western Colorado location. Many of them were manufacturing related and ranged from guardrail fabrication to engineered cables.
- Site visits to Encana and Cal-Frac corporate headquarters in Calgary to express appreciation for their continues support in the region.
- An extended visit to Veresen, the company proposing to site an LNG export facility in Coos Bay, Oregon to discuss how the project can assist area companies market their natural gas globally.
- Contacts with representatives of several foreign governments and private companies that may be interested in joint ventures in Western Colorado.

Several companies contacted noted the unprecedented collaboration that was displayed by such a diverse group of business, government and community leaders.

Next steps for the delegation are to contact the leads and follow up with them on the benefits of doing business in Western Colorado. Various members of the delegation will be taking a lead based on the nature of contact and resources needed by the companies exhibiting interest in our area.

A short video of the experience can be found at: <https://www.youtube.com/watch?v=w9LWWtk6B4c>



### The Grand Junction Area Chamber of Commerce 22ND ANNUAL GOLF TOURNAMENT SEPTEMBER 25, 2015



REDLANDS MESA

CORPORATE TEAM AND INDIVIDUAL  
PLAYER OPPORTUNITIES

SPONSORSHIP OPPORTUNITIES  
ALSO AVAILABLE

FOR MORE INFORMATION, CONTACT CANDACE AT  
[candace@gjchamber.org](mailto:candace@gjchamber.org) or 970-263-2919



SPONSORED BY



Bank of Colorado



## Transportation Funding Discussion Headlines Quarterly Luncheon September 21st

Colorado's transportation system is critical to our state's economy, but right now it is increasingly becoming overburdened, underfunded and, in some cases, crumbling. Unfortunately, during this past legislative session, lawmakers were not able to address our basic transportation infrastructure. Despite plenty of debate amid two different legislative proposals, no meaningful action was taken to maintain Colorado's roads, bridges and highways or its urban, mountain and rural highways and transit corridors.

Colorado lawmakers attempted a few years ago to augment dwindling gas-tax revenue. Legislation passed in 2009 put in place a trigger for additional highway and transit funding once the economy rebounded. Colorado hit that trigger this year amid its economic boom, and it should have infused another \$1 billion into CDOT's budget over the next five years. CDOT planned to use those funds to jump-start several high-priority projects, including long-overdue upgrades to I-70 through Denver and Interstate 25 in northern and southern Colorado. However, those funds never will make it to their intended destination.

Colorado's economic gains also triggered refunds under the state's mandatory revenue limits. As a result, the state will have to give up millions of tax dollars that could have funded transportation.

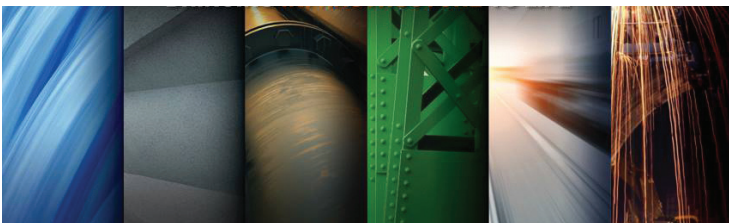
The Colorado Contractor's Association believes it's time to address Colorado's transportation funding—especially while the state's economy is strong and revenue is available to make significant improvements in our transportation system.

To that end, they will be convening conversations about how to address transportation funding and building a coalition to support potential legislative and ballot proposals for 2016. Polling, outreach and economic studies will be conducted throughout the summer with a goal of presenting statewide leaders a plan for action for the coming year. Learn more about the outreach and the results of the polling and studies at the **Chamber's next Quarterly Membership Luncheon September 21<sup>st</sup>**.



**COLORADO  
CONTRACTORS  
ASSOCIATION**

**BRINGING INFRASTRUCTURE TO LIFE**



## Fall Energy Briefing Series Features State Treasurer

The fall Energy Briefing schedule is slated to kick off on August 17th with members of the Western Colorado Delegation sharing their experiences from attending the largest international petroleum show in the world. State Treasurer Walker Stapleton is waiting in the wings to share the "numbers" around energy development in the state and the region in September. Drones and other innovative uses of technology in energy exploration, development and monitoring is on tap for October. Mark your calendars for the following presentations:

- **August 19th, 12 Noon**  
**Global Petroleum Show**
- **September 10th (Thursday), 12 Noon**  
**Economic Impact of Energy Industry / State Treasurer Walker Stapleton**
- **October 14th, 12 Noon**  
**Techie Tools and Innovations**



## 3RD QUARTER MEMBERSHIP LUNCHEON

**SEPTEMBER 21, 2015**

AT THE  
**GRAND VISTA  
HOTEL**

**RSVP TODAY!**

**970-242-3412**

**CANDACE@GJCHAMBER.ORG**

**MEMBERS \$18  
NON-MEMBERS \$23**



## Members Urged to Use Save Local Now Benefit

Save Local Now ([www.grand-junction.savelocalnow.com/savelocalnow.com](http://www.grand-junction.savelocalnow.com/savelocalnow.com)) is a website and iPhone and Android app that gives people access to exclusive

offers from their favorite businesses. It is available to all Grand Junction Area Chamber members at no cost. Locals, fellow business owners and tourists alike can use Save Local Now to access deals, events and savings where they shop, eat and play from any browser on any device. Saving money and buying local in the Grand Valley has never been easier.

Chamber members can use Save Local Now to create, manage and analyze their digital marketing campaigns. Save Local Now includes live business listings, deal and event publishing, email marketing, iPhone and Android apps, social media management, SEO and analytics, bundled together on a single integrated platform.

The Save Local Now platform is available at [www.savelocalnow.com](http://www.savelocalnow.com), the App Store and Google Play. Members of the Chamber are eligible to create unlimited digital marketing campaigns using the Save Local Now platform without further investment in the Chamber. You will be receiving an activation email and instructions this month. Schedule your FREE 30-minute session with Save Local Now's digital marketing gurus today!

## Upcoming YPN Events

### YPN Before Hours

July 8, 2015 | 7:00 AM

Location: Mihaela's Baker

A relaxed networking opportunity to get to know and network with other Young Professionals in Mesa County.



### YPN Conversation Community Hospital CEO, Chris Thomas

July 21, 2015 12 Noon

YPN members and guests participate in a monthly lunch with a local business owner, community leader or elected official. This is a great way to learn life lessons from those who have succeeded in their careers, built businesses from the ground up or lead a thriving organization.

### YPN After Hours

July 30, 2015 | 5:00 pm

Location: Ale House

For additional events or to find out more about the Young Professionals Network, visit the YPN website at [www.ypnmc.org](http://www.ypnmc.org) or their Facebook page at [www.facebook.com/ypnmc](http://www.facebook.com/ypnmc).

# BUSINESS SHOWCASE 2015

Tuesday, October 27, 2015

Two Rivers Convention Center  
4:00PM-7:30PM



90+ Vendor Booths  
Door and Booth Prizes  
Networking and More!

For more information on booth space and sponsorship opportunities, contact Candace at [candace@gjchamber.org](mailto:candace@gjchamber.org) or 970-263-2919





# Mark Your Calendar ~ Details & Registration online at [gjchamber.org](http://gjchamber.org)

**JUL 8 | 7:00 AM**  
**YPN Before Hours**  
 Mihaela's Bakery  
 RSVP via YPNMC.org

**JUL 15 | 12:00 Noon**  
**Networking @ Noon**  
 DoubleTree by Hilton  
 Advance Registration  
 Required: \$18 for GJACC members.

**JUL 15 | 2 - 4 PM**  
**Mesa County Libraries Business Connect**  
 GJACC Conference Room  
 Advance Registration Requested. No cost for GJACC members.

**JUL 16 | 4-7 PM**  
**New Member Expo**  
 Holiday Inn & Suites  
 Advance Registration Requested. No cost for GJACC members.

**JUL 21 | 12:00 Noon**  
**YPN Conversation with Community Hospital CEO Chris Thomas**  
 RSVP via YPNMC.org

**JUL 28 | 5:30 PM**  
**Business After Hours**  
 DoubleTree by Hilton  
 Advance Registration: \$10 for GJACC members.

**JUL 30 | 5:00 PM**  
**YPN After Hours Ale House**  
 RSVP via YPNMC.org

**AUG 5 | 7:00 AM**  
**YPN Before Hours**  
 The Artful Cup  
 RSVP via YPNMC.org

**AUG 19 | 12:00 Noon**  
**Energy Briefing To Be Determined**  
 Advance Registration: \$15 for GJACC members.

**AUG 19 | 12:00 Noon**  
**Networking@Noon**  
 Rib City Grill - North Ave  
 Advance Registration Required: \$18 for GJACC members.

**AUG 19 | 2 - 4 PM**  
**Mesa County Libraries Business Connect**  
 GJACC Conference Room  
 Advance Registration Requested. No cost for GJACC members

**AUG 25 | 5:30 PM**  
**Business After Hours**  
 Thunderstruck Valley  
 Advance Registration: \$10 for GJACC members.

**AUG 29 | All Day**  
**YPN Pub Crawl**  
 Downtown Grand Junction  
 RSVP via YPNMC.org

**SEP 2 | 7:00 AM**  
**YPN Before Hours**  
 Einstein Bros. Bagels  
 RSVP via YPNMC.org

**SEP 10 | 12:00 Noon**  
**Energy Briefing To Be Determined**  
 Advance Registration: \$15 for GJACC members.

**SEP 16 | 12:00 Noon**  
**Networking@Noon**  
 Edgewater Brewery  
 Advance Registration Required: \$18 for GJACC members.

**SEP 16 | 2 - 4 PM**  
**Mesa County Libraries Business Connect**  
 GJACC Conference Room  
 Advance Registration Requested. No cost for GJACC members

**SEP 21 | 12:00 Noon**  
**Quarterly Membership Luncheon**  
 Grand Vista Hotel  
 Advance Registration Required: \$18 for GJACC members.

**SEP 25 | 7:30 AM or 1 PM**  
**Chamber Golf Tournament**  
 Golf Club at Redlands Mesa  
 Don't miss THE tournament of the season. Sponsored by Shaw Construction and Bank of Colorado. Corporate Team \$600, Individual Player \$110.

**SEP 29 | 5:30 PM**  
**Business After Hours**  
 Central Station  
 Advance Registration: \$10 for GJACC members.

**OCT 14 | 12:00 Noon**  
**Energy Briefing To Be Determined**  
 Advance Registration: \$15 for GJACC members.

**SAVE THE DATE**  
**OCT 27 | 4 - 8 PM**  
**Business Showcase**  
 Two Rivers Conv Center  
 Booth Spaces Starting at \$385 for GJACC Members

## GJACC Events Registration Form: June, July & August

- |  |  |  |
|--|--|--|
| <input type="checkbox"/> YPN Before Hours - 7/8      | <input type="checkbox"/> YPN After Hours - 7/30      | <input type="checkbox"/> Energy Briefing - 9/10      |
| <input type="checkbox"/> Networking @Noon - 7/15     | <input type="checkbox"/> YPN Before Hours - 8/5      | <input type="checkbox"/> Networking@Noon - 9/16      |
| <input type="checkbox"/> Business Connect - 7/15     | <input type="checkbox"/> Energy Briefing - 8/19      | <input type="checkbox"/> Business Connect - 9/16     |
| <input type="checkbox"/> New Member Expo - 7/16      | <input type="checkbox"/> Networking@Noon - 8/19      | <input type="checkbox"/> Quarterly Luncheon - 9/21   |
| <input type="checkbox"/> YPN Conversation - 7/21     | <input type="checkbox"/> Business Connect - 8/19     | <input type="checkbox"/> Golf Tournament - 9/25      |
| <input type="checkbox"/> Business After Hours - 7/28 | <input type="checkbox"/> Business After Hours - 8/25 | <input type="checkbox"/> Business After Hours - 9/29 |
| <input type="checkbox"/> Business After Hours - 6/30 | <input type="checkbox"/> YPN Pub Crawl - 8/29        | <input type="checkbox"/> Energy Briefing - 10/14     |
| <input type="checkbox"/> Business After Hours - 6/30 | <input type="checkbox"/> YPN Before Hours - 9/2      | <input type="checkbox"/> Business Showcase - 10/27   |

Company Name: \_\_\_\_\_ Contact Person: \_\_\_\_\_

Attending (Names): \_\_\_\_\_

Phone: \_\_\_\_\_ Fax: \_\_\_\_\_ Email: \_\_\_\_\_

Payment Method: ☐ Bill my Chamber Account ☐ Check Enclosed

☐ Charge my MC/VISA/Discover/AMEX # \_\_\_\_\_ Exp Date \_\_\_\_\_

Authorized Signature: \_\_\_\_\_

**\*All events require pre-registration and pre-payment. Registration fees are non-refundable two business days prior to the event. If special assistance is needed, you must notify the Chamber four days prior to the event. Photos will be taken at Chamber events and used for marketing purposes.\***



## New Members!

### Abstract & Title Co. of Mesa County

605 25 Rd Ste 201  
Grand Junction, CO 81505  
Gar Kennedy - (970) 242-8234  
[www.abstracttitle.biz](http://www.abstracttitle.biz)  
Title Companies

### Colorado Title & Closing Services

136 N 7th St  
Grand Junction, CO 81501  
Alice Young - (970) 462-0100  
[www.coloradotitleservices.com](http://www.coloradotitleservices.com)  
Title Companies

### Fusion Group USA, Inc.

PO Box 2925  
Grand Junction, CO 81502  
Alicia Kahler - (970) 424-5066  
[www.fusiongroupusa.com](http://www.fusiongroupusa.com)  
Website: Design, Development,  
Digital Services  
Printers, Publishers, & Graphic  
Design

### Learning Associates of the Grand Valley

2470 Patterson Rd Ste 6 & 8  
Grand Junction, CO 81505  
Jeannie Dunn - (970) 773-6530  
Education

### Mantey Heights Rehab and Care Cent

2825 Patterson Rd  
Grand Junction, CO 81506  
Deedra Shear - (970) 242-7356  
Nursing Homes/Specialized Nursing  
Care

### Mor Storage Sales

3010 I 70 Business Loop  
Grand Junction, CO 81504  
Chad Schneider - (970) 254-0460  
[www.morstorage.com](http://www.morstorage.com)  
Contractors: General

### Natural Soda LLC

(970) 878-3674  
[www.naturalsoda.com](http://www.naturalsoda.com)  
Manufacturing

### Red Wing Shoes

2452 Hwy 6 & 50 Unit 103  
Grand Junction, CO 81506  
Dan Collins - (507) 226-1668  
Shoes

### Silpada Designs Jewelry

April Schneider - (970) 250-7706  
[www.mysilpada.com/april.schneider](http://www.mysilpada.com/april.schneider)  
Jewelry/Jewelers

### The Arc - Mesa County

PO Box 2292  
Grand Junction, CO 81502  
Keith A. Larsen, Sr - (970) 245-5775  
[www.thearcmesa.org](http://www.thearcmesa.org)  
Human Service Organization

## Congratulations To Expanding Businesses!

At the second quarter membership luncheon the following businesses were recognized for adding jobs and capital investment to make our local economy stronger;

Company	Contact	Employees Added	Capital Investment
Absolute Prestige Limousine Service, Ltd.	Jim & Shirleen Hutton		\$420,000
Amos Counseling	Jamie Amos	2	
Atlasta Solar Center	Lou Villaire	5	
Capital Business Systems	Frank Lindemann	2	\$150,000
Lewis Engineering, Inc.	Rich Baker	6	\$1,500,000
Grand River Mosquito Control District	Zane G. McCallister	7	\$4,100,000
Olsson Associates	Jonathan Harris		\$150,000
Visiting Angels	Debbie & Tom Harrison	16	
<b>TOTALS:</b>		<b>38</b>	<b>\$6,320,000</b>

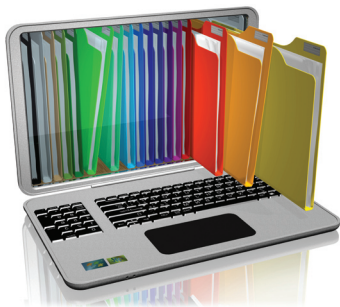




## Stay Connected This Summer

While as business professionals, we envy our children and educators who have the summer off, we know that in order to stay successful and profitable it is important to network. Use your Chamber membership and network. Here's how:

- **Join a Leads Group.** The Chamber has three leads groups that meet weekly. Composed of 15-25 non competing businesses, members gather for just one hour on Thursday and Friday mornings at 7:30 AM or Thursday noon. During that time they hear a member spotlight, introduce themselves and their companies and provide business leads for one another. In essence, as members of a leads group they agree to act as salespeople and references for each other. If you are interested in being in a leads group contact the Chamber to determine if there is an opening for your industry in one of the groups or to simply visit one of the groups.
- **Attend Networking@ Noon.** Networking at noon is held on the third Wednesday of the month at a Chamber member restaurant and introduces you to 3-4 business professionals that you may not know. It is a casual opportunity to have lunch and get to expand your business network. We make it easy with conversation starters and doing over the lunch hour. You can attend just one or all twelve throughout the year.
- **Attend Business After Hours.** Business After Hours is the largest monthly networking event on the Western Slope with approximately 200 people in attendance for this "no program, no speeches, just small group conversation" activity. It is come and go anytime between 5:30 PM and 7:00 PM on the last Tuesday of the month.



## Can Your Business Benefit from Business Connect?

On the third Wednesday of each month from 2:00 to 4:00 PM researchers from the Mesa County Library will be onsite at the Chamber to

assist in developing lists of potential customers contact information. That date in July is July 15th. Not sure what your potential customers may look like or how best to market to them? We have you covered for that as well. Trish Martinez, the Chamber's Membership and Marketing Manager can also meet with you during that time slot to explore these opportunities.

We advise that you make an appointment in order to assure that your time and ours is used most effectively. To schedule a marketing consult and generate a customer hit list contact Trish ([trisha@gjchamber.org](mailto:trisha@gjchamber.org)) or call 970-263-2912.

## Swag Bag Items Needed

The year is half over and that means that the Chamber's Annual Golf Tournament is right around the corner. With almost 200 golfers this is one of the largest tournaments of the entire year. And it will also be one of the most enjoyable ways to network in late September when the Grand Valley is truly a pleasant place to enjoy outdoor activities.

The Chamber is now soliciting items for the bags we will be giving to each registered golfer on September 25. This is an excellent way to market your business so give us a call at 242-3214 if you would like to insert golf balls, tees, towels...you name it!



Hilltop is hosting its 65th Anniversary Bash. Join us for this special celebration on **Friday, July 31, in the University Center Ballroom at Colorado Mesa University.** This will be a casual summertime fundraiser with good food and great entertainment. We have sponsorship opportunities and tables at the Anniversary Bash (seat ten) cost \$750 with individual tickets selling for \$75 each. For more information, contact Paige Cadman 970-244-0422.

## Recent Ribbon Cuttings



### Bocas Venezuelan Grill

683 Horizon Dr Ste 112, Grand Junction, CO 81506  
(970) 245-0420 - **New Business**  
"Full service Venezuelan grill."



### Grand River Mosquito Control District

531 Maldonado St, Grand Junction, CO 81501  
(970) 257-0191 - **Business Expansion** - "A Colorado special district charged with mitigating mosquito populations in the Grand Valley."



### Treasures From The Past

2923 North Ave, Grand Junction, CO 81504, (970) 644-5135  
**New Business** - "Antiques - Collectibles - Home Décor"



### Wabi-Sabi

793 22 Rd, Grand Junction, CO, (970) 216-7672  
**New Business** - "Training studio specializing in strengthening and conditioning, yoga, and dynamic stretching."

**Networking@Noon**  
Grand Junction Area  
Chamber of Commerce

**July 15, 2015**

**DoubleTree by Hilton, 743 Horizon Dr**

**11:45 a.m. to 1:00 p.m.**

**\$18 Per Person for GJACC Members  
(Lunch Included)**

**Advanced Registration Required**

Networking@Noon is an excellent way for business people to make new connections over lunch and discuss with 5-6 other business people what works (or doesn't) in their businesses.

**Register at:** PH: (970) 242-3214 | Online: [www.gjchamber.org](http://www.gjchamber.org)

**Grand Junction Area  
CHAMBER  
OF COMMERCE**

**2015  
Ribbon Cuttings**

***Reserve Your Date Now!***

**Grand Opening \* Groundbreaking  
New Location \* New Owner**

**Call 242-3214**





# Business Barometer

## May 2015

A gauge of Grand Junction's economic indicators published by the Grand Junction Area Chamber of Commerce.

[info@gjchamber.org](mailto:info@gjchamber.org)

970-242-3214

Sales & Use Tax Revenue Collections			
May	2015	2014	% Change
City of Grand Junction	\$3,236,928	\$3,265,035	- .09%
Total YTD	\$17,157,478	\$16,890,856	1.6%

Building Permits				
May	2015	Total Value	2014	Total Value
New Single Family Residence	32	\$6,468,468	33	\$8,762,052
New Commercial	0	\$0	0	\$0
Other	130	\$4,345,693	178	\$9,060,657
Totals	162	\$10,814,162	211	\$17,822,709
YTD Totals	744	\$64,803,309	809	\$68,333,027

MLS Statistics - Quarterly		
1st Quarter	2015	2014
Total Sold	656	563
Dollar Volume	\$131,926,547	\$109,489,220
Total Sold YTD	755	577
Dollar Volume YTD	\$152,630,409	\$111,926,720

Source: Grand Junction Area Realtor Association

Hotel/Motel Occupancy		
May	2015	2014
Occupancy Rate	74.1%	73.8%
Average Daily Room Rate	\$91.34	\$89.61

Mesa County Foreclosures		
Year	Number Filed	Number Gone to Sale
2012	1,272	847
2013	781	564
2014	539	403

Source: Mesa County Public Trustee

G J Regional Airport		
May	2015	2014
Enplaned Passengers	19,603	19,872
Deplaned Airfreight	542,945	595,348
Enplaned YTD Passengers	81,715	89,189
Deplaned YTD Airfreight	2,821,201	3,069,983

Labor Market Statistics		
May	2015	2014
Civilian Labor Force	73,419	76,382
Total Employment	69,065	71,494
Total Unemployment	4,354	4,888
Unemployment Rate	5.9%	6.4%

## 2015 Chairman's Circle Members

Alpine Bank

ANB Bank

Community Hospital

FCI Constructors, Inc.

Grand Junction City  
Government

Holiday Inn & Suites -  
Grand Junction Airport

Rocky Mountain Health  
Plans

St. Mary's Hospital &  
Regional Medical Center,  
Inc.

US Bank

Wells Fargo Bank

# gjchamber.org

YOUR LINK TO BUSINESS

VOLUME #32 • ISSUE #7

Grand Junction Area  
Chamber of Commerce  
360 Grand Avenue  
Grand Junction, CO 81501

970-242-3214, Fax: 242-3694  
info@gjchamber.org



Grand Junction Area  
**CHAMBER**  
OF COMMERCE

Periodicals  
Postage  
PAID AT  
Grand Junction  
CO 81501

## CHAMBER OF COMMERCE MISSION:

"The Grand Junction Area Chamber of Commerce will represent business and promote economic growth."

### OUR GUIDING PRINCIPLES:

- A Healthy Business Climate Creates a Sustainable Community
- Representing and Advocating for Business is a Member Expectation
- Professional Connections and Networking Opportunities Build Business
- Quality of Life is Integral to our Economic Vitality
- Being Proactive & Innovative Improves our Effectiveness

# Isn't it about time...

...your short-run,  
tight-budget  
printing job is  
given the same  
respect and quality  
as the big budget,  
long-run jobs?

Call 970-245-1294  
or upload your job to:  
[www.ppgj.com](http://www.ppgj.com)



615 Colorado Ave.  
Grand Junction

This newsletter was printed on our Ryobi 3404 Direct Imaging press.