



# gjchamber.org

YOUR LINK TO BUSINESS

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## Congratulations To Our Winners

A highlight of the Chamber Annual Banquet is the recognition of businesses and individuals who make a difference in our community. This year's winners are:

**Business of the Year Community Hospital.** Three doctors with a dream and a building that had once housed a café began Community Hospital in 1946. Since that time the facility has continued to grow and change on 12th Street. But in March of this year, Community Hospital will be moving into a new \$50 million home housing 44 private rooms and a host of hospital services on G Road and 23 ½ Road. Last year in addition to providing over \$4 million of charity care, Community Hospital provided over \$350,000 of cash and in-kind support to local nonprofit organizations including Strive, Riverside Educational Center, Museum of Western Colorado, Partners, Hilltop, Business Incubator Center, John McConnell Math and Science Center, American Red Cross, GJEP, Colorado Mesa University, Girls on the Run, March of Dimes, Grand Mesa Nordic Council and Colorado Riverfront Foundation.



**Bud's Signs.** Two recently married teens moved to Grand Junction in 1980 and began a business that today encompasses close to 20,000 s.f., employs 22 people and serves clients across the Western United States. Over the course of those 36 years, the company has helped many nonprofit organizations in the community. They long ago lost count of the endless numbers of banners, golf tournament signs, posters, vehicle wraps and, of course, cash that has been donated to groups like Grand Mesa Little League, Partners, American Red Cross, Grand Junction Lions Club, Shriners, Mesa County Junior Football League, Rocky Mountain Elk, Base Camp 40 and the NRA. While he is a passionate drag racer, Bud has been key to the Western Colorado Drag Racer's Association. He is in his seventh year on the Board and he spends countless hours all year long working with other board members and racers on the betterment of the club and the facility. His financial help which includes sponsorship signs, shirts, hats and equipment for maintenance of the lighting and scoreboards is vital to its continued existence.



Continued on Page 2

**Grand Junction Area Chamber of Commerce Board of Directors**

- Matthew Breman, Cranium 360  
- Chairman of the Board
- Dave Beck, MBC Grand Broadcasting
- Tyler Bittner, WPX Energy
- Lisa Boyd, No Coast Sushi
- Joseph Burtard, Ute Water and JRs Carriage Service
- Jeff Franklin, Bank of Colorado  
- Immediate Past Chair
- Stuart Hall, Olsson Associates
- Donna Hardy, Dalby, Wendland & Co., P. C.
- Jeffrey S. Hurd, Beckner & Hurd, LLC
- Chuck Johnson, Brady Trucking
- Jon Labrum, OBJ Group
- Heather Lambeth, New Image Realty, LLC
- Darin Mack - The Trophy Case
- Paula Reece, Crossroads Fitness
- C.J. Rhyne - Metro Brokers
- Chris Thomas, Community Hospital
- Pat Tucker, Conquest Developments, LLC
- Clay Tuflly, Alpine Bank
- Janie VanWinkle, VanWinkle Ranch
- Diane Schwenke - President/CEO

[www.gjchamber.org](http://www.gjchamber.org)

**CORE COMPETENCIES**

- Creating a Strong Local Economy
- Representing the Interests of Business with Government
- Promoting the Community
- Providing Networking Opportunities to Build Business Relationships
- Political Action

**Chairman’s Column**



Like so many of us, I am keenly aware of the difference of everything I want to do and the reality of how much time I actually have to get things done.

Although I often fail at it, I try to keep a work life balance and that means prioritizing my day with what I have to get done and what I want to get done and there is never enough time for all the stuff I want to get done.

Like so many others that are active in our community, I understand that it is important to pay attention to what is happening at all levels of government, because it has a direct impact on so many aspects of our lives. I wish I had the time to thoroughly review all the proposed legislation, but I could not even get close. At the state level alone, there are over 400 expected pieces of new legislation to be introduced this session. Besides what is happening at the state level, there is our county and city, all of which can have an immediate and substantial impact on our business and local economy.

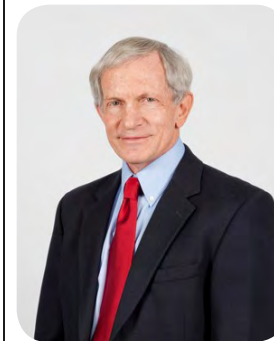
To stay current and informed, I heavily rely on our team at the Chamber and the over 100 volunteer members of the Governmental Affairs committee. These volunteer members help draft policy guidelines, provide member input on issues at every level of government, and generally direct the policy discussions and actions of the Chamber upon Board approval.

It is only through the effort of the team of volunteers that our Chamber is able to filter through what is relevant to our community, and potential impact (both positive and negative) it may have on all of us. It is because of these volunteers that our Chamber is able to be such a strong voice and advocate for our business community. With our Chambers diverse business membership, we are able to help be the voice of business and advocate for business from small

or large and across all industries. Our Chamber spends much of its time and effort meeting with elected officials to testify on legislation, and writing letters on behalf of our membership. Whether it is workplace development, healthcare, regulatory or infrastructure our Chamber is there to make sure our voices are heard in the most impactful way.

*Matthew Breman, Chairman*

**Congratulations To Our Winners (Cont'd from Page 1)**



**Citizen of the Year  
Gregg Kampf.**

Described by Sister Karen Bland of Grand Valley Catholic Outreach as a servant leader and hidden pearl Gregg

Kampf, an attorney with Hoskin, Farina and Kampf, has quietly been serving many groups and individuals throughout the Grand Valley for over 40 years. He has served as a board member and often president of many organizations including St. Mary’s Hospital, the American Red Cross, CMU Foundation, Grand Junction Symphony, Mesa County Public Library Foundation and the Effective Parents Project. As a leader with Grand Valley Catholic Outreach his contribution to the organization has been significant... leading the way to the construction of a 24-unit apartment for the chronically homeless living with mental and physical disabilities. Many of those apartment residents consider Gregg their personal attorney as he does pro bono work for them. He takes the time to see them whenever they show up at his office and need him...most of the time without appointments. When there is a memorial service for one of them, he is there. . . likewise he is there to share in the joy of their celebrations. He is indeed worthy of the title Citizen of the Year.

## Connect Your Business in 2016

On the third  
Wednesday of  
each month from  
2:00 to 4:00 PM,  
researchers from the



**Mesa County  
LIBRARIES**

Mesa County Library will be onsite at the Chamber to assist in developing lists of potential customer contact information. That date in February is February 17th. Not sure what your potential customers may look like or how best to market to them? We have you covered for that as well. Trisha Martinez, the Chamber's Marketing and Membership Manager can also meet with you during that time slot to explore these opportunities.

We advise that you make an appointment in order to assure that your time and ours is used most effectively. To schedule a marketing consult and generate a customer list, contact Trisha ([trisha@gjchamber.org](mailto:trisha@gjchamber.org)) or call 970-263-2912.

## Let Us Know If You Expanded!

The Chamber's next **Quarterly Membership Luncheon is scheduled for Monday, March 21st, 12:00 PM at the DoubleTree Hotel by Hilton.** The keynote presentation will feature an update on School District 51 and their efforts to fundamentally transform learning for the Valley's students. The Chamber will once again be recognizing businesses in the Grand Valley that are continuing to invest and reinvest in building their businesses and adding jobs. If your company has made a capital investment and/or added jobs in the past twelve months, we want to hear about it!

We would like to recognize you at this event and present you with our Hammer of Progress Award. Contact Diane ([diane@gjchamber.org](mailto:diane@gjchamber.org)) or download the form from the Chamber's website and forward it to Chamber staff.

## Market Analysis for Development of Event Arena

Hunden Strategic Partners was engaged by the City of Grand Junction to analyze the market opportunity for a new arena in downtown Grand Junction. The financial feasibility of any such project will depend on the participation of local companies and organizations via the purchase or lease of premium suites, club seating, naming rights, entitlement rights, and advertising/signage. The purpose of this survey is to gauge the interest of local companies in these types of opportunities. Take the survey online at <https://www.surveymonkey.com/r/35W9RX7>.

## Business Broadband Perspectives Sought

Businesses throughout the Grand Junction area are invited to participate in a **Business Outreach Meeting on Wednesday, February 3rd, 9:00 AM to 10:30 AM at City Hall**, hosted by the City of Grand Junction and their broadband consultant, NEO Fiber, to assist in the development of the City of Grand Junction's Broadband Strategic Plan. The Plan is being developed to provide the direction and strategies that will help ensure that there is a robust Internet infrastructure available for all businesses, organizations, and citizens. Businesses are being asked for their input along with that of all of the Internet user stakeholders – businesses, educators, professionals and service providers, local government officials, citizens, Internet service providers, carriers, and legislative representatives – to ensure a comprehensive Internet development approach that accelerates broadband availability, maximizes cost savings, and takes advantage of available funding opportunities.



This Outreach Meeting is focused on the business community's broadband and Internet needs and will provide attendees with an opportunity to ask questions and provide comment and input on the planning process and the objectives and goals of the Plan. The City needs to know what broadband resources are important to area businesses and how they can impact business success.

The Agenda will include an overview of the City's broadband planning process to date including objectives and goals of the Plan along with exploring business needs, challenges, opportunities and applications of broadband (i.e. webinars, videoconferencing, and big data). Next steps in the development of the plan will also be discussed. There is no need to pre-register. To learn more about the City's Broadband Strategic Plan, go to <http://www.gjcity.org/BroadbandMasterPlan.aspx>.

## Connect on 2016 Committees

The Chamber Business Plan is ambitious and we can simply not achieve all of our goals without the assistance of our members. Shown below are the 2016 Committees along with a short description of what they do and when they meet. All committee meetings take place in the Chamber conference rooms. If you are interested in serving or wish to learn more, contact the Chamber staff at 970-242-3214 or email [info@gjchamber.org](mailto:info@gjchamber.org).

- **Air Service Task Force** was created last year to bring together varied interests to explore the opportunities for expanding daily nonstop air service to California. The group currently meets monthly on the first Thursday at 9:00 AM. The next meeting is Thursday, February 4th.
- **Diplomats** provide communication and outreach with current and future Chamber members. Committee members participate in ribbon cuttings, directory delivery drive, welcome new members at Business After Hours and other events throughout the year.
- **Emerging Workforce Committee** is the Chamber's Workforce Committee and brings together educators, government and businesses to address the needs of employers and potential employees, now and in the future. The group oversees the Young Entrepreneurs Academy, the Hire Me First Program and business participation in career fairs and efforts such as KickStart.
- **Energy and Economic Development** focuses on issues and events related to the local energy industry. Members help plan the monthly energy briefings and offer insights into industry trends and issues.
- **Governmental Affairs:** With over 100 members, this is the largest Chamber committee. Members help to draft policy

guidelines; provide member input on issues; and generally direct the policy discussions and actions of the Chamber upon Board approval. This committee is most active October through May.

- **Leadership Steering Committee:** Members of this committee help recruit participants and plan the elements of the ten-month class for up to 25 current and aspiring leaders in the community. The group meets twice a year, but committee members are assigned to one full day of planning and implementation as well.
- **Young Professionals Network of Mesa County:** YPN is a group of young professionals who participate in monthly networking events just for them as they grow their network and their support system. There is an additional charge to join the network which is used to defray event costs for the group.



## Directory Delivery Volunteers Sought

Do you have a couple of hours over a ten day period to meet up to ten new business people and deliver our 2016 Chamber membership materials? If so, we will buy you breakfast on February 24th! The annual Chamber Directory Delivery Drive needs up to 60 volunteers willing to call on their fellow Chamber members. This is the one time of year we strive to physically visit each member and it is simply not possible without volunteers to help the staff.

We make it easy by compiling lists of businesses in the same area and providing talking points and feedback forms. Those that participate are encouraged to leave their business cards along with the Chamber materials to encourage more member to member business.

To volunteer for this relatively easy assignment, email Trisha ([trisha@gjchamber.org](mailto:trisha@gjchamber.org)).

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## Energy Briefing Has "Hot" Topic This Month

Join the Chamber on Thursday, **February 11th for the monthly Energy Briefing Luncheon, 12:00PM at the Mesa County Workforce Center** featuring Trent Yang, Director, Private Equity, AMG National Trust Bank who will be sharing information on geothermal power generation. Geothermal resources are reservoirs of hot water that exist at varying temperatures and depths below the Earth's surface. Wells can be drilled a mile or more into underground reservoirs to tap steam and very hot water that can be brought to the surface for use in a variety of applications, including electricity generation, direct use, and heating and cooling. In the United States, most geothermal reservoirs are located in the western part of the country.



Commercial geothermal power generation is an established industry both in the U.S. and around the world. Italy was the first country to develop geothermal power commercially in 1914 at Larderello. This was followed by plants at Wairakei, New Zealand in 1958 and at the Geysers in California in 1960.

Over the past three decades, geothermal energy production has grown at a significant rate both nationally and internationally. World power capacity from geothermal resources is estimated at over 11 gigawatts, and annual power production from geothermal energy is estimated to be approximately 67,000 GigaWatt-Hours (Gw-h). The U.S. leads the world in geothermal power generation with about 30% of the world's installed geothermal power capacity.

## Googled Your Business Lately?

Have you Googled your business lately? What did you find? Were you happy with the results? Chances are if you are small business, you are not taking full advantage of the **FREE** tools available to assist customers in finding you online. The Grand Junction Area Chamber of Commerce has agreed to be a partner in the Google initiative, "*Let's Put our Cities on the Map.*" This effort launched on March 25, 2015 is designed to strengthen 30,000 communities across the nation, including ours, by helping small businesses get online.

The program provides Grand Junction with a custom website where small businesses can go for online help. It's loaded with helpful resources like a diagnostic that helps businesses see how they are appear on Search and Maps.

To maximize this new resource, the Chamber is hosting a second onsite training for any interested business on **Tuesday, February 23rd, 2:00 PM to 3:00 PM in the Chamber lower level conference room.** Businesses that attend will learn how to:

- Put more information about their business into Google
- Get their company verified by Google searches
- Add information such as location and hours of operation
- Add photos to enhance their listing
- Get a diagnostic tool to see how they can improve their listing and visibility

Those that attended the first session in September noted that this was one of the most useful training sessions that many of them had ever attended...and you can implement improvements to your online presence during the session...no homework! There is no cost to attend, but space is limited so reservations are requested and can be made online at [www.gjchamber.org](http://www.gjchamber.org) or by calling 970-242-3214.



# Mark Your Calendar ~ Details & Registration online at [gjchamber.org](http://gjchamber.org)

**FEB 3 | 7:00 AM**  
**YPN Before Hours**  
**Traders Coffee & Tea**  
 RSVP via [YPNMC.org](http://YPNMC.org)

**FEB 11 (Thursday)**  
**12:00 Noon**  
**Energy Briefing**  
**From Rocks to Shocks!**  
**Mesa County Workforce Business Center**  
 Advance Registration: \$15 for GJACC members

**FEB 17 | 12:00 Noon**  
**Networking @ Noon**  
**Chez Lena at Western Colorado Community College**  
 Advance Registration Required: \$18 for GJACC members.

**FEB 17 | 12:00 Noon**  
**YPN Conversation**  
**St. Mary's Hospital Foundation**  
 RSVP via [YPNMC.org](http://YPNMC.org)

**FEB 17 | 2 - 4 PM**  
**Mesa County Libraries Business Connect**  
**GJACC Conference Room**  
 Advance Registration Requested. No cost for GJACC members

**FEB 23 | 2:00 PM**  
**Let's Put GJ on the Map with Google**  
**GJACC Conference Room**  
 Advance Registration Requested. No cost for GJACC members

**FEB 23 | 5:30 PM**  
**Business After Hours**  
**Moody Insurance Agency, Inc.**  
 Advance Registration: \$10 for GJACC members.

**FEB 24 | 7:30 AM**  
**Directory Delivery Kickoff Breakfast**  
**Sergio's**  
 Volunteers are needed to hand deliver the 2016 membership materials.  
**No cost to attend for volunteers.** Reservations required.

**FEB 25 | 5:00 PM**  
**YPN After Hours**  
**Blue Moon Bar & Grille**  
 RSVP via [YPNMC.org](http://YPNMC.org)

**FEB 25 & 26**  
**Legislative Days at the Capitol**  
**\$375 person - double \$350/person - single occupancy** (includes transportation, meals & lodging).

**MAR 9 | 12:00 Noon**  
**Energy Briefing featuring John Benton, Black Hills Energy and Exploration**  
**Mesa County Workforce Business Center**  
 Advance Registration: \$15 for GJACC members

**MAR 16 | 12:00 Noon**  
**Networking @ Noon**  
**STIX Bar & Grill**  
 Advance Registration Required: \$18 for GJACC members.

**MAR 16 | 2 - 4 PM**  
**Mesa County Libraries Business Connect**  
**GJACC Conference Room**  
 Advance Registration Requested. No cost for GJACC members

**MAR 21 | 12:00 Noon**  
**Quarterly Membership Luncheon**  
**DoubleTree Hotel**  
 Advance Registration Required: **\$18** for GJACC members.

**MAR 29 | 5:30 PM**  
**Business After Hours**  
**Techna Glass**  
 Advance Registration: \$10 for GJACC members.

**APR 20 | 12:00 Noon**  
**Networking @ Noon**  
**Texas Roadhouse**  
 Advance Registration Required: \$18 for GJACC members.

**APR 20 | 2 - 4 PM**  
**Mesa County Libraries Business Connect**  
**GJACC Conference Room**  
 Advance Registration Requested. No cost for GJACC members

**APR 26 | 5:30 PM**  
**Business After Hours**  
**St. Mary's Hospital**  
 Advance Registration: \$10 for GJACC members.

## GJACC Events Registration Form: February, March & April 2016

- |  |  |  |
|--|--|--|
| <input type="checkbox"/> YPN Before Hours - 02/03/16   | <input type="checkbox"/> Business After Hours - 02/23/16   | <input type="checkbox"/> Business Connect - 03/16/16     |
| <input type="checkbox"/> Energy Briefing - 02/11/16    | <input type="checkbox"/> Directory Delivery - 02/24/16     | <input type="checkbox"/> Membership Lunch - 03/21/16     |
| <input type="checkbox"/> Networking at Noon - 02/17/16 | <input type="checkbox"/> YPN After Hours - 02/25/16        | <input type="checkbox"/> Business After Hours - 03/29/16 |
| <input type="checkbox"/> YPN Conversation - 02/17/16   | <input type="checkbox"/> Legislative Days - 02/25-02/26/16 | <input type="checkbox"/> Networking at Noon - 04/20/16   |
| <input type="checkbox"/> Business Connect - 02/17/16   | <input type="checkbox"/> Energy Briefing - 03/09/16        | <input type="checkbox"/> Business Connect - 04/20/16     |
| <input type="checkbox"/> Google Seminar - 02/23/16     | <input type="checkbox"/> Networking at Noon - 03/16/16     | <input type="checkbox"/> Business After Hours - 04/26/16 |

Company Name: \_\_\_\_\_ Contact Person: \_\_\_\_\_

Attending (Names): \_\_\_\_\_

Phone: \_\_\_\_\_ Fax: \_\_\_\_\_ Email: \_\_\_\_\_

Payment Method:  Bill my Chamber Account  Check Enclosed

Charge my MC/VISA/Discover/AMEX # \_\_\_\_\_ Exp Date \_\_\_\_\_

Authorized Signature: \_\_\_\_\_

**\*All events require pre-registration and pre-payment. Registration fees are non-refundable four business days prior to the event. If special assistance is needed, you must notify the Chamber four days prior to the event. Photos will be taken at Chamber events and used for marketing purposes.\***

# We Could Not Have Done It Without YOU!

It took a galaxy full of stars to help us create an annual banquet celebrating business and raising funds for our Young Entrepreneurs Academy and Mesa County Leadership Class. Our thanks to the following sponsors, donors and volunteers:



**Title Sponsor: Wells Fargo Bank**

**VIP Reception:** Express Employment Professionals

**Wine:** Two Rivers Winery

**Beer:** High Country Beverage

**Decor & Lighting:**

Snob Productions  
Elite Events

**Entertainment:** Wind River Hotel & Casino

**Print:** Patton's Printing

**Live Auction:** Boots N Lace Auctioneering

**Award Photography:** Tom Parrish

**Additional Event Photography:**

Bob Jess  
Legacy Photography  
Tom Smatla

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Bank of the San Juans  
Bank of the West  
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Brady Trucking  
Bray Real Estate  
Brown's Cremation Service  
Bud's Signs  
Buescher Family  
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Colorado Mesa University  
Community Hospital  
Conquest Development, LLC  
The Daily Sentinel  
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EmTech, Inc.  
Family Health West  
FCI Constructors, Inc.  
Grand Junction City Government  
Grand Junction Housing Authority  
Grand Valley Power  
Guild Mortgage Company  
High Country Beverage  
Hilltop Community Resources  
Holiday Inn & Suites - GJ Airport  
Home Loan & Investment Co  
Hoskin Farina & Kampf, PC  
Keller Williams Colorado West Realty  
MBC Grand Broadcasting  
Mesa County Administration  
Mesa County Valley School District #51



Mesa County Workforce Center  
Mind Springs Health  
OBJ Group  
ProSpace Interiors  
RE/MAX 4000  
Rocky Mountain Health Plans  
Sequent Information Systems  
St. Mary's Hospital Regional Medical Center  
StarTek USA  
Timberline Bank  
US Bank  
Wells Fargo Bank



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Art Bar  
Aspen Asphalt Specialists and Supply  
Baker's Boutique  
Banana's Fun Park  
Bassett Home Furnishings  
Beckner & Hurd LLC  
Benge's Shoes  
Big O Tires  
Blue Moon Bar & Grille  
Bookcliff Country Club  
Boston's Gourmet Pizza  
Box Canyon Lodge  
Buffalo Wild Wings  
Business Incubator  
Cabela's  
Café Rio  
Century Casino  
Chick-fil-A  
Chipeta Golf Course  
City Market  
Cleaner Carpets by George  
Clemmer Welding  
Cold Stone Creamery  
Coloramo Federal Credit Union  
ColorAuto Car Wash & Detail Shop  
Columbine Ford  
Comet Cleaners  
Common Sense Defense  
Community Hospital  
CommWest  
Conquest Development  
Courtyard by Marriott  
Cranium 360  
Crestone Aviation  
Crossroads Fitness  
Dalby, Wendland & Co  
Defenders USA



Dos Hombres Clifton  
eBricks Online.com LEGO Outlet Store  
Emstrom Candies  
EmTech  
Encana Oil & Gas  
Epic Escape  
Express Employment Professionals  
Family Health West  
Fisher's Liquor Barn  
Foundation Repair of Western Colorado  
Fresh Salon  
Funshares RV Sales & Leasing  
Garden Scantations  
Gateway Canyons Resort  
General Palmer Hotel  
Girl Scouts of Colorado  
Glenwood Canyon Adventure Park  
Glenwood Springs Chamber Resort Assn  
Good Shepherd Carpet  
Harmony Isolation Float Center  
Harras - Hair - Skin - Nails  
Have Cooker Will Travel  
Hawks Air Service  
High Country Beverage  
Hilltop Community Resources  
Holiday Inn & Suites - GJ Airport  
Home Depot  
HopeWest  
Il Bistrot Italiano  
Iron Mountain Hot Springs  
Johnson's House of Flowers  
Jolley Smiles  
JR's Carriage Service  
Le Rouge  
Legacy Photography  
Mail Managers  
Math & Science Center  
MBC Grand Broadcasting  
Merrill Lynch  
Mobility Driven  
Moon Farm  
Mountain West Office Products  
No Coast Sushi  
Office Outfitters  
Olsson Associates  
The Palette  
Powderhorn Mountain Resort  
Pro Rooter  
ProSpace Interiors  
Red Wing Shoes  
Relyon Images  
Residence Inn by Marriott  
The Retreat Communities  
CJ Rhyne, Metro Brokers  
Rockslide Brew Pub  
Rocky Mountain Health Plans  
Rocky Mountain Sanitation  
Salon Panache  
SAM's Club



Spish Splash Car Wash  
St. Mary's Regional Medical Center  
STRIVE  
Congressman Scott Tipton  
Thomas Hunn Jewelers  
Townsquare Media  
Valley Surgical Care & Aesthetics  
VanWinkle Ranch  
Western Colorado Botanical Gardens  
Western Colorado Insurance & Financial  
Wildwood Casino  
Wind River Hotel & Casino  
WPX Energy  
Zephyr  
Zoup!

**Banquet Volunteers:**

Adam Abrams - High Noon Solar & Energy Products  
Kristi Adams - Bank of the San Juans  
Tyler Bittner - WPX Energy  
Matthew Breman - Cranium 360  
Ken Brownlee - Mesa County Assessor  
Brook Calhoon - Welcome Home Publication  
Jan Curtis - Borman Group Heroes Home Advantage  
Casey Dittmer - Legacy Photography  
Robert Dittmer - Mobility Driven  
Ed Fortson - Fortson Communications  
Mike Genevay - Atlasta Solar Center  
Ken Gonzales - Olsson Associates  
Cleo Green  
Rebecca Hanson - Heritage Business Benefits  
Lauri Longstrom Henderson - KREX-TV  
Christian Herrera - X106.9 KMZK  
James Ketover - High Noon Solar & Energy Products  
Ken Kreie - Olsson Associates  
Elisa Love - KJCT News 8  
Larry Lyon - Relyon Images  
Darin Mack - The Trophy Case  
Ty Morgan - MBC Grand Broadcasting  
Paula Reece - Crossroads Fitness  
Stuart Reed - Mays Construction Specialties  
Ron Rehberg  
CJ Rhyne - Metro Brokers  
Max Ryan - MBC Grand Broadcasting  
David Schwenke - Mesa County District Attorney Office  
Carol Skubic - Wells Fargo Bank  
Tom Skubic - E & E Door & Window  
Andy Smith - Kain & Burke, PC  
Larry Terrell - Dalby, Wendland & Co  
Lisa Washington - Bank of the San Juans  
Linda Wethington - Mutual of Omaha  
Cindy Wheeler - Pine Country, Inc.



## State Of Your Local School District

Join us as Steve Schultz, Superintendent of Mesa County Valley School District 51, provides an overview on the current State of the District including an update on Performance Based Learning.

**Date: March 21, 2016**

**Time: 12:00 Noon**

**Location: DoubleTree Hotel by Hilton  
743 Horizon Dr**

**Cost: \$18/person GJACC Members  
\$23/person General Admission**



### Quarterly Membership Luncheon - March 21, 2016

Company Name: \_\_\_\_\_

Attending (Names): \_\_\_\_\_

Contact Name: \_\_\_\_\_

Phone: \_\_\_\_\_ Fax: \_\_\_\_\_ E-Mail: \_\_\_\_\_

Method of Payment:  Bill My Chamber Account:  Check Enclosed

Charge my MC/VISA/Discover/AMEX # \_\_\_\_\_ Exp. Date \_\_\_\_\_

Authorized Signature: \_\_\_\_\_

**Four convenient ways to register:** (Space is limited so register early)

Mail: GJ Area Chamber, 360 Grand Ave., GJ, CO 81501

Phone: (970) 242-3214

Fax: (970) 242-3694

On-line: [www.gjchamber.org](http://www.gjchamber.org)

\*All events require pre-registration and pre-payment. Registration fees are non-refundable two business days prior to event. Substitutions may be made at any time. If special assistance is needed, you must notify the Chamber four days prior to the event.\*  
Photographs will be taken at all Chamber events.



Join us as we meet with the Colorado General Assembly for two informative and fun days at the State Capitol!

**PLUS A CAN'T MISS DINNER**

The Broker Restaurant has been reserved so you can come and make your voice heard; Colorado's legislators are expecting you...

<p><b>SPACE IS LIMITED!</b> So, reserve your spot today!</p>	<p><b>Legislative Days at the Capitol 2016</b> Thursday &amp; Friday, February 25 &amp; 26, 2016</p>	
	<p>Select: <input type="checkbox"/> \$375 per person* (single)      <input type="checkbox"/> \$350 per person* (double) (*cost includes transportation, meals, and lodging)</p>	
<p>Company Name: _____</p>		<p>Contact Person: _____</p>
<p>Phone Number: _____</p>		<p>Email: _____</p>
<p>Attendees: _____</p>		
<p>Authorized Signature: _____</p>		
<p>Method of Payment:    _____ Bill my Chamber Account      _____ Check Enclosed _____ Charge to my MC/Visa/Discover # _____ Exp. Date: _____</p>		
<p><b>Return to: Grand Junction Area Chamber of Commerce, 360 Grand Ave, 81501, Fax to 970-242-3694</b> <b>Register online: <a href="http://www.gjchamber.org">www.gjchamber.org</a></b></p>		
<p>All events require preregistration and prepayment. Registration fees are 50% refundable up to FIVE BUSINESS DAYS prior to event. Substitutions may be made at any time. If special assistance is needed, notification to the Chamber four days prior to event is required.</p>		

# W E L C O M E

## New Members!

### **Bonsai Design**

201 South Ave  
Grand Junction, CO 81501  
Laura Peters - (970) 255-7393  
[www.bonsai-design.com](http://www.bonsai-design.com)  
*Manufacturing*

### **Element Energy Advisors**

300 Main St Ste 201  
Grand Junction, CO 81501  
Shayla Kraft - (970) 986-6088  
[www.eea.energy](http://www.eea.energy)  
*Energy*

### **Epic Escape Game**

605 Grand Ave  
Grand Junction, CO 81501  
Larry White - (970) 985-4080  
[www.EpicEscapeGame.com](http://www.EpicEscapeGame.com)  
*Entertainment*

### **The Home Depot #1513**

2436 F Rd  
Grand Junction, CO 81505  
James Belisle - (970) 244-8577  
[www.homedepot.com](http://www.homedepot.com)  
*Home Improvements*

### **Liberty Homes**

PO Box 337  
Grand Junction, CO 81521  
Jeff Phillips - (970) 216-4911  
*Construction Company,  
Homebuilder, General Contractor*

### **Relyon Images**

PO Box 41171  
Grand Junction, CO 81504  
Larry Lyon - (970) 201-6059  
[www.relyonimages.com](http://www.relyonimages.com)  
*Photography Services:  
Commercial/Advertising*

### **The Sports Vortex**

2880 North Ave  
Grand Junction, CO 81501  
Tiffany Blecha - (970) 628-4182  
*Restaurants*

### **Stellar Realty**

1119 N 1st Ste I  
Grand Junction, CO 81505  
Mark Shaw - (970) 589-8960  
[www.stellarrealtygj.com](http://www.stellarrealtygj.com)  
*Real Estate: Commercial/  
Residential/Agricultural*

### **Tenbro Design Studio**

759 Horizon Dr Ste K  
Grand Junction, CO 81506  
Brooke Wegener  
(970) 242-0705  
[www.tenbrodesign.com](http://www.tenbrodesign.com)  
*Home Design*

### **Western Colorado Insurance & Financial**

1048 Independent Ave Ste A101  
Grand Junction, CO 81505  
Eric Henderson - (970) 243-0484  
*Insurance*

## Recent Ribbon Cuttings



### **Harmony Isolation Float Center**

755 North Ave Ste B, Grand Junction, CO 81504  
(970) 628-4628  
*New Business*



### **Networks Unlimited, Inc.**

610 Rood Avenue, Grand Junction, CO 81501  
(970) 243-3311  
*Business Expansion/New Location*



# Business Barometer

## December 2015

A gauge of Grand Junction's economic indicators published by the Grand Junction Area Chamber of Commerce.

[info@gjchamber.org](mailto:info@gjchamber.org)

970.242.3214

Sales Tax Revenue Collections			
December	2015	2014	% Change
City of Grand Junction	\$3,404,605	\$3,375,093	0.9%
Total YTD	\$42,238,077	\$41,430,787	1.9%

Building Permits				
December	2015	Total Value	2014	Total Value
New Single Family Residence	34	\$8,152,450	34	\$7,227,247
New Commercial	1	\$38,500	2	\$410,454
Other	111	\$3,854,919	95	\$2,339,944
Totals	146	\$12,045,868	131	\$9,977,645
YTD Totals	1,826	\$224,735,369	2063	\$240,844,824

MLS Statistics - Quarterly		
4th Quarter	2015	2014
Total Sold	1055	743
Dollar Volume	\$231,204,945	\$157,974,405
Total Sold YTD	3418	3,083
Dollar Volume YTD	\$742,947,444	\$649,448,107

Source: Grand Junction Area Realtor Association

Hotel/Motel Occupancy		
December	2015	2014
Occupancy Rate	43.2%	42.5%
Average Daily Room Rate	\$71.77	\$72.07

Mesa County Foreclosures		
Year	Number Filed	Number Gone to Sale
2013	781	564
2014	539	403
2015	479	304

Source: Mesa County Public Trustee

G J Regional Airport		
December	2015	2014
Enplaned Passengers	17,756	18,832
Deplaned Airfreight	785,286	756,687
Enplaned YTD Passengers	217,948	217,684
Deplaned YTD Airfreight	7,035,808	8,478,083

Labor Market Statistics		
December	2015	2014
Civilian Labor Force	72,066	76,390
Total Employment	68,211	72,952
Total Unemployment	3,855	3,438
Unemployment Rate	5.3%	4.5%

Sources: Grand Junction Area Realtor Association, Colorado Workforce, Grand Junction City Sales Tax Department, Grand Junction Regional Airport, Grand Junction Visitor and Convention Bureau, Mesa County Building Department, Rocky Mountain Lodging Report

## 2016 Chairman Circle Members

Alpine Bank

ANB Bank

Bank of Colorado

Community Hospital

FCI Constructors, Inc.

Grand Junction City  
Government

Holiday Inn & Suites -  
Grand Junction Airport

OBJ Group

Rocky Mountain Health  
Plans

St. Mary's Hospital &  
Regional Medical Center,  
Inc.

US Bank

Wells Fargo Bank

# gjchamber.org

YOUR LINK TO BUSINESS

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Grand Junction Area  
Chamber of Commerce  
360 Grand Avenue  
Grand Junction, CO 81501

970-242-3214, Fax: 242-3694  
info@gjchamber.org



Grand Junction Area  
**CHAMBER**  
OF COMMERCE

## CHAMBER OF COMMERCE MISSION:

"The Grand Junction Area Chamber of Commerce will represent business and promote economic growth."

### OUR GUIDING PRINCIPLES:

- A Healthy Business Climate Creates a Sustainable Community
- Representing and Advocating for Business is a Member Expectation
- Professional Connections and Networking Opportunities Build Business
- Quality of Life is Integral to our Economic Vitality
- Being Proactive & Innovative Improves our Effectiveness

# Networking@Noon

Grand Junction Area  
Chamber of Commerce

## February 17, 2016

**Western Colorado Community College**

**2508 Blichmann (Chez Lena)**

**11:45 a.m. to 1:00 p.m.**

**\$18 GJACC Members**

**Advanced Registration Required**

**Networking@Noon** is an excellent way for business people to make new connections over lunch and discuss with 5-6 other business people what works (or doesn't) in their businesses.

### Four Convenient Ways To Register:

Mail: GJ Area Chamber, 360 Grand Ave., GJ, CO 81501

Phone: (970) 242-3214 Fax: (970) 242-3694 Online: [www.gjchamber.org](http://www.gjchamber.org)