



YOUR LINK TO BUSINESS

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"Charting Our Course" to Prosperity for Members Outlined

The Chamber Board of Directors adopted the 2017 Business Plan at their December meeting and the need for this organization to be proactive in helping job creators succeed and strengthen the economy continues to be the major theme of the Chamber workplan for the next 12 months.

Shown below are goals and some of the strategic steps anticipated:

- **Goal 1: Promote a Strong Local Economy Through Efforts to Develop the Current and Emerging Workforce.** The Chamber continues to collaborate with our education partners and the Mesa County Workforce Center on programs that are familiar to our members including the Young Entrepreneurs Academy, KickStart, Hire Me First and the ACT Work Ready Community Certification process. CareerWise is a new effort to transform the high school experience for selected students into more than seat time in a classroom by adding multiyear apprenticeships that lead to high school graduation along with industry certification and to help

fill the talent pipeline needed by business.

- **Goal 2: Promote a Strong Local Economy Through a Robust Business Retention/Expansion Program.** With the addition of a fulltime staff position dedicated to calling on primary job creators and working to resolve individual or joint barriers to growth, the Chamber was able to visit 100 companies last year. This year, the goals are higher and a new partnership with the Colorado Advanced Manufacturing Alliance—West Slope will help put resources on the ground to grow our advanced manufacturing and existing business base. In partnership with GJEP, the Chamber will also spearhead an initiative to secure a foreign trade zone for the Western Slope and expand direct commercial air service to assist our companies in reaching customers across the globe.
- **Goal 3: Advocate for a More Favorable Business Climate at the Local, State and Federal Level Through the Legislative and Regulatory Processes.** With the advent of a new administration at the federal level, two local elections with proposed ballot questions and a challenging state legislature agenda, the voice of the Grand Valley business community will be needed more than ever in helping inform decision making that leads



(Continued on Page 3)

Grand Junction Area Chamber of Commerce Board of Directors

Jeffrey S. Hurd, Beckner & Hurd, LLC
Chairman of the Board

Susan Alvillar, Terra Energy Partners

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Resort

Diane Schwenke, Grand Junction Area
Chamber of Commerce - President/
CEO

www.gjchamber.org

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Grand Junction, CO 81501
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Chairman's Column



It's an honor to serve as your Chamber's 2017 Chairman of the Board. I'm grateful to last year's chair, Matthew Breman, for his talented and resourceful leadership of the Chamber. I feel a debt of gratitude to leaders like Matthew—and the

many men and women who served before him as chair—for being great stewards of this venerable organization.

The tenure of any one chair, though, is but a blink of an eye in the Chamber's history: we started in Grand Junction in 1884 as the Board of Trade. Yes, 1884. This makes you as Chamber members part of one of the oldest non-governmental institutions in Grand Junction. And while much has changed since 1884 (including a name change to "Chamber of Commerce" in 1921), the Chamber's core mission has always remained the same: promoting the economy, and serving as the voice of business.

That core mission is reflected in the nautical theme of this year's Annual Banquet, "Charting a Course to Business Success." Please join your fellow business and community leaders for this marquee event on January 27. This cannot-miss banquet includes the best networking, outstanding silent and live auctions, awards for citizen and business of the year, and of course casino games. Tickets and corporate tables are going fast, so call and reserve your spot before the event "sets sail."

Our 2017 Business Plan also reflects the Chamber's core mission of promoting the economy and serving as the voice of business. With the valuable input received from our members through the annual membership survey, and with the assistance of our community stakeholders, the Chamber Board has identified these key areas as priorities in the coming year:

- 1) Promoting a strong local economy through continued efforts to develop the current and emerging workforce. The Chamber has various workforce-related programs and tools that

it continues to employ, and looks forward to continued collaboration with our education, industry, and business partners.

- 2) Promoting a strong local economy through a robust business retention and expansion program. The Chamber has dramatically stepped up its work in this regard, and now has a full-time staff member, C.J. Rhyne, focused on outreach to local manufacturers and employers. (Wish someone from the Chamber would call you to discuss retention or expansion issues at your business? Don't wait, give C.J. a call.)
- 3) Continue to be the voice for business needs and the advocate for a stronger business climate in the legislative and regulatory arenas at all levels of government. Serving as the voice of business has been a hallmark of our Chamber since 1884: promoting the economy means promoting business, and the Chamber does not shy away from providing input to local, state, and federal elected officials and decision makers.
- 4) Last but not least, we are focused on offering direct benefits to our members that will strengthen their individual businesses. A Chamber is only as strong as its members, and the Chamber is committed to offering you the very best programs and events. In the coming year, look for Sunrise Seminars, our inaugural Health Care Summit, along with members favorites such as Leads Groups and Networking at Noon.

I grew up here in Grand Junction, graduating from Grand Junction High School before heading east for college. Before returning back to Grand Junction a few years ago, I practiced law at a large international law firm in New York City for several years. It was a great experience, but as my family grew, my wife and I knew that Grand Junction would be the best place to call home. So we returned. My hope is that, in my brief "blink of an eye" as Chairman of the Chamber Board, I can have a small but meaningful part in helping this 130 year-old institution play a role in making our community an even better place to live, work, and raise a family.

Jeffrey Hurd, 2017 Chairman

"Charting Our Course" to Prosperity for Members Outlined (Continued From Page 1)

to more robust growth for the Valley. Outreach and education on issues will continue through weekly legislative updates, candidate forums and voters' guides by the Chamber. The Chamber will continue to encourage engagement by business leaders in service within the public and nonprofit sectors through the Mesa County Leadership Program.

- **Goal 4: Offer Direct Benefits to Members That Will Strengthen Their Individual Businesses.**

For many members, the opportunity to grow their network and their customer base is a key determinant of choosing to invest in the Chamber. They also look to the Chamber for education and access to resources that help solidify the sustainability of their companies. In addition to premier networking opportunities such as Business After Hours, Networking at Noon and weekly Leads groups, the Chamber will be introducing a new education venue, Sunrise Seminars, sponsored by Home Loan to assist small business owners stay informed and up-to-date on best practices surrounding employment issues, health insurance, marketing, cyber security and more. A Health Care Summit is also planned and the Business Connect Partnership with the Mesa County Library will continue to offer targeted marketing assistance.

Chamber Banquet will be a Boatload of FUN!

The Chamber is "charting a course" for fun, excitement, mystery and (maybe) romance on **Friday, January 27th at Two Rivers Convention Center**. Who else will be "on deck"? What will be some of those onboard items that just have to be bought before someone else snatches them up at the silent and live auction? Which companies and individuals will be honored? How will outgoing Chairman Matthew Breman look in his captain's uniform?

These and other questions will only be answered if you attend the annual banquet sponsored by Ed Bozarth Chevrolet. It is the largest gathering of Chamber members held in 2017. Tickets are going fast and seating is on a first come/first registered basis so buy those tables or individual tickets NOW!

And, if you'd like to join the crew and help make the evening more successful there are two ways you can help "swab the deck" without a mop.

The first is by volunteering to help us man the gambling tables in the Casablanca Casino, sponsored by Colorado West Outdoor Advertising. Knowledge of these games of chance are not necessary as we can help you get the hang of dealing blackjack, poker and manning the roulette wheel. "Sam" will provide all beverages and you can network with all kinds of characters! To volunteer contact Candace (candace@gjchamber.org or 970-263-2919).

The second is by donating an item to our silent or live auction. All proceeds are used to fund the Young Entrepreneurs Academy and the Mesa County Leadership Program. Items the committee is particularly looking for include:

- **Weekend getaway packages including hotel nights, time shares and the like**
- **Sporting tickets (Broncos, Rockies, Avalanche, CMU Athletics)**
- **Adventures (fly fishing, sky diving, skiing, rafting)**
- **Furniture, particularly office furniture**
- **Dining Gift Certificates**
- **Original artwork**

And just about anything else you think would be appealing to your fellow chamber members. All donating businesses will be recognized and earn our undying gratitude.



Gearing Up For The Legislative Session

The Colorado General Assembly convenes on January 11th and the Chamber’s Governmental Affairs convenes their video conference series beginning January 17th. The venue has moved to the Chamber’s lower level conference room and all members in addition to our Governmental Affairs Committee are welcome to attend. Our thanks to the following sponsors of these sessions:

- Tuesday, January 17
- Tuesday, January 31
- Tuesday, February 14
- Tuesday, March 7
- Tuesday, March 21
- Tuesday, April 4
- Tuesday, April 18
- Tuesday, May 2
- Tuesday, May 23

- EIS Solutions
- Mesa County Republican Party
- Rocky Mountain Health Plans
- Grand Valley Power
- City of Grand Junction
- Olsson and Associates
- Xcel Energy
- CenturyLink
- Legislative Wrap Up Breakfast

(sponsorship still available, contact diane@gjchamber.org for details)

The Chamber’s annual trip to the Capitol, sponsored by CenturyLink and Colorado Contractors Association will take place **February 23-24** and registration is now open. Participants can expect door-to-door service from the Chamber Building to the State Capitol with all meals, transportation and lodging included in the registration price. Also on the agenda, will be meetings with cabinet members and lawmakers on a variety of business issues.



2016 Legislative Trip Participants

Expanding Companies Applauded

At the December Quarterly Membership Meeting, four companies were recognized for creating 16 new jobs and investing over \$1,100,000 into the local economy. There were several other companies that had expansions but chose to wait until March, 2017 to be recognized. Altogether in 2016 the Chamber recognized 24 companies for creating 574 jobs and investing \$90,264,000 in the Grand Valley. Those recognized most recently are:

Company	Contact	Employees Added	Capital Investment
Colorado Title & Closing Services	Alice Young	2	N/A
DT Swiss, Inc.	Chip Barbieri	8	\$700,000
Junction West RV Park	Mari Garland	2	\$100,000
Mobility Driven	Robert Dittmer	3	\$300,000
Precision Printing	Randy Greathouse	1	\$65,000
TOTALS:		16	\$1,165,000



Pictured: Robert Dittmer, Alice Young, Randy Greathouse, Chip Barbieri and Mari Garland

If you are a business that has expanded recently and that has not been recognized by the Chamber in the past twelve months, please contact us at 970-242-3214 or complete the business expansion form that can be found online at www.gjchamber.org to ensure you are recognized for economy building at our next luncheon.

New Programs on the Horizon for 2017!

In an effort to assist our members in accessing more timely and relevant information the Chamber is introducing a new small business education series and offering a Health Care Summit for business owners in early 2017.

Sunrise Seminars, sponsored by Home Loan Insurance will feature ten 60-90-minute education sessions throughout the year on timely topics for small businesses including employment best practices, cyber security, digital marketing, tax planning and more.



The **Grand Junction Health Care Summit** on **March 8th, 8:00 AM to 2:00 PM** will provide an overview of what the Trump Administration and the new Congress may be contemplating in replacing Obama Care, along with breakout sessions on ways to offer a health insurance coverage benefit to employees and reduce health care costs through workplace wellness efforts. A complete agenda will be available in early January and sponsorships along with booth spaces are still available. As of press time sponsors include: Colorado Canyons Hospital & Medical Center, Community Hospital, Primary Care Partners, Monument Health, Crossroads Fitness and AlphaGraphics.

Corporate Sponsors:



Featured Sponsors:



Energy Briefings Return February 8th

The Trump Administration has made it clear that energy development will be viewed more favorably than in the previous administration but what does that really mean for energy development in Western Colorado?

Christopher Guith, senior vice president for policy at the U.S. Chamber of Commerce's Institute for 21st Century Energy (Energy Institute) will kick off the 2017 Energy Briefing Series with news from the federal government level on **Wednesday, February 8th, 8:00 AM at the Mesa County Workforce Center**. Please note



the special time and the fact that we will be serving breakfast rather than lunch in order to accommodate his schedule.

Guith is responsible for developing the Institute's policies and initiatives as they apply to the legislative, executive, and regulatory branches of the federal and state governments. Specifically, he leads the development of the Energy Institute's policies and messaging relating to oil and natural gas and nuclear energy and has been a presenter at past Energy Briefings.



INSTITUTE FOR 21ST CENTURY ENERGY
U.S. CHAMBER OF COMMERCE

Help Us Visit Members!

Each year the Chamber, along with the help of volunteers, attempts to physically visit as many of our members as possible to drop off the new membership materials including the 2017 membership directory and plaque insert. This is important in an age where so much of our communication is digital. Nothing beats a face to face conversation for building relationships. That event will begin on February 22nd and continue for two weeks. We need at least 75 volunteers who are willing to make ten calls on fellow members on our behalf. Members who have helped us in the past have indicated that it is a great networking tool for them and their businesses. If you are willing to help us with this effort, please contact the Chamber staff via email (info@gjchamber.org) or by calling 970-242-3214.

Mark Your Calendar ~ Details & Registration online at gjchamber.org

JAN 4 | 7:00 AM
YPN Before Hours
Enstrom Candies
 Register online at
ypnmesacounty.org

JAN 17 | 7:00 AM
Legislative
Videoconference
GJACC Conference Room
 Advance Registration
 Requested. No cost for GJACC
 members.

JAN 18 | 12:00 Noon
Networking@Noon
Courtyard by Marriott
 Advance Registration
 Required: \$18 for GJACC
 members.

JAN 18 | 2 - 4 PM
Mesa County Libraries
Business Connect
GJACC Conference Room
 Advance Registration
 Requested. No cost for GJACC
 members.

JAN 27 | 6:00 PM
Chamber Annual Banquet
Two Rivers Convention
Center
 Advance Registration
 Required:
 \$79 / Individual
 (through 1/15/17)
 \$89 / Individual
 (after 1/15/17)
 \$890 / Corp. Table of 10

JAN 31 | 7:00 AM
Legislative
Videoconference
GJACC Conference Room
 Advance Registration
 Requested. No cost for GJACC
 members.

JAN 31 | 5:30 PM
Business After Hours
Western Colorado
Community College
 Advance Registration:
 \$10 for GJACC members.

FEB 1 | 7:00 AM
YPN Before Hours
Artful Cup
 Register online at
ypnmesacounty.org

FEB 1 | 7:30 AM
Sunrise Seminars
GJACC Conference Room
 Advance Registration
 Requested. No cost for GJACC
 members.

FEB 8 | 8:00 AM
Energy Briefing
Mesa County Workforce
Center
 Advance Registration
 Requested. \$15 for GJACC
 members.

FEB 14 | 7:00 AM
Legislative
Videoconference
GJACC Conference Room
 Advance Registration
 Requested. No cost for GJACC
 members.

FEB 15 | 12:00 Noon
Networking@Noon
Dos Hombres - Clifton
 Advance Registration
 Required: \$18 for GJACC
 members.

FEB 15 | 2 - 4 PM
Mesa County Libraries
Business Connect
GJACC Conference Room
 Advance Registration
 Requested. No cost for GJACC
 members.

FEB 22 | 7:30 AM
Directory Delivery Kickoff
Breakfast
Holiday Inn & Suites - GJ
Airport
 Advance Registration
 Requested. No cost for
 directory delivery volunteers.

FEB 23-24
Annual Legislative Days at
the Capitol
 Advance Registration
 Required:
 \$375 Full Registration Single
 Occupancy
 \$350 Full Registration Double
 Occupancy

FEB 28 | 5:30 PM
Business After Hours
StarTek USA
 Advance Registration:
 \$10 for GJACC members.

MAR 1 | 7:00 AM
YPN Before Hours
Trailhead Coffee
 Register online at
ypnmesacounty.org

MAR 7 | 7:00 AM
Legislative
Videoconference
GJACC Conference Room
 Advance Registration
 Requested. No cost for GJACC

MAR 8 | 8:00 AM
Healthcare Summit
DoubleTree Hotel by Hilton
 \$55/GJACC or Club 20
 Members
 \$75 Future Members

MAR 15 | 12:00 Noon
Networking@Noon
Dinosaur Journey Museum
 Advance Registration
 Required: \$18 for GJACC
 members.

MAR 15 | 2 - 4 PM
Mesa County Libraries
Business Connect
GJACC Conference Room
 Advance Registration
 Requested. No cost for GJACC
 members.

MAR 28 | 5:30 PM
Business After Hours
Martin's Mortuary
 Advance Registration:
 \$10 for GJACC members.

GJACC Events Registration Form: January, February & March 2017

- | | | |
|---|---|--|
| <input type="checkbox"/> Videoconference - 1/17/17 | <input type="checkbox"/> Sunrise Seminar - 2/1/17 | <input type="checkbox"/> Legislative Days - 2/23 - 2/24/17 |
| <input type="checkbox"/> Networking@Noon - 1/18/17 | <input type="checkbox"/> Energy Briefing - 2/8/17 | <input type="checkbox"/> Business After Hours - 2/28/17 |
| <input type="checkbox"/> Business Connect - 1/18/17 | <input type="checkbox"/> Videoconference - 2/14/17 | <input type="checkbox"/> Videoconference - 3/7/17 |
| <input type="checkbox"/> Annual Banquet - 1/27/17 | <input type="checkbox"/> Networking@Noon - 2/15/17 | <input type="checkbox"/> Healthcare Summit - 3/8/17 |
| <input type="checkbox"/> Videoconference - 1/31/17 | <input type="checkbox"/> Business Connect - 2/15/17 | <input type="checkbox"/> Networking@Noon - 3/15/17 |
| <input type="checkbox"/> Business After Hours - 1/31/17 | <input type="checkbox"/> Directory Delivery - 2/22/17 | <input type="checkbox"/> Business Connect - 3/15/17 |
| | | <input type="checkbox"/> Business After Hours - 3/28/17 |

Company Name: _____ Contact Person: _____

Attending (Names): _____

Phone: _____ Fax: _____ Email: _____

Payment Method: Bill my Chamber Account Check Enclosed

Charge my MC/VISA/Discover/AMEX # _____ Exp Date _____

Security Code _____ Authorized Signature: _____

All events require pre-registration and pre-payment. Registration fees are non-refundable four business days prior to the event. If special assistance is needed, you must notify the Chamber four days prior to the event. Photos will be taken at Chamber events and used for marketing purposes.



Center For Spiritual Living Grand Junction

251 Colorado Ave, Grand Junction, CO 81501
 Don Carpenter
 (970) 433- 7799
www.cslgrandjunction.org
 Spiritual Community - Non Profit

Ken Henry

Friend of Business

Seek Outside

720 Independent Ave., Grand Junction, CO 81505
 Kevin & Angie Timm
 (970) 208-8108
www.seekoutside.com
 Manufacturing

Travelodge

718 Horizon Dr., Grand Junction, CO 81506
 Mario J. Chawla
 (970) 243-5080
 Hotels/Motels

Triumphant Life Group

PO Box 26, Fruita, CO 81521
 Larry Williams
 (970) 639-0159
www.triumphantlylifegroup.com
 Professional Coaching

Zag Built

Grand Junction, CO 81507
 Mike and Peggy Zagrzebski
 (970) 257-0171
www.zagbuilt.com
 Builders/Contractors/Developers

Recent Ribbon Cuttings



Thrivent Financial Marty Dana

2470 Patterson Rd Ste 6 Office 19
 Grand Junction, CO 81505
 (970) 260-8379 - **New Business**
 Financial Advisors or Services



What's The Function Grand Junction LLC

545 North Ave Unit C, Grand Junction, CO 81501
 (970) 261-0217 - **New Location**
 Rentals: Events/Parties/Weddings



GRAND JUNCTION CHAMBER OF COMMERCE

LEGISLATIVE DAYS



ANNUAL STATE CAPITOL TRIP

DENVER, CO | FEBRUARY 23-24, 2017

JOIN US AS WE MEET WITH THE COLORADO GENERAL ASSEMBLY FOR TWO INFORMATIVE AND FUN DAYS AT THE STATE CAPITOL

PLUS

A CAN'T MISS DINNER AT

THE BROKER RESTAURANT

PROVIDING YOU WITH AN INTIMATE OPPORTUNITY TO MAKE YOUR VOICE HEARD!

COLORADO'S LEGISLATORS ARE EXPECTING YOU!

\$375 PER PERSON,
INCLUDES TRANSPORTATION, MEALS, & LODGING

REGISTER TODAY!

CANDACE@GJCHAMBER.ORG | 970-263-2919 | WWW.GJCHAMBER.ORG



Presented By



CenturyLink™

Hire Me First Launches In January

One of the most important things that any graduate of high school needs to learn is how to qualify for and succeed at their first job. In Grand Junction, we have many businesses that have what are considered entry level positions in their organizations. For these small business owners choosing their next employee without the benefit of past work experience is difficult. The Hire Me First Program is designed to take students on a journey of career exploration, workplace skill development, and job place immersion that will put them "first" when it comes to applying for work with an employer. It is one thing to get a job. It is another thing to keep that job and excel in the work environment. Students will learn what it takes to be successful at work.

The Grand Junction Area Chamber of Commerce is partnering with Mesa County Valley School District 51, and the Mesa County Workforce Center to offer a semester long class for .75 high school elective credit, starting on January 4, 2017. The class will be offered in 3rd Mod (12:25 – 2:15 pm) Monday through Friday and held at Western Colorado Community College. Students also have the opportunity to receive additional elective credit, based on the level of the student's award on the ACT WorkKeys Assessments.

The class will have three components: ACT WorkKeys Assessments, which includes Business Writing, Applied Mathematics, Locating Information, Applied Technology, Reading for Information, Workplace Observation, Listening for Understanding, Teamwork, Talent, and Fit; 21st Century Skills workshops, covering Collaboration, Critical Thinking, Communication, Time Management, Initiative, and Information Literacy; and a Career Unit complete with a cover letter, resume, and mock interview for an actual job in the student's area of interest. Lastly, students will be matched with an employer for Job Shadow opportunities at local businesses. Job Shadow opportunities will be during the final three weeks of the class, and students may explore up to six different careers, or complete one or two Job Shadows.

At the completion of the 16-week class, students will "graduate" with a "Hire Me First" certificate that they can present to employers during job interviews. Many local businesses have agreed to offer jobs "first" to those students with the Hire Me First certificate. Many thanks to our Title Sponsor, Subaru, for sponsoring Hire Me First in 2017. For more information about how you, as business people can help, contact Terri at the Chamber office (terri@gjchamber.org or call 970-263-2916).

Help Us Achieve Workforce Ready Status

Are you an employer who is regularly looking for ways to screen candidates for your open positions? Have you heard about the WorkKeys Assessment Tools? These assessments are offered at no charge and can help you in your hiring decision making process. Over 70 businesses have helped the Workforce Center hit its benchmarks in order to achieve Workforce Ready Status by agreeing to consider test scores from the assessments. We need about 30 more in order to hit the one remaining goal put to Mesa County. Once we have 30 businesses that agree to look at the scores we will become the first certified county in Colorado that can say we are Workforce Ready which will be a great tool in helping us to recruit companies to the area.

To learn more about the assessment tool and how you can help yourself and our overall economic development efforts contact Curtis Englehart at the Mesa County Workforce Center, 970-248-7562, curtis.englehart@mesacounty.us.



NETWORKING @NOON

JOIN US FOR THE NEXT NETWORKING@NOON

Wednesday, January 18, 2017

Hosted by

Courtyard by Marriott
765 Horizon Drive



\$18 for GJACC Members
Advanced Reservations Required (Space is Limited)

**Contact Trisha today for more information
or to reserve your seat!**

Trisha@gjchamber.org or 970-263-2912

Grand Junction Chamber of Commerce

ANNUAL Healthcare Summit

Exploring the relationship of Healthcare and the Business Community

March 8, 2017
The DoubleTree by Hilton

Join us as we discuss the current state of healthcare and the impact it has on our business community, options for employee coverage, and the state of health on the Western Slope.

*For more information or to register, contact:
970-263-2919 or candace@gjchamber.org*

- 8:00am - Registration Begins/ Exhibits Open
- 9:00am - Welcome
- 9:15am - Keynote
- 10:30am - Break/ Exhibits Open
- 10:45am - Concurrent Breakout Sessions
- 11:45am - Lunch with Panel Discussion
- 1:15pm - Wrap Up and Closing
- 2:00pm - Exhibits Close

Registration Fees

\$55 Area Chamber
Members &
Club 20 Members

\$75 Future Member
Admission

*Additional Sponsorships Available
Vendor Space Available*

Corporate Sponsors



Featured Sponsors





Business Barometer

November 2016

A gauge of Grand Junction's economic indicators published by the Grand Junction Area Chamber of Commerce.

info@gjchamber.org

970-242-3214

Sales Tax Revenue Collections			
November	2016	2015	% Change
City of Grand Junction	\$3,292,913	\$3,296,230	-0.1%
Total YTD	\$38,481,788	\$38,833,472	-0.9%

MESA COUNTY Building Permits Issued				
November	2016	Total Value	2015	Total Value
New Single Family Residence	42	\$8,684,295	41	\$10,115,169
New Commercial	1	\$726,368	4	\$773,728
Other	253	\$15,638,866	115	\$5,930,465
Totals	296	\$25,049,530	160	\$16,819,362
YTD Totals	3,034	\$234,955,011	1680	\$212,686,501

MLS Statistics - Quarterly		
3rd Quarter	2016	2015
Total Sold	1069	905
Dollar Volume	\$241,227,899	\$212,360,123
Total Sold YTD	2899	2,629
Dollar Volume YTD	\$662,640,452	\$566,785,343

Source: Grand Junction Area Realtor Association

Hotel/Motel Occupancy		
November	2016	2015
Occupancy Rate	47.3%	42.7%
Average Daily Room Rate	\$75.75	\$74.75

Mesa County Foreclosures		
Year	Number Filed	Number Gone to Sale
2013	781	564
2014	539	403
2015	479	304

Source: Mesa County Public Trustee

G J Regional Airport		
November	2016	2015
Enplaned Passengers	18,406	17,507
Deplaned Airfreight	518,684	509,695
Enplaned YTD Passengers	207,580	201,192
Deplaned YTD Airfreight	6,157,900	6,250,522

Labor Market Statistics		
November	2016	2015
Civilian Labor Force	73,191	72,279
Total Employment	70,053	68,729
Total Unemployment	3,138	3,550
Unemployment Rate	4.3%	4.9%

2017 Chairman Circle Members

Alpine Bank

ANB Bank

Bank of Colorado

Community Hospital

FCI Constructors, Inc.

Grand Junction City
Government

Holiday Inn & Suites -
Grand Junction Airport

Rocky Mountain Health
Plans

St. Mary's Hospital &
Regional Medical Center,
Inc.

US Bank

Wells Fargo Bank

gjchamber.org

YOUR LINK TO BUSINESS

VOLUME #34 • ISSUE #1

Grand Junction Area
Chamber of Commerce
360 Grand Avenue
Grand Junction, CO 81501

970-242-3214, Fax: 242-3694
info@gjchamber.org



Grand Junction Area
CHAMBER
OF COMMERCE

Periodicals
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PAID AT
Grand Junction
CO 81501

CHAMBER OF COMMERCE MISSION:

"The Grand Junction Area Chamber of Commerce will represent business and promote economic growth."

OUR GUIDING PRINCIPLES:

- A Healthy Business Climate Creates a Sustainable Community
- Representing and Advocating for Business is a Member Expectation
- Professional Connections and Networking Opportunities Build Business
- Quality of Life is Integral to our Economic Vitality
- Being Proactive & Innovative Improves our Effectiveness

The sky's the limit...

So let your ideas take flight!

We can show you how your next printing project can really soar off the page.

Call **245-1294** or go to our website at **ppgj.com** where you can upload your next project...



615 Colorado Avenue

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