



gjchamber.org

YOUR LINK TO BUSINESS

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Chamber Identifies Top Issues Facing Business

As part of the efforts to identify major issues facing businesses in the Grand Valley, the Chamber has completed an annual membership survey and two focus groups with current and incoming board members. Some of the issues are obvious, but others are not. In no particular order, the issues are:

- Economic Development and how all of the economic development partners can work together more effectively to bring jobs into the community through business expansions, business locations and business startups
- Workforce concerns are multiple including the brain drain of young professionals leaving the community, the lack of skills in the current available workforce, the perceptions about our education system and managing the huge generational shifts in the workforce
- The Regulatory Climate and how it continues to burden job creators is also multifaceted and examples ranged from the Clean Power Plan to health insurance to the Grand Valley Drainage District fees. 2016 is an election year and ballot measures are already being touted from universal health care to the availability of beer and wine in grocery stores. Then there are the candidates and impact of the outcomes in several key races in Colorado from President to U.S. Senator to statehouse seats.

Next steps for the Chamber are to analyze how to address these issues during the Board Planning Session on November 6th which will lead to the 2016 Business Plan being developed and approved by year end. The Chamber wishes to thank all those who have helped frame up these and other business issues for the leadership.

Care Mob Returns!

With the holidays upon us, beginning this month, the Chamber is initiating a month long "Care Mob." Home Loan, X1069 in Fruita, Edward D. Jones - Ryan Ellington in Clifton and, of course, the Grand Junction Chamber will be our drop off points between November 16th and December 11th for a donation of nonperishable food items that will go to Catholic Outreach or a small toy or gift for a child 0 to age 18 that will go to the Salvation Army.

Remember - ***if we each do a little, we all do a lot!*** Please do your part to help between **November 16th and December 13th.**



Follow the Grand Junction Chamber on



and on gjchamber.org

Grand Junction Area Chamber of Commerce Board of Directors

Jeff Franklin, Bank of Colorado
- Chairman of the Board

Michael Anton, EmTech Inc.

Lisa Boyd, No Coast Sushi

Matthew Breman, Cranium 360

Joseph Burtard, Ute Water and JRs Carriage Service

Grady Busse, Action Publishing Inc.

David Cesark, Mesa Energy Partners

Jeffrey S. Hurd, Beckner & Hurd, LLC

Chuck Johnson, Brady Trucking

Jon Labrum, ProVelocity

John Marshall, Colorado Mesa University

Michael McBride, St. Mary's Hospital & Regional Medical Center

Greg Motz, Sun King Management
- Immediate Past Chair

Paula Reece, Crossroads Fitness

C.J. Rhyme

Pat Tucker, Conquest Developments, LLC

Clay Tufly, Alpine Bank

Janie VanWinkle, VanWinkle Ranch

Diane Schwenke - President/CEO

www.gjchamber.org

CORE COMPETENCIES

- Creating a Strong Local Economy
- Representing the Interests of Business with Government
- Promoting the Community
- Providing Networking Opportunities to Build Business Relationships
- Political Action

Chairman's Column Drainage District Fees - Why YOU Should Care



I've seen it all too often the past month or so. I say "Have you heard about the Grand Valley Drainage District (GVDD) new fees on businesses?" and am immediately

met with a blank stare. No one, me included, was paying much attention to this special district or their charge to mitigate flooding impacts through a series of drainage ditches until August. That was when many of us heard for the first time that the Drainage District Board was contemplating assessing a fee on the 44,000 properties within their boundaries, many of them owned by businesses. To be fair, the District contends they have been sounding the alarm for a long time about the inadequacy of our ability to handle major flood events.

Raising \$3 million annually while assessing businesses a fee for current structures of \$36 for every 2,500 square feet of building and paved parking and a \$500 impact fee for every 2,500 square feet of expansions did get the attention of the economic development partners... in a hurry as we looked at how we could become more attractive to future business expansions and locations.

As with many fees, this one is simply a compounding of the fees that will be charged on a single family residence. It is easily defensible, but is it the right thing to do? While some of the 100 largest annual fees will be assessed against government and chain stores the reality is that of the 43,900 other property owners many are homegrown businesses that will see annual fees in the thousands

of dollars. Businesses are already paying way more than their "fair share" of the mill levy that has sustained the GVDD for 100 years and we think there is a better way to approach the problem and the solution if we all work together.

I am happy to report that the GVDD leadership has agreed to participate in a roundtable discussion with businesses on November 13th, 12:00 PM at Ute Water. I urge members to attend. The Chamber has been your voice on this topic for several months, but now is the time for you to get involved and help us determine how to move forward. There is no cost to attend and Bank of Colorado is helping underwrite the luncheon costs. We do, however, need an accurate headcount for lunch, so register online at www.gjchamber.org. If you have any questions prior to November 13th, feel free to contact Diane at the Chamber office (diane@gjchamber.org, 970-263-2915) or me.

Jeff Franklin, Chairman

Young Entrepreneurs Academy Visits Capco, Inc.

The Young Entrepreneurs toured Capco on October 27, 2015. The 15 students were toured through the manufacturing facility, shown product and packaging, discussed how the business was formed and grown, given swag and safety goggles to take home! Both Steve Wilson and Eric Goertz were terrific tour guides and gave the young entrepreneurs a lot of valuable business advice and information. Thank you to Capco for a "Cool" Field Trip!



Grand Valley Drainage District Business Roundtable Slated November 13th

The Chamber has continued to convey its dismay at how the new drainage district fees scheduled to be levied on businesses in early 2016 could wreck havoc with the local economy throughout the fall. One of leadership's concerns is that businesses appear unaware of the impact of this measure and how much it will cost them individually. The implementation of an annual fee of \$36 for every 2,500 square feet of impervious surface coupled with an impact fee of \$500 for every 2,500 square feet of expansion is viewed as a job killing measure by the Chamber even though there is a need to address the Valley's drainage inadequacies.

In a meeting with the Board of the Grand Valley Drainage District on October 22nd Chamber Chairman Jeff Franklin suggested and the board agreed that a roundtable with District officials and affected businesses was needed.

All businesses which are located within the Grand Valley Drainage District boundaries (click on <http://thedrainagedistrict.org/> to view their map) are encouraged to attend this meeting to;

- Learn what the problems are that precipitated this move to fees
- How the fees will be implemented and spent
- Discuss with District officials what may be alternatives that are less draconian on job creators in the Grand Valley

There is no cost to attend but in order to get an accurate count for lunch members are asked to sign online at www.gjchamber.org or by calling 970-242-3214. The lunch is compliments of the Bank of Colorado and the Chamber.

Annual Banquet May Be "Star Studded"

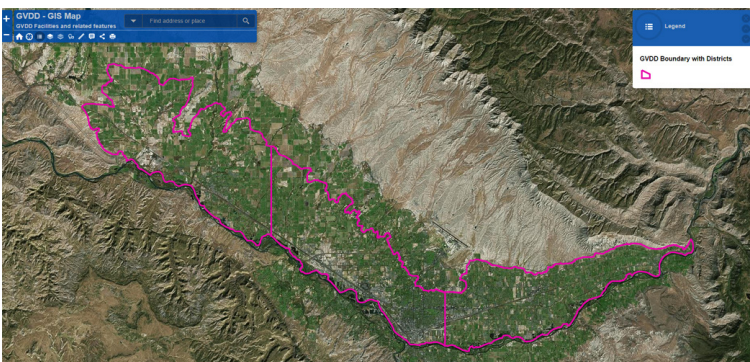
The Chamber's Annual Banquet countdown has begun and we hope many of you are already planning to join us on **January 29, 2016**. Invitations will be in the mail the week of November 30th and by then you will know what our fun theme will be. But we hope you don't wait a whole month to jump onboard as we can use your help now! Here is how you can help us plan the biggest, best event ever in the next 30 days!

- **Nominate** a deserving business or individual for our Business and Citizen of the Year awards. Forms are available in the newsletter and online with a deadline of January 4th.
- **Donate** an item to the Chamber's silent auction as the proceeds help fund our Young Entrepreneurs Academy and Leadership program. It is great publicity for you and it helps two outstanding programs that help create small business owners and business leaders willing to step forward. Our wish list for the auction includes:
 - **Tickets to professional sporting events**
 - **Hotels, overnight stays, weekend getaways**
 - **Time Shares**
 - **Cool New Tech Items like a new Fitbit or Apple watch**
 - **Restaurant gift cards**
- **Participate** by volunteering to serve on the auction committee or ordering your tickets NOW for the event.

Help Us Help Customers FIND You!

Each fall, the Chamber conducts a major effort to update the information of its members. This information is printed in our online and hard copy directories **so customers can find you**. Early this month many of you received an e-mail directing you to your listing on our website. Once there, we asked you to either approve the information we have on file or make any necessary changes.

Your timely response to our request for this information will be most appreciated. If you need assistance updating your information, please contact Shari Brokenicky at 970-242-3214 or shari@gjchamber.org.



Quarterly Membership Luncheon Looks at Economic Future

Rich Wobbekind, Dean of the Leeds Business School, University of Colorado will present his very popular annual Economic Outlook during our last quarterly luncheon of the year.



Wobbekind will be providing an economic outlook for the nation, the state and Mesa County for the sixth year in a row at this event. This will mark the 51st anniversary of the Colorado Economic Outlook that he authors so you won't want to miss it.

Expanding businesses will be recognized as well. If you are a company that has added jobs or made a capital expenditure, please complete and return the business expansion form found on the Chamber website www.gjchamber.org

**December 14, 2015
12:00 Noon
Mesa County Workforce
Center
512 29 1/2 Road**

**Advance Registration:
\$18/GJACC Members**

Register:

Online: www.gjchamber.org

PH: 970.242.3214

e-Mail: info@gjchamber.org

Event Sponsors:



Googled Your Business Lately?

Have you Googled your business lately? What did you find? Were you happy with the results? Chances are if you are small business you are not taking full advantage of the **FREE** tools available to assist customers in finding you online. The Grand Junction Area Chamber of Commerce has agreed to be a partner in the Google initiative, "Let's Put our Cities on the Map." This effort launched on March 25th is designed to strengthen 30,000 communities across the nation, including ours, by helping small businesses get online.

The program provides Grand Junction with a custom website where small businesses can go for online help. It's loaded with helpful resources like a diagnostic that helps businesses see how they are appear on Search and Maps.

To maximize, this new resource the Chamber is hosting a second onsite training for any interested business on **Monday, November 16th, 2:00 PM to 3:00 PM in the Chamber lower level conference room.** Businesses that attend will learn how to:

- Put more information about their business into Google
- Get their company verified by Google searches
- Add information such as location and hours of operation
- Add photos to enhance their listing
- Get a diagnostic tool to see how they can improve their listing and visibility

Those that attended the first session in September noted that

this was one of the most useful training sessions that many of them had ever attended... and you can implement improvements to your online presence during the session...no homework! There is no cost to attend, but space is limited so reservations are requested and can be made online at www.gjchamber.org or by calling 970-242-3214.

Support Small Businesses this Holiday Season!



Small businesses are the lifeblood of this community and it is important that we support them all year long. But as we enter this holiday shopping season, when more purchases are made than at any other time, we need to help shoppers find and support our local small businesses. That is why the Chamber chose to become a charter location for **Small Business Saturday on November 28th.**

We encourage all businesses to participate in Small Business Saturday which was founded by American Express in 2010. Because of our affiliation with the program, any business can access free promotional products, marketing tools and items to give away to customers simply by calling Trish at 970-263-2912 and requesting the Small Business Saturday Kit available now while supplies last. The more businesses that participate, the greater the reach and impact of this important messaging. Remember...if we each do a little, we all do a lot. There is no charge to participating businesses so sign up today!

Mark Your Calendar ~ Details & Registration online at gjchamber.org

NOV 4 | 7:00 AM
YPN Before Hours
Enstrom's
 RSVP via YPNMC.org

NOV 11 | 12:00 Noon
Energy Briefing
Grand Junction Police
Dept. Conf. Room
**Note location change*
 Advance Registration: \$15
 for GJACC members

NOV 12 | 5:00 PM
YPN After Hours
Baron's
 RSVP via YPNMC.org

NOV 13 | 12 - 2 PM
Grand Valley Drainage
District Roundtable
Ute Water Conf. Room
 Advance Registration
 Required. No cost, lunch
 included.

NOV 16 | 2 - 3 PM
Google - Let's Put GJ On
The Map Seminar
GJACC Conference Room
 Advance Registration
 Required. No cost for GJACC
 Members.

NOV 17 | 7:30 - 9:00 AM
Buying Health Insurance
as a Small Business
GJACC Conference Room
 Advance Registration
 Requested. No cost for
 GJACC Members.

NOV 17 | 12:00 Noon
YPN Conversation with
Sheriff Matt Lewis
 RSVP via YPNMC.org

NOV 17 | 5:30 PM
Business After Hours
Bellco Credit Union
 Advance Registration: \$10
 for GJACC members.

NOV 18 | 12:00 Noon
Networking @ Noon
Rockslide Brew Pub
 Advance Registration
 Required: \$18 for GJACC
 members.

NOV 18 | 2 - 4 PM
Mesa County Libraries
Business Connect
GJACC Conference Room
 Advance Registration
 Requested. No cost for
 GJACC members

DEC 9 | 7:00 AM
YPN Before Hours
Spoons
 RSVP via YPNMC.org

DEC 14 | 12:00 Noon
Quarterly Membership
Luncheon Looks At
Economic Future
Mesa County Workforce
Center
 Advance Registration
 Required: \$18 for GJACC
 members.

DEC 16 | 12:00 Noon
Networking@Noon
Famous Dave's
 Advance Registration
 Required: \$18 for GJACC
 members.

DEC 16 | 2 - 4 PM
Mesa County Libraries
Business Connect
GJACC Conference Room
 Advance Registration
 Requested. No cost for
 GJACC members

JAN 13 | 7:00 AM
YPN Before Hours
Four Winds Coffee & Tea
 RSVP via YPNMC.org

JAN 13 | 12:00 Noon
Energy Briefing
TBD
 Advance Registration: \$15
 for GJACC members

JAN 20 | 12:00 Noon
Networking @ Noon
Barons
 Advance Registration
 Required: \$18 for GJACC
 members.

JAN 20 | 2 - 4 PM
Mesa County Libraries
Business Connect
GJACC Conference Room
 Advance Registration
 Requested. No cost for
 GJACC members

JAN 26 | 5:30 PM
Business After Hours
Western Colorado
Community College
 Advance Registration: \$10
 for GJACC members.

SAVE THE DATE
JAN 29, 2016
Chamber Annual Banquet
 Two Rivers Conv. Center
 Cost if reserved before
1/15/16
Individuals: \$79
Corp. Table of 10: \$890

GJACC Events Registration Form: October, November & December 2015

- | | | |
|------------------------------------------------------|----------------------------------------------------------|---------------------------------------------------------|
| <input type="checkbox"/> YPN Before Hours - 11/4/15 | <input type="checkbox"/> Business After Hours - 11/17/15 | <input type="checkbox"/> Energy Briefing - 1/13/16 |
| <input type="checkbox"/> Energy Briefing - 11/11/15 | <input type="checkbox"/> Networking at Noon - 11/18/15 | <input type="checkbox"/> Networking at Noon - 1/20/16 |
| <input type="checkbox"/> YPN After Hours - 11/12/15 | <input type="checkbox"/> Business Connect - 11/18/15 | <input type="checkbox"/> Business Connect - 1/20/16 |
| <input type="checkbox"/> GVDD Roundtable - 11/13/15 | <input type="checkbox"/> YPN Before Hours - 12/9/15 | <input type="checkbox"/> Business After Hours - 1/26/16 |
| <input type="checkbox"/> Google Seminar - 11/16/15 | <input type="checkbox"/> Quarterly Luncheon - 12/14/15 | <input type="checkbox"/> Annual Banquet - 1/29/16 |
| <input type="checkbox"/> Health Insurance - 11/17/15 | <input type="checkbox"/> Networking at Noon - 12/16/15 | |
| <input type="checkbox"/> YPN Conversation - 11/17/15 | <input type="checkbox"/> Business Connect - 12/16/15 | |

Company Name: _____ Contact Person: _____

Attending (Names): _____

Phone: _____ Fax: _____ Email: _____

Payment Method: ☐ Bill my Chamber Account ☐ Check Enclosed

☐ Charge my MC/VISA/Discover/AMEX # _____ Exp Date _____

Authorized Signature: _____

All events require pre-registration and pre-payment. Registration fees are non-refundable two business days prior to the event. If special assistance is needed, you must notify the Chamber four days prior to the event. Photos will be taken at Chamber events and used for marketing purposes.

Energy Briefing "Getting Natural Gas Out of the Ground ... Then What?"



The Chamber's final Energy Briefing of 2015 will feature a panel presentation by mid-stream companies about the networks used to transport natural gas from where it is produced to where it is needed. What does that infrastructure look like and what are the partnerships that facilitate the movement of this natural resource across the country...and beyond.

Our panel will include:

Craig Meis, Tall Grass Energy

Shawn Brennan, Enterprise Products

Pat McGowan, Williams

**November 11, 2015
12:00 Noon**

**GJ Police Department
Conference Room**

Cost: \$15/GJACC Members

Register:

Online: www.gjchamber.org

PH: 970.242.3214

e-Mail: info@gjchamber.org

Event Sponsor:



Buying Health Insurance as a Small Business

Most businesses in the Grand Valley are small businesses and many of them have simply given up trying to understand the Affordable Care Act or continue to offer coverage to their employees through the workplace. Yet, there are options and opportunities for small employers that wish to continue to offer this employee benefit. The Grand Junction Area Chamber, along with the Fruita and Palisade Chambers is offering an information session for employers on the Connect for Health Colorado Small Business Marketplace **Tuesday, November 17th, 7:30 AM** in the Grand Junction Chamber's lower level conference room. Those that attend will learn how the marketplace can help you:

- Simplify Choices
- Expand Employee Options
- Set Your Benefit Budget
- Begin coverage anytime

There is no cost to attend but reservations are needed for planning purposes and can be made by contacting any of the local Chamber offices or online at www.gjchamber.org.



Upcoming YPN Events



YPN Before Hours

November 4 |

7:00 AM

Location: Enstrom Candies

YPN After Hours

November 12 | 5:00 PM

Location: Barons

YPN Conversation with

Sheriff Matt Lewis

November 17 | 12:00 Noon

YPN Before Hours

December 9 | 7:00 AM

Location: Spoons

For additional events or to find out more about the Young Professionals Network, visit the YPN website at www.ypnmc.org or their Facebook page at www.facebook.com/ypnmc.

Use the Chamber Membership Directory to Gain Business

Consistently, year after year, Chamber members point to the Chamber Business Directory as one of the most useful publications the Chamber offers. It can be used as your personal connection tool to assist you in finding almost any service or product you need, while at the same time helping you to make connections with fellow chamber members.

We are in the process of confirming advertising space for this in demand piece with a shelf life of over a year. Did we mention it is hand delivered to members? If your potential customers include other businesses and/or those interested in relocating to the community, contact Trisha today to reserve your spot. She can be reached at 263-2912 or via email trisha@gjchamber.org

Quarterly Meeting Looks at Economic Future

Will 2016 be the year that the Grand Valley finally gets on the path to full economic recovery and joins the rest of Colorado in moving forward with job creation? We certainly hope so, but hoping doesn't make it so.

For a more definitive economic outlook, make plans to join us for the Chamber's last Quarterly Membership Meeting of 2015 sponsored by Bray and Company along with ANB.



Dr. Richard L. Wobbekind, Director of the Business Research Division and Associate Dean for MBA and Enterprise Programs at the University of Colorado will keynote this meeting. He provides an economic outlook for the nation, the state and Mesa County. This will mark the 51st anniversary

of the Colorado Economic Outlook that he authors so you won't want to miss it.

Expanding businesses will be recognized as well. If you are a company that has added jobs or made a capital expenditure, please complete and return the business expansion form found elsewhere in this newsletter or email diane@gjchamber.org. The event will take place **December 14th, 12:00 PM at the Mesa County Workforce Center Business Center, 512 29 1/2 Road. Cost, including lunch is \$18.00.** Reservations can be made through the Chamber website or by calling the office, 970-242-3214.

Business Planning Resources at Your Fingertips!

As a business owner, manager and decision maker your time is at a premium. Taking time to look above the stack of papers and problems to assess where your business is and where you want it to go often falls to the bottom of your "to do" list. Yet, for the good of your business future, it should probably be much higher on the list.

The Chamber makes it much easier and less time consuming for you to focus on what is important with a suite of business planning resources. They include:

- **SizeUP** is a free service that lets you benchmark your business, map your competitors, suppliers and customers, and determine the best place to advertise locally. The website is very easy to use with graphics that help you quickly understand the results. There is a short video demonstrating how to use the site. You must register, but registration is free and is not used for marketing other services.
- **Business Connect** is offered on the third Wednesday of each month from 2:00 to 4:00 PM when researchers from the Mesa County Library are onsite at the Chamber to assist in developing lists of potential customers contact information. If you are not sure what your potential customers may look like or how best to market to them, Trish Martinez, the Chamber's Marketing and Membership Manager could also meet with you during that time slot to explore these opportunities.
- **Tools for Business** is a robust section of the Chamber website that offers a host of online business tools including a crowd funding scorecard, new employee kit, key performance measures to use in your business, a business report card, business plan templates, idea management assessment, audit checklist for SBA funding and much more.

To access all of these tools, you can contact Chamber staff directly or go the Chamber website, www.gjchamber.org and click on business services.

SAVE THE DATE

THE GRAND JUNCTION CHAMBER OF COMMERCE

ANNUAL BANQUET

JANUARY 29, 2016

TWO RIVERS CONVENTION CENTER

\$79/INDIVIDUALS

\$890/ CORPORATE TABLE

LOOK FOR YOUR INVITATION &
THEME ANNOUNCEMENT
EARLY DECEMBER



Citizen of the Year Nomination

NOMINATION INFORMATION

Please fill out this page and return your nomination to the Chamber at 970.242.3694 (FAX) or e-mail diane@gjchamber.org by **January 4, 2016**.

Nominee Name: _____

Address: _____ City: _____ Zip: _____

Phone: _____ FAX: _____

E-mail: _____

Describe how this individual gives unselfishly of his/her time to a wide variety of community projects:

How does this person actively promote Grand Junction?

Describe how this individual has been particularly involved in contributing to the community over the course of the year:



Grand Junction Area
CHAMBER
OF COMMERCE

Nomination
Submitted by: _____

Phone: _____ E-Mail: _____

NOMINATION FORM

BUSINESS OF THE YEAR AWARD

AWARDED BY THE GRAND JUNCTION AREA CHAMBER OF COMMERCE

NOMINATION INFORMATION

Please fill out this page and return your nomination to the Chamber at 970.242.3694 (FAX) or e-mail diane@gjchamber.org by **January 4, 2016**.

(The award will be presented in two different categories; a business with less than 25 employees and a business with 25 or more employees.)

Nominee Company Name: _____

Address: _____ City: _____ Zip: _____

Chief Executive's Name & Title: _____

Phone: _____ FAX: _____

E-mail: _____

Describe how this business has served the community in the past 1-3 years through assisting with community projects, workings with non-profit entities, etc.:

Describe how business owners/managers/employees have provided volunteer service over the past 1-3 years by serving on boards and working with segments of the population that are in need:

Business Category: _____ Less than 25 employees _____ Over 25 employees:



Grand Junction Area
CHAMBER
OF COMMERCE

Nomination
Submitted by: _____

Phone: _____ E-Mail: _____

Thank You To Our 2015 Business Showcase Participants

The Chamber would like to recognize and applaud the members who helped make our Business Showcase a success this year. They include:

EVENT TITLE SPONSOR:

Alpine Bank

MEDIA SPONSOR:

KREX-TV

MBC Grand Broadcasting

EXHIBITORS:

A Taste of Heaven Catering
Action Publishing, Inc.
Advantage Tools
Airgas USA, LLC
Allen Unique Autos, LLC
AlphaGraphics
Alpine Bank Grand Junction
Ariel Clinical Services
Atlasta Solar Center
Autopaychecks, Inc.
Baker's Boutique, LLC
Bank of Colorado
Business Incubator Center
Colorado Christian University
Colorado Lending Source
Colorado National Bank
ColorAuto Carwash and Detail Shop
Community Banks of Colorado
Community Hospital
CommWest
Courtyard by Marriott
Crossroads Fitness
DoubleTree by Hilton Grand Junction
Elite Cleaning Service Inc
Express Employment Professionals
FCI Constructors, Inc.
Glenwood Caverns Adventure Park
Glenwood Hot Springs
Gold Leaf Directories, Inc.
Gold's Gym
Golden Fights LLC
Grand Junction Economic Partnership

Grand Junction KOA
Habitat For Humanity of Mesa County, Inc.
Hilltop Community Resources, Inc.
Holiday Inn & Suites - Grand Junction Airport
HopeWest
IntelliTec Colleges
Iron Mountain Hot Springs
KJCT News 8
KREX-TV | KREY-TV | KREG-TV | KFQX-TV | KGJT-TV
La Bella Vita Spa & Salon
Learning Associates of the Grand Valley
Legacy Photography
MBC Grand Broadcasting, Inc.
Mesa County Libraries
Mesa County Workforce Center
Mobility Driven
Monument Computer Repair & Systems, LLC
Moody Insurance Agency, Inc.
Networks Unlimited, Inc.
Nuclear Care Partners
OBJ Group
Palisade Chamber of Commerce
Pattie's Tiny Cakes
Primary Care Partners, PC
ProSpace Interiors, Inc.
Red Cliffs Lodge
Rocky Mountain Health Plans
Sam's Club
Sequent Information Systems, LLC
Shaklee
Simmons Lock & Key, Inc.
Spectrum Business Services
St. Mary's Hospital & Regional Medical Center
StarTek USA, Inc.

Stonebridge Properties in Glenwood Springs
STRIVE (Mesa Developmental Services)
Timberline Bank
Two Rivers Convention Center and The Avalon Theatre
United Companies
United Private Networks
US Bank
VECTRA Bank Colorado
Visiting Angels
Wells Fargo Bank, NA - Grand Junction
Western Colorado Community College
Western Rockies Federal Credit Union
Wine Country Inn
Young Entrepreneurs Academy
Young Professional Network Mesa County
Your Sign Company
Ziplocal LP
ZOUP!

VOLUNTEERS:

Adam Abrams - High Noon Solar & Energy Products, LLC
Sheila Blackwell - Shattered Image LLC
Jan Curtis - Borman Group - Heroes Home Advantage
Bob & Shirley Jess
Brady Humphrey - Humphrey RV & Trailer
Mario Paul - TPM Staffing
Tamara S. Ruckdeschel - Events 4 You
Cheri Trout - X106.9
Linda Wethington - Mutual of Omaha
Ashlie Zimmerman - Hartman Brothers Medical



EXPANSION INFORMATION SOUGHT



Has 2015 been a year of growth for your business?

If so, the Chamber would like to know about it! During the Chamber's Quarterly Membership Luncheon, we want to recognize the existing businesses that have grown over the past year. If your company has added employees and/or made a capital investment, let the Chamber office know about it by completing the form below, e-mailing us at diane@gjchamber.org or by calling the Chamber office (970-242-3214).

Oftentimes we celebrate when a new company comes to town and fail to acknowledge and thank those businesses that are already here and continuing to make investments in our community. Jobs created by local companies have the same economic impact as those imported to the community and the increased tax base created by investments of existing firms have the same benefits to local citizens as new companies moving here.

For the past eighteen years, the Chamber has given awards to expanding companies to publicly thank and recognize those firms who have continued to reinvest in Grand Junction. If you have questions, contact Diane at 970-242-3214 or diane@gjchamber.org.

BUSINESS EXPANSION SUBMISSION FORM

Company Name: _____

Contact Person: _____

Phone #: _____ EMail #: _____

New Jobs Created in 2015: # _____

Est. Capital Expenditure in 2015: \$ _____

Return to:

Grand Junction Area Chamber of Commerce, 360 Grand Avenue, Grand Junction, CO 81501

Email: diane@gjchamber.org

FAX: (970) 242-3694



New Members!

Atlas Arch Neurosurgery

551 Kokopelli Dr
Fruita, CO 81521
Dr. Larry Tice
(970) 858-2580
Physicians & Surgeons

Barons

539 Colorado Ave
Grand Junction, CO 81501
Jon Baron - (970) 245-0995
www.baronsoncolorado.com
Restaurants

Colorado Petroleum Council

1660 Lincoln St, Ste 2320
Denver, CO 80264
Daniel S. Brown
(720) 214-07176
Energy

Elite Cleaning Service Inc

Carl Slagle - (970) 270-4129
www.gjelitecleaning.com
Janitorial: Equipment/Supplies/Services

Grand Junction KOA

2819 Hwy 50
Grand Junction, CO 81503
Curtis Pauli - (970) 242-2527
www.grandjunctionkoa.com
Recreational Vehicle Parks - Campground

Housing Resources of Western Colorado

524 30 Rd Ste 3
Grand Junction, CO 81504
Marisa Felix-Campbell
(970) 241-2871
www.housingresourceswc.org
Affordable Housing

KJCT News 8

2531 Blichmann Ave
Grand Junction, CO 81505
Stacey Stewart - (970) 424-5733
www.kjct8.com
Broadcasting Media: Television/Cable/Radio

Mobility Driven

3456 D 3/4 Rd
Palisade, CO 81526
Robert Dittmer - (970) 712-1435
www.mobilitydriven.com
Adaptive Driving Solutions

Monument Computer Repair & Systems, LLC

Dave Munson - (970) 259-0202
monumentonsitepcrepair.com
Computer: Products & Service

Natural Order Supply, LLC

2493 W Hwy 6 & 50, Units 5 & 6
Grand Junction, CO 81505
Kate H. Ramsay - (970) 242-3648
www.NaturalOrderSupply.com
Garden Centers & Nurseries

Press Colorado Juice Co.

555 Main St
Grand Junction, CO 81501
Stephanie Witwer
(970) 201-7346
www.presscolorado.com
Health & Wellness

Retirement Outfitters, LLC

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Grand Junction, CO 81506
Donnie Alexander
(970) 256-1748
www.gjretire.com
Financial Advisors or Services

Shaklee

Patti Reece - (970) 434-5896
<http://pattireece.myshaklee.com/us/en/>
Nutrition

Soooper Credit Union

2440 Patterson Road
Grand Junction, CO 81505
James Arrieta - (970) 242-0123
www.sooopercu.org
Credit Unions

Two Rivers Trust

744 Horizon Ct Ste 350
Grand Junction, CO 81506
Marsha Harbert - (970) 628-1944
www.tworiverstrust.com
Trusts

WBS Coatings, Inc

359 Bonny Street
Grand Junction, CO 81501-4709
Joslin Arnold
(970) 245-2856 Ext:2
www.wbscoatings.com
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Rebekah Howell - (800) 443-0801
www.ziplocal.com
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Recent Ribbon Cuttings



All Copy Products

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(970) 245-1515 - **New Location**



AlphaGraphics Grand Junction

2494 Patterson Rd, Grand Junction CO 81505
(970) 241-2226 - **New Owners**



Marillac Clinic, Inc.

510 29 1/2 Rd, Grand Junction, CO 81504
(970) 298-1782 - **Business Expansion**



Nuclear Care Partners

631 24 1/2 Road Unit C, Grand Junction, CO 81505
(970) 244-0900 - "Home Health Provider offering a full range of care services" - **New Location**



Red Wing Shoes

2454 Hwy 6 & 50 Unit 103, Grand Junction, CO 81505
(970) 697-1500 - "Redwing shoes carry a full line of work boots for all industries and work sites." - **New Business**



Two Rivers Trust

744 Horizon Ct Ste 350, Grand Junction, CO 81506
(970) 628-1944 - **New Business**



Business Barometer

September 2015

A gauge of Grand Junction's economic indicators published by the Grand Junction Area Chamber of Commerce.

info@gjchamber.org

970.242.3214

Sales Tax Revenue Collections			
September	2015	2014	% Change
City of Grand Junction	\$3,667,634	\$3,511,050	4.5%
Total YTD	\$31,779,605	\$30,960,837	2.6%

Building Permits				
September	2015	Total Value	2014	Total Value
New Single Family Residence	21	\$5,419,534	47	\$10,095,470
New Commercial	1	\$120,000	2	\$130,278
Other	138	\$20,566,680	144	\$6,699,203
Totals	160	\$26,106,214	193	\$16,924,950
YTD Totals	1,320	\$179,135,301	1,602	\$136,862,385

MLS Statistics - Quarterly		
3rd Quarter	2015	2014
Total Sold	905	861
Dollar Volume	\$212,360,123	\$182,760,847
Total Sold YTD	2,629	2,315
Dollar Volume YTD	\$566,785,343	\$486,655,843

Source: Grand Junction Area Realtor Association

Hotel/Motel Occupancy		
September	2015	2014
Occupancy Rate	75.7%	62.9%
Average Daily Room Rate	\$88.43	\$80.44

Mesa County Foreclosures		
Year	Number Filed	Number Gone to Sale
2012	1,272	847
2013	781	564
2014	539	403

Source: Mesa County Public Trustee

G J Regional Airport		
September	2015	2014
Enplaned Passengers	19,624	19,247
Deplaned Airfreight	583,757	603,673
Enplaned YTD Passengers	163,860	165,834
Deplaned YTD Airfreight	5,183,233	5,654,556

Labor Market Statistics		
September	2015	2014
Civilian Labor Force	73,345	76,429
Total Employment	69,828	72,972
Total Unemployment	3,514	3,457
Unemployment Rate	4.8%	4.5%

2015 Chairman's Circle Members

Alpine Bank

ANB Bank

Community Hospital

FCI Constructors, Inc.

Grand Junction City
Government

Holiday Inn & Suites -
Grand Junction Airport

Rocky Mountain Health
Plans

St. Mary's Hospital &
Regional Medical Center,
Inc.

US Bank

Wells Fargo Bank

gjchamber.org

YOUR LINK TO BUSINESS

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Grand Junction Area
Chamber of Commerce
360 Grand Avenue
Grand Junction, CO 81501

970-242-3214, Fax: 242-3694
info@gjchamber.org



Grand Junction Area
CHAMBER
OF COMMERCE

CHAMBER OF COMMERCE MISSION:

"The Grand Junction Area Chamber of Commerce will represent business and promote economic growth."

OUR GUIDING PRINCIPLES:

- A Healthy Business Climate Creates a Sustainable Community
- Representing and Advocating for Business is a Member Expectation
- Professional Connections and Networking Opportunities Build Business
- Quality of Life is Integral to our Economic Vitality
- Being Proactive & Innovative Improves our Effectiveness

Networking@Noon

Grand Junction Area
Chamber of Commerce

November 18, 2015

Rockslide Brew Pub

401 Main Street

11:45 a.m. to 1:00 p.m.

\$18 GJACC Members

Advanced Registration Required

Networking@Noon is an excellent way for business people to make new connections over lunch and discuss with 5-6 other business people what works (or doesn't) in their businesses.

Four Convenient Ways To Register:

Mail: GJ Area Chamber, 360 Grand Ave., GJ, CO 81501

Phone: (970) 242-3214 Fax: (970) 242-3694 Online: www.gjchamber.org