



Grand Junction Area  
**CHAMBER**  
OF COMMERCE

# gjchamber.org

YOUR LINK TO BUSINESS

## FEATURES

- 3 **New Directors Proposed**  
Student Entrepreneurial Training Starts October 3rd
- 4 **Drop The Ball, We WANT You To!**
- 5 **Be a Read with a Child Volunteer**
- 8 **24th Annual Golf Tournament**
- 9 **October is "MAV" Month**  
Fall Election Headlines  
September Membership Meeting
- 10 **Schmooz-a Palooza**

## IN EVERY ISSUE

- 2 **Chairman's Column**
- 6 **Upcoming Events Registration Form**
- 7 **Welcome New Members/Recent Ribbon Cutting**
- 11 **Business Barometer**

## CMU20000 Progress Update

The new academic year has started at CMU and there is definitely a palpable energy in the air with the return of so many students to the community. Over the past few weeks, members of the various CMU 20000 subcommittees have been very active in brainstorming and beginning various projects that can bring the Community and the University together. Here are some highlights:

- The University and the Chamber (along with partners at the Workforce Center and School District 51) have invested in a variety of tools to streamline the process for matching student to internships and projects in local businesses. To learn more about how you can participate, contact Darcy at the Chamber.
- Close to 1,000 "We are CMU" stickers and packets were distributed to area businesses so they could visibly show their support to students, parents, faculty and others in the CMU community.
- Banners celebrating the presence of CMU were posted throughout the Horizon Drive Corridor with the help of the Grand Junction VCB and the Horizon Drive Business Improvement District.
- The name change for North Avenue to University Boulevard was approved by the Grand Junction City Council, the culmination of four years of effort including assembling a petition of support with over 1,000 names on it. This is the first step in what is hoped to be the journey to reinvest and revitalize that corridor. The Chamber will be doing

outreach to assist affected businesses over the next several months prior to implementation in March of 2018.

Here are some ways that you can get more involved in the effort along with our many volunteers:

- Sign up to be on one of the subcommittees; Community Visibility, Community Engagement, Student Recruitment or Government Engagement.
- Like the CMU20000 Facebook page
- Attend events on campus or volunteer to be a business resource for the faculty.
- Email the Chamber with other ideas you have for helping us get to 15,000 students and 5, 000 community supporters.
- Sign up and tell others to sign up as a community supporter at [www.cmu20000.com](http://www.cmu20000.com) and help us keep the momentum going!



2017

## Board of Directors

Jeffrey S. Hurd, Ireland  
Stapleton Pryor & Pascoe, P.C.  
- Chairman of the Board

Susan Alvillar, James R. Alvillar  
and Associates

Matthew Breman, Cranium 360  
- Immediate Past Chair

Joseph Burtard, Ute Water and  
JRs Carriage Service

Ryan Ellington, Edward Jones  
Investments

Stuart Hall, Olsson Associates

Donna Hardy, Dalby, Wendland  
& Co., P. C.

Chris Higgins, StarTek USA, Inc.

Chuck Johnson, Brady Trucking

Heather Lambeth, New Image  
Realty, LLC

Darin Mack, The Trophy Case

Paula Reece, Crossroads Fitness

Matthew H. Rosenberg, RoseCap  
Investment Advisors, LLC

Stacey Stewart, KKCO 11 News  
(NBC TV)

Chris Thomas, Community  
Hospital

Clay Tuffy, Alpine Bank

Janie VanWinkle, VanWinkle  
Ranch

Sam Williams, Powderhorn  
Mountain Resort

[www.gjchamber.org](http://www.gjchamber.org)

## CORE COMPETENCIES

Creating a Strong Local Economy

Representing the Interests of  
Business with Government

Promoting the Community

Providing Networking Opportunities  
to Build Business Relationships

Political Action

## Chairman's Column

*Jeffrey Hurd*

*2017 Chairman of the Board*

### Let's Build the Future

By now I hope that all business owners are aware that November's ballot brings two critical measures aimed at funding our K-12 education system: a bond for much-needed facility maintenance and facility improvements within School District 51, and a mill levy override that adds more days to the school year and additional funds for curriculum improvements. The Chamber board voted to support both measures back in July, and is pleased that the School Board adopted our suggestion of putting a sunset on the mill levy override. The Chamber urges you to support both measures on the November ballot.

As usual, businesses will pay the lion's share of the property tax increase. But then, we as businesses also have the most to gain: Our future workforce includes the students sitting in the crumbling Orchard Mesa Middle School, and the students being shortchanged with fewer classroom instruction days than their peers elsewhere. Properly funding our schools is a key component to the success of these future employees and business owners. Is there room for improvement within the School District? Certainly. But School District 51 has shown itself to be a committed partner in improving education and in working with the Chamber on a number of workforce development initiatives, like CareerWise and Young Entrepreneurs Academy.

Lost in some of the ballot issue discussions is the fact that three seats of the five-member School Board are up for election this fall. As of our publication deadline, incumbents John Williams and Tom Parrish have announced their intentions to seek re-election. (Board member Greg Mikolai is term limited.)

We don't yet know who else will be running for these critical School Board positions,



but we do know that the Chamber will be hosting a School Board Candidate Forum at the **Chamber's Quarterly Membership Luncheon, 12:00 p.m. on September 18th at Colorado Mesa University.** This luncheon, sponsored by Conquest Development, gives the business community an opportunity to hear about education priorities directly from the candidates themselves. My law firm, Ireland Stapleton Pryor & Pascoe, P.C., is proud to sponsor the candidate forum portion of the luncheon because we think it is vitally important that Chamber members be informed about their School District 51 leadership choices. I urge you to attend this luncheon. Reservations can be made online or by calling the Chamber office at 242-3214. The decisions we all make today as a community on this and other education matters will help shape the community and business climate of the future.

Speaking of the future, the Chamber Board is preparing for its annual planning session and wants Chamber owners—our member businesses—to give us feedback on how we are doing and what we should be doing. To that end, we will be sending a survey through the Western Association of Chamber Executives in September; we ask that you take the time to complete it. The survey will provide a lot of information that your Board will use to plan the future of the Chamber. Look for it and help us plan the future of the organization you have invested in!

## New Directors Proposed

The Chamber's Board Nominating Committee met and is presenting a slate of directors who will be appointed to serve a four-year term on the Board with approval from the members. They are shown below:

- **Kimberly Clemmer, Clemmer Welding, LLC**
- **Jerome Gonzales - JG Management Systems, Inc**
- **Mark Miller, Ed Bozarth Chevrolet & Buick, Inc.**
- **Chris Thomas, Community Hospital**
- **Janie VanWinkle, VanWinkle Ranch**
- **Vance Wagner, ANB Bank**

According to the Chamber by-laws, "Any member in good standing may nominate additional candidates for Directors by petition as follows: The petition form shall state the name of the individual who is being nominated. The candidate must be a person who is 18 years of age or older and who is a member in good standing or associated with a member in good standing. The petition shall identify the name of the member with whom

*the candidate is associated and shall affirm that the candidate is willing and able to serve a full term as director, if elected. The petition must be signed by at least five percent (5%) of the current members in good standing indicating their desire that the named individual be included in the slate of candidates for Director. Each individual signing the petition must be a member in good standing or associated with a member in good standing. Multiple signatures of individuals representing the same member shall be counted as one nomination. The petition must be on a form provided by the Chamber and available to members at the Chamber office. The petition must be received at the Chamber office by no later than three business days before the Board meeting at which the Board is scheduled to certify the nominating committee's candidates (in 2017 that is September 20th)."*

If petitions are filed, an election will occur.

## Student Entrepreneurial Training Starts October 3rd

Imagine if you could have taken a class and started your first business at the age of 13 or 17 rather than 25 or 35 or even 65! Where would that knowledge have taken you? That is what the Young Entrepreneurs Academy does for up to 24 lucky middle and high school students each year.

Applications were pouring in as of press time from eager young students (**deadline for applications is September 15th**) and the first class is slated to begin on Tuesday, October 3rd at Western Colorado Community College. The Chamber is grateful to the many workforce partners, financial sponsors and business volunteers that make this dynamic and powerful opportunity available to youth in our community. In particular this month we want to thank our three business instructors who have committed to ten weeks of instruction each; Heather Lambeth, New Image Realty, Joe Kubly, GJ Rockies and Steve Hudson, Office Max. We still have multiple volunteer opportunities available including mentors, guest speakers, field trip hosts and much more. For information, contact Darcy Weir at [Darcy@gjchamber.org](mailto:Darcy@gjchamber.org) or 970-263-2916.

We wish to thank our program partners Western Colorado Community College, Mesa County Valley School District 51, Mesa County Workforce Center and Business Incubator Center.



We could not do this without our program sponsors. They include:

**Presenting Sponsor: City of Grand Junction**

**Premier Sponsors: Home Loan, JG Management Systems**

**Scholarship Sponsor: Mesa County Workforce Center, US Bank**

**Investor Panel Sponsors: Mesa County Valley School District 51, Alpine Bank, Dean VanWinkle (YEA! alumni), Community Banks, StarTek, OBJ Group, Mesa County Business Education Foundation, Fisher's Market, Bank of Colorado**

**Contributing Sponsors: Grand Valley Transit, Courtyard & Residence Inn by Marriott.**

## Drop The Ball, We WANT You To!



The "Great Golf Ball Drop" is an event and opportunity that is open to everyone whether you play golf or not. The concept is simple, you buy a ball (\$10 for one or \$25 for three), we put your number on it and on the day of the event

we drop the purchased balls above a hole on the course. The ball that is closest to the hole (or maybe even in it) wins 20% of the total ticket sales. The drop will occur on September 22nd, 6:00 PM at Redlands Mesa Golf Course. Ball purchasers need not be present to watch and win (although it is going to be way fun to be there!).

Funds raised from the Great Golf Ball Drop will be used to support existing business assistance initiatives, at the Chamber, aimed at helping create jobs.

To buy your tickets, that entitle you to balls in the drop, stop by the Grand Junction Area Chamber offices or contact any staff member, Board member or Diplomats.

Are ETHICS a part of YOUR business?



September 6, 2017

7:30am - FREE to Attend!

Join a discussion with the Colorado Mesa University Business Ethics Team

RSVP at

candace@gjchamber.org

970-263-2919



Presented by Nationwide Home Loan Insurance

CHAMBER OF COMMERCE



QUARTERLY  
MEMBERSHIP  
LUNCHEON

PRESENTED BY

CONQUEST



Candidate Forum Sponsored by

IRELAND  
STAPLETON

3 of the 5 School Board seats are up for election this year.

Join us as we invite the candidates to participate in our annual Candidate Forum!  
Get to know who is running, what their campaign stands for, and who you think is best to lead our Grand Valley and School District 51.

We will also be celebrating businesses that have expanded recently. Have you recently expanded your workforce or made capital improvements to your business? Contact us today to find out how you can be recognized.

September 18th 12:00 noon at the Meyer Ballroom, Colorado Mesa University

\$18 in advance for GJAC Members  
\$23 at the door/ Future Members



## And the Survey Says . . .

The Grand Junction Area Chamber conducted a short survey of its members recently to get their views on what is happening with the local economy. For the first time since late 2008, a majority (58%) of the 180 respondents indicated they thought the economy had been getting better for the past six months. Looking ahead to year end, 54% expect that their businesses will be “more” or “substantially more” prosperous in 2017 than they were in 2016. The strongly positive numbers from those in the business community confirm other indicators of economic health that many have been tracking including sales tax collections and unemployment numbers. It is also a sign that we may finally be on a broadly upward trend in terms of our economic health.

Growth in commercial construction, strong hiring by the manufacturing and health care industries along with increased energy activity have all contributed to the overall sense of optimism. There is still much to do in order to sustain our current economic momentum and the economic development partners in the community are working together assisting with business formation, existing business expansions and business attraction.

Elsewhere in the survey participants were asked what the Chamber might be able to do to assist them in their individual business efforts to grow or if they had any comments they wished to share with the Chamber Board and Leadership. The open-ended questions led to over 135 individual comments so any attempt to categorize them involves some risk. However, overall there appeared to be support for the CMU20000 effort and other activities aimed at directly growing the economy. More programming with local elected officials was suggested (i.e. a State of the Valley event) along with assistance in recruiting qualified talent and other workforce development initiatives. Support was also noted for ballot issues aimed at education and public safety.

“We are grateful to those who took the time to share their perspective with us,” noted Diane Schwenke, President/CEO. “Even the criticisms help us determine how to improve our services to the general business community and remain true to our mission to promote economic growth and be the voice of business.”



**ACE Hardware**  
Of Clifton  
**THE SUPPLY PLACE™**  
569 32 road  
Grand Junction CO 81504  
970-523-0445

**We take the burden of business supply management off your shoulders**



**We offer solutions that the big box stores don't!**

- Special ordering
- Customized product assortment
- Covenant online and in store access
- Job site delivery
- Personal Supply Closet Manager

## Be a Read with a Child Volunteer

The Mesa County Business Education Foundation in association with School District 51 sponsors a program that requires little of your time but can make a world of difference and potentially change the life of a child. Each Wednesday afternoon beginning in October volunteers are needed to work one on one for about 40 minutes with a third or fourth grader developing better reading/comprehension skills. Research locally has shown that this small effort has led to better test scores for students who have had this time of one on one time with an adult.

The District offers a two-hour training course and assigns the volunteers to one of nine schools where teachers select students to participate. The Foundation pays for the required background check. Volunteers can sign up for one semester or for the entire school year. The Chamber urges area employers to consider giving time off to their workers who may want to participate. To learn more about the program, can call Darcy at the Grand Junction Chamber office (970-263-2916 or [darcy@gjchamber.org](mailto:darcy@gjchamber.org)) or speak directly to April Hart at Mesa County Valley School District 51 ([april.hart@d51@d51schools.org](mailto:april.hart@d51@d51schools.org) or 970-254-5114).

**September 23, 2017**  
3pm-7pm Downtown Grand Junction



**PUB CRAWL**

\$10 Per Person  
Enjoy Discounted Drinks and Free Food!

# Mark Your Calendar ~ Details & Registration online at [gjchamber.org](http://gjchamber.org)

**SEP 6 | 7:30 AM**  
**Sunrise Seminar: Business Ethics**  
**GJACC Conference Room**  
 Advance Registration Requested.  
 No cost for GJACC members.

**SEP 7 | 6:30 AM**  
**YPN Before Hours**  
**Four Winds**  
 Register at [ypnmesacounty.org](http://ypnmesacounty.org)

**SEP 18 | 12:00 Noon**  
**Quarterly Membership Luncheon**  
**Colorado Mesa University**  
 Pre-registration: \$18 for GJACC members or \$23 at the door

**SEP 20 | 12:00 Noon**  
**Networking@Noon**  
**Edgewater Brewery**  
 Advance Registration Required:  
 \$18 for GJACC members.

**SEP 20 | 2 - 4 PM**  
**Mesa County Libraries Business Connect**  
**GJACC Conference Room**  
 Advance Registration Requested.  
 No cost for GJACC

**SEP 22 | 7:30 AM or 1:00 PM**  
**Chamber Golf Tournament**  
**Golf Club at Redlands Mesa**  
 Advance Registration Required  
 Contact Candace at 970-263-2919 for details.

**SEP 26 | 5:30 PM**  
**Business After Hours**  
**Discovery Kids Learning Center II**  
 Pre-registration: \$10 for GJACC members or \$12 at the door

**OCT 4 | 6:30 AM**  
**YPN Before Hours**  
**My Favorite Muffin**  
 Register at [ypnmesacounty.org](http://ypnmesacounty.org)

**OCT 4 | 7:30 AM**  
**Sunrise Seminar: Cyber Security Tips**  
**GJACC Conference Room**  
 Advance Registration Requested.  
 No cost for GJACC members.

**OCT 11 | 12:00 Noon**  
**Energy Briefing: Partnerships In Piceance**  
**DoubleTree by Hilton**  
 Pre-registration: \$15 for GJACC members or \$20 at the door

**OCT 18 | 12:00 Noon**  
**Networking@Noon**  
**Famous Dave's**

Advance Registration Required:  
 \$18 for GJACC members.

**OCT 18 | 2 - 4 PM**  
**Mesa County Libraries Business Connect**  
**GJACC Conference Room**  
 Advance Registration Requested.  
 No cost for GJACC

**OCT 24 | 4:00 PM**  
**Schmooz-a Palooza (fka Business Showcase)**  
**Two Rivers Convention Center**  
 Booth Prices Vary, contact Candace at 970-263-2919 for details.

**NOV 1 | 7:30 AM**  
**Sunrise Seminar: Beyond Bookkeeping, Preparing for Year End**  
**GJACC Conference Room**  
 Advance Registration Requested.  
 No cost for GJACC members.

**NOV 2 | 7:00 AM**  
**YPN Before Hours**  
**Enstrom Candies**  
 Register at [ypnmesacounty.org](http://ypnmesacounty.org)

**NOV 8 | 12:00 Noon**  
**Energy Briefing**  
**DoubleTree by Hilton**

Pre-registration: \$15 for GJACC members or \$20 at the door

**NOV 15 12:00 Noon**  
**Networking@Noon**  
**Career Center/Coyote Cafe**  
 Advance Registration Required:  
 \$18 for GJACC members.

**NOV 15 | 2 - 4 PM**  
**Mesa County Libraries Business Connect**  
**GJACC Conference Room**  
 Advance Registration Requested.  
 No cost for GJACC

**NOV 28 | 5:30 PM**  
**Business After Hours**  
**Holiday Inn & Suites**  
 Pre-registration: \$10 for GJACC members or \$12 at the door

**DEC 11 | 12:00 Noon**  
**Quarterly Membership Luncheon / Annual Economic Outlook**  
**DoubleTree by Hilton**  
 Pre-registration: \$18 for GJACC members or \$23 at the door

## GJACC Events Registration Form: September - November 2017

- |  |  |  |
|--|--|--|
| <input type="checkbox"/> Sunrise Seminar - 09/06/17      | <input type="checkbox"/> Sunrise Seminar - 10/04/17    | <input type="checkbox"/> Sunrise Seminar - 11/01/17      |
| <input type="checkbox"/> Quarterly Luncheon - 09/18/17   | <input type="checkbox"/> Energy Briefing - 10/11/17    | <input type="checkbox"/> Energy Briefing - 11/08/17      |
| <input type="checkbox"/> Networking@Noon - 09/20/17      | <input type="checkbox"/> Quarterly Luncheon - 09/18/17 | <input type="checkbox"/> Networking@Noon - 11/15/17      |
| <input type="checkbox"/> Business Connect - 09/20/17     | <input type="checkbox"/> Networking@Noon - 10/18/17    | <input type="checkbox"/> Business Connect - 11/15/17     |
| <input type="checkbox"/> Golf Tournament - 09/22/17      | <input type="checkbox"/> Business Connect - 10/18/17   | <input type="checkbox"/> Business After Hours - 11/28/17 |
| <input type="checkbox"/> Business After Hours - 09/26/17 | <input type="checkbox"/> Schmooz-a Palooza - 10/24/17  | <input type="checkbox"/> Quarterly Luncheon - 12/11/17   |

Company Name: \_\_\_\_\_ Contact Person: \_\_\_\_\_

Attending (Names): \_\_\_\_\_

Phone: \_\_\_\_\_ Fax: \_\_\_\_\_ Email: \_\_\_\_\_

Payment Method:  Bill my Chamber Account  Check Enclosed

Charge my MC/VISA/Discover/AMEX # \_\_\_\_\_ Exp Date \_\_\_\_\_

Security Code \_\_\_\_\_ Authorized Signature: \_\_\_\_\_



Grand Junction Area  
**CHAMBER**  
OF COMMERCE

# WELCOME NEW MEMBERS

The following companies recently invested in the Chamber, demonstrating strong support of the Chamber's efforts to drive the region's economy.

**A Balanced Core Lifestyle, LLC**

Terrie Knoll - (970) 216-9361

[www.abclifestyle411.com](http://www.abclifestyle411.com)

*Health and Wellness*

**Chrome Mosquito and Pest Control**

Courtney Williams - (970) 300-3307

[www.chromepest.com](http://www.chromepest.com)

*Pest Control Services*

**Grand Valley Transit**

525 S 6th St

Grand Junction, CO 81501

Elizabeth Collins - (970) 683-4339

[www.gvt.mesacounty.us](http://www.gvt.mesacounty.us)

*Transportation*

**Western Metals Recycling, LLC**

645 4th Ave

Grand Junction, CO 81501

Jennifer Laws - (970) 242-9500

[www.wmrecycling.com](http://www.wmrecycling.com)

*Recycling*

**Radian Engineering, LLC**

Brynn Boyd - (720) 224-1095

[www.radianengineering.com](http://www.radianengineering.com)

*Engineers: Civil, Environmental, Mechanical, Structural or C*

## RECENT RIBBON CUTTINGS



**Roosters**

2210 Highway 6 & 50, Grand Junction, CO 81505

(970) 986-8888

**New Business**

*Restaurant*



JOIN US FOR THE NEXT NETWORKING@NOON

**Wednesday, September 20, 2017**

Hosted by

**Edgewater Brewery**  
905 Struthers Ave



**\$18 for GJACC Members**

Advanced Reservations Required (Space is Limited)

**Contact Trisha today for more information  
or to reserve your seat!**

Trisha@gjchamber.org or 970-263-2912



# Grand Junction Chamber of Commerce 24th Annual Golf Tournament

Friday, September 22, 2017  
The Golf Club at Redlands Mesa

Presented By



Hole-In-One Contest  
Presented By



<u>Corporate Team Foursome</u>	<u>\$600</u>
Includes 1 Hole Sponsorship. Double shotgun format: 7:30 a.m. or 1 p.m. (Preferred time is on first come basis) Includes cart, green fees, lunch, two drinks during the course of play and award dinner. Your company will be recognized in the Tournament Program, Chamber Newsletter, and the Daily Sentinel as a Sponsor.	
<u>Individual Player</u>	<u>\$125</u>
<u>Beverage Cart Sponsorship (2 available)</u>	<u>\$550</u>
One individual player. Your logo and name prominently displayed on beverage carts. Your company will be recognized in the Tournament Program, Chamber Newsletter, and the Daily Sentinel as a Sponsor.	
<u>Golf Cart Sponsorship (2 available)</u>	<u>\$1,250</u>
Two individual players. Your company name prominently displayed on a sign placed on each golf cart. Your company will be recognized in the Tournament Program, Chamber Newsletter, and the Daily Sentinel as a Sponsor.	
<u>Standard Hole Sponsorship</u>	<u>\$200</u>
Your company name prominently displayed on a sign placed at either a tee box or green for the duration of the tournament. Your company will be recognized in the Tournament Program, Chamber Newsletter, and the Daily Sentinel as a Sponsor.	
<u>Swag Bag Sponsorship</u>	
Sponsor to provide 200 items to be placed in goody bags for golfers. Your company will be recognized in the Tournament Program, Chamber Newsletter, and the Daily Sentinel as a Sponsor.	

<u>Range Ball Sponsorship</u>	<u>\$400</u>
One individual player. Inclusion in all event marketing. Your company name and logo prominently displayed near range ball machine and on driving range. Your company will be recognized in the Tournament Program, Chamber Newsletter, and the Daily Sentinel as a Sponsor.	
<u>Keg Hole Sponsorship (2 available)</u>	<u>\$550</u>
One individual player. Your company name prominently displayed on a sign placed at either a tee box or green for the duration of the tournament. **This sponsorship requires you to provide staff to serve beer and interact with golfers during the duration of the tournament. Your company will be recognized in the Tournament Program, Chamber Newsletter, and the Daily Sentinel as a Sponsor.	
<u>Meal Sponsorship</u>	<u>\$1,200</u>
Two individual players. Your company name prominently displayed on a sign placed in the clubhouse during duration of breakfast, lunch, & dinner. Your company will be recognized in the Tournament Program, Chamber Newsletter, and the Daily Sentinel as a Sponsor.	
<u>Dice Game Hole Sponsorship</u>	<u>\$550</u>
One individual player. Your company name prominently displayed on a sign placed in clubhouse during duration of lunch. Your company will be recognized in the Tournament Program, Chamber Newsletter, and the Daily Sentinel as a Sponsor.	
<u>Prize Donation (Items Valued at \$45 or more)</u>	
Prizes to be given for Longest Drive, Longest Putt, and Closest to the Pin. Your company will be recognized in the Tournament Program, Chamber Newsletter, and the Daily Sentinel as a Sponsor.	

**\*\*Golf Tournament Sponsorships are offered on a first-paid, first-served basis\*\***

### Select from the following participation/ sponsorship choices:

- |  |  |  |
|--|--|--|
| <input type="checkbox"/> Corporate Team - \$600    | <input type="checkbox"/> Standard Hole - \$200 | <input type="checkbox"/> Dice Game Hole - \$550        |
| <input type="checkbox"/> Individual Player - \$125 | <input type="checkbox"/> Range Ball - \$400    | <input type="checkbox"/> Prize Donation (\$45+ value)  |
| <input type="checkbox"/> Beverage Cart - \$550     | <input type="checkbox"/> Keg - \$550           | <input type="checkbox"/> Swag Bag (200 items required) |
| <input type="checkbox"/> Golf Cart - \$1,250       | <input type="checkbox"/> Meals - \$1,200       |  |

Business Name: \_\_\_\_\_

Contact Person (Team Player 1): \_\_\_\_\_ Phone: \_\_\_\_\_

Player 2: \_\_\_\_\_ Player 3: \_\_\_\_\_ Player 4: \_\_\_\_\_

- |   |  |
|---|--|
| <input type="checkbox"/> Early Bird Shotgun at 7:30 a.m.<br>(sign-in 6:30-7:30 a.m. with continental breakfast) | <input type="checkbox"/> Afternoon Shotgun at 1 p.m.<br>(sign-in 12:00-1:00 p.m. with hot dogs & drinks) |
|---|--|

**\*\*Cart, green fees and two beverages included for all golfers\*\***

Number of Additional Dinner Guests Attending (\$15/person) \_\_\_\_\_

Enclosed Check \$ \_\_\_\_\_  Bill my Chamber Account \$ \_\_\_\_\_

VISA/MC/DISCOVER/AMEX #: \_\_\_\_\_ EXP. \_\_\_\_\_

Authorized Signature \_\_\_\_\_ Email: \_\_\_\_\_

RETURN TO: THE GRAND JUNCTION AREA CHAMBER OF COMMERCE | 360 GRAND AVE. | GRAND JUNCTION, CO 81501  
FAX: 970-242-3694 | TEL: 970-263-2919 | EMAIL: candace@gjchamber.org

All events require preregistration and prepayment. Registration fees are nonrefundable four business days prior to the event.  
Substitutions may be made at any time.

## October is "MAV" Month

"Mav" up your business for the entire month of October in support of Mav Month. Here is how:

- Decorate your office, restaurant, lobby etc. and enter into the Community Spirit Contest. Judges will be by on October 1st to 6th to determine who has the most "Mav" Spirit.
- There is a limited amount of CMU T-shirts available that you can give your employees to wear or order shirts from the CMU bookstore.
- Create a CMU Concoction in your food related business or food truck.
- Offer a discount to customers sporting the CMU shirts, backpacks, baseball caps and the alumni association will help you promote the deals.
- Paint your store windows (the Chamber has a list of vendors).
- Attend a street fair on 10th Street, October 7th, 10:00 to 3:00 PM during Parents Weekend to highlight the designated bike route from CMU to downtown Grand Junction.
- Enter a float promoting your business in the Homecoming Parade scheduled for October 28th, 10 AM downtown. Don't have a float—come wave at those who do!
- Purchase a seat or an entire table for the Victory Dinner, October 27th, 5:30 where the 2017 Distinguished Alumni, Faculty and Hall of Honor recipients will be celebrated.

For more information, go to [www.coloradomesa.edu/homecoming](http://www.coloradomesa.edu/homecoming).



## Fall Election Headlines September Membership Meeting

Another election? Didn't we just have one or three? The answer is yes and for voters in Grand Junction the last election was just a short five months ago. However, we have another election day, November 7th on the horizon with some significant races, in the offing, that will impact business.

Three of the five seats on the Mesa County Valley School District 51 Board will be decided and the School District will be asking for capital funds and a mill levy override. There will also be a Mesa County public safety ballot proposal.

Learn more about your choices as voters at the fall Quarterly Membership Meeting slated for **Monday, September 18th, 12:00 PM at Colorado Mesa University**. The luncheon is sponsored by Conquest Development and the program is sponsored by Ireland Stapleton Pryor & Pascoe, P.C. Reservations are available online or by calling 970-242-3214.

**Sponsored by:**



# Introducing our NEWEST Event

The Grand Valley

# SCHMOOZ-A Palooza

formally the Grand Junction Business Showcase

Participate in the **BIGGEST** mixer of the year!  
Visit business booths, network with peers, and explore the local business community.

Contact us **TODAY** for more information or to reserve your space!  
candace@gjchamber.org or or 970-263-2919

Presented By **Restoration 1**



**OCTOBER 24, 2017**

Two Rivers  
Convention Center

4:30pm - 7:30pm

**Booth Space  
Starting at \$225!**

A Collaboration from





# Business Barometer

**July 2017**

A gauge of Grand Junction's economic indicators published by the Grand Junction Area Chamber of Commerce.

[info@gjchamber.org](mailto:info@gjchamber.org) 970-242-3214

Sales Tax Revenue Collections			
July	2017	2016	% Change
City of Grand Junction	\$4,155,544	\$3,811,153	7.1%
Total YTD	\$25,630,114	\$24,457,765	4.3%

Source: City of Grand Junction

MESA COUNTY Building Permits Issued				
July	2017	Total Value	2016	Total Value
New Single Family Residence	53	\$10,730,196	43	\$10,501,913
New Commercial	0	\$0	0	\$0
Other	246	\$8,381,519	258	\$18,428,642
Totals	299	\$19,111,715	301	\$28,930,555
YTD Totals	2181	\$156,966,679	1749	\$147,739,251

Source: Mesa County Building Department

MLS Statistics - Quarterly		
1st Quarter	2017	2016
Total Sold	775	659
Dollar Volume	\$170,949,550	\$141,083,499
Total Sold YTD	1861	889
Dollar Volume YTD	\$434,104,354	\$200,950,620

Source: Grand Junction Area Realtor Association

YTD Mesa County Foreclosures			
July	2017	2016	2015
Foreclosure Filings	25	39	57
Foreclosure Sales	23	27	35

Source: Mesa County Public Trustee

G J Regional Airport		
July	2017	2016
Enplaned Passengers	21,762	20,774
Deplaned Airfreight	518,009	596,973
Enplaned YTD Passengers	139,417	126,576
Deplaned YTD Airfreight	3,980,222	3,942,000

Source: Grand Junction Regional Airport

Hotel/Motel Occupancy		
July	2017	2016
Occupancy Rate	79.3%	76.7%
Average Daily Room Rate	\$95.84	\$88.41

Source: Grand Junction Visitor and Convention Bureau

\*Please Note: Starting January 2017, the Hotel/ Motel Occupancy statistics are calculated using a larger sample of the market and will compare differently to previous years

Labor Market Statistics		
July	2017	2016
Civilian Labor Force	72,213	71,912
Total Employment	69,595	67,822
Total Unemployment	2,618	4,079
Unemployment Rate	3.6%	5.7%

Source: Colorado Department of Labor and Employment

The 2017 Business Barometer is sponsored by



\* Statistics Were Not Available at Time of Print

\* Statistics Were Not Available at Time of Print

## 2017 Chairman Circle Members

Alpine Bank

ANB Bank

Bank of Colorado

Community Hospital

FCI Constructors, Inc.

Grand Junction City  
Government

Rocky Mountain Health  
Plans

St. Mary's Hospital  
& Regional Medical  
Center, Inc.

US Bank

Wells Fargo Bank

### CHAMBER OF COMMERCE MISSION:

"The Grand Junction Area Chamber of Commerce will represent business and promote economic growth."

#### OUR GUIDING PRINCIPLES:

- A Healthy Business Climate Creates A Sustainable Community
- Representing and Advocating for Business is a Member Expectation
- Professional Connections and Networking Opportunities Build Business
- Quality of Life is Integral to our Economic Vitality
- The Success of Colorado Mesa University is Key to Economic Development

# gjchamber.org

YOUR LINK TO BUSINESS

VOLUME #34 • ISSUE #9

Grand Junction Area  
Chamber of Commerce  
360 Grand Avenue  
Grand Junction, CO 81501

970-242-3214, Fax: 242-3694  
info@gjchamber.org



Grand Junction Area  
**CHAMBER  
OF COMMERCE**

## NOW OPEN!

# FAST SIGNS®

More than fast. More than signs.™

[www.fastsigns.com/2179](http://www.fastsigns.com/2179)



SALES  
DEVELOPMENT



CONTENT  
DEVELOPMENT



PROMOTIONAL  
PRODUCTS



INTERACTIVE  
& DIGITAL



SIGNS &  
GRAPHICS



CORPORATE  
IDENTITY



INTERIOR  
DECOR

Come see us at Precision Printing  
in Downtown Grand Junction!

615 Colorado Ave. • 970-644-5154



970-245-1294