

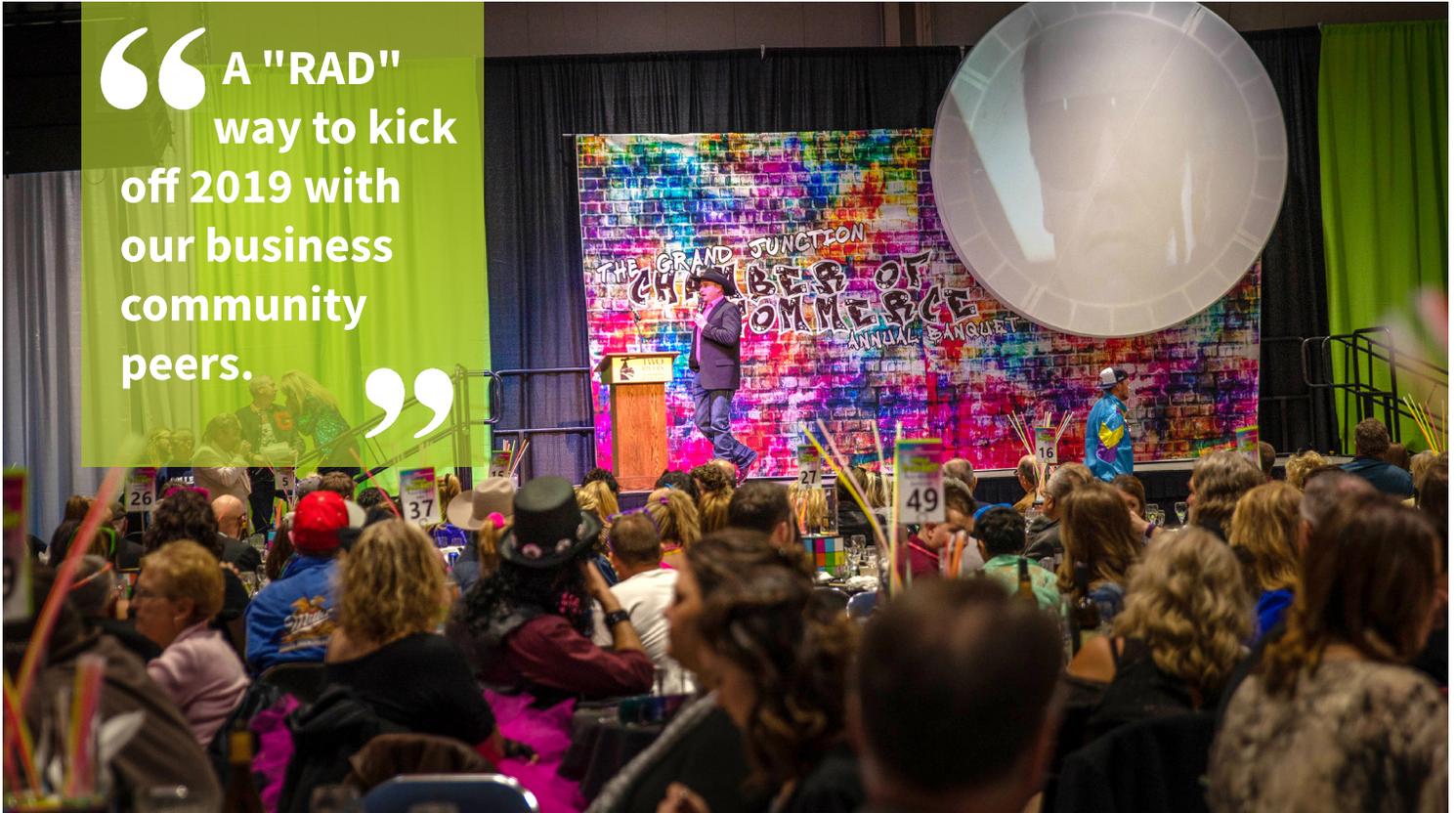
"The Grand Junction Area Chamber of Commerce will represent business and promote economic growth."



GRAND JUNCTION AREA CHAMBER OF COMMERCE NEWSLETTER

Your Voice of Local Business
GRAND JUNCTION, COLORADO

“ A "RAD" way to kick off 2019 with our business community peers. ”



Chamber Celebrates Local Business at Annual Banquet

A tradition for over 28 years, the Grand Junction Chamber of Commerce's Annual Banquet kicked off 2019 with a bang on January 25th. Guests arrived dressed in their 80's best, ready to celebrate the successes of 2018 with their fellow local business community.

The over 700 guests were treated to a night full of nostalgia including their favorite 80's movie clips, a "totally awesome" 80's dance



party, and an arcade featuring favorites such as Pac Man and Space Invaders.

A highlight of the night is our see **AWARDS:** page 3 ➤

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CareerWise Collaboration
The Chamber and CareerWise are strengthening the partnership on the path to success.

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Legislative Activities Heat Up
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Experienced CEOs Share Knowledge
Students from the YEA! will be introduced to five CEOs from local businesses as they learn what it takes to be successful.

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2018 Chairman, Clay Tuflly and 2019 Chairman, Chris Thomas host the 2019 Annual Banquet

Kicking-Off 2019 in a "Totally Awesome" Way!



Chris Thomas
CEO, Community Hospital
2019 Chairman of the Board

Whew! One month down and eleven to go as your Chairman! Actually, I am extremely honored to lead the Grand Junction Area Chamber this year especially after the totally "awesome" Annual Banquet we all celebrated last month. I apologize for wearing shorts...but we can have fun while we work, right?!!

Speaking of the banquet I want to thank all of you who attended, all of you who donated (and bought) at our live and silent auction, our title sponsors ANB Bank and Ed Bozarth Chevrolet & Buick and our many other sponsors who helped make the evening memorable and supported our Young Entrepreneurs Academy and Mesa County Leadership Program.

Never ones to rest on our laurels February finds the Chamber in the midst of our advocacy season (like hunting season with a lot of close calls and an occasionally trophy animal). Later this month I will be traveling with 40 representatives of our business community to Denver to remind lawmakers that Grand Junction is still part of Colorado and that the decisions they make will impact us, for better or worse.

Our video conferences with lawmakers to date have been filled with bills that will impact all businesses. There are a couple of efforts to address our members that collect sales taxes and what the new rules would require of them. There are also measures that affect the relationship between employers and employees. And there are some good bills to

expand career and technical education and provide options for dialogue with the State for transferring and redeveloping the State Regional Center site. We will try to keep you updated via our weekly Legislative Links because a lot is happening and it is happening FAST.

Closer to home we will be interviewing candidates for the three open City Council seats and reviewing your input on the most recent City Council ballot issues to raise sales taxes for first responders and transportation. I want to express my gratitude to all of you who took the time to give us your input on the Community Recreation Center proposal early in January. The board determined that due to the

deep split within our membership and the many comments both for and against our getting involved to remain neutral on that proposal.

Finally, I want to reiterate some of my remarks from the banquet in assuring you that we are committed to providing you real value for your membership. If you have suggestions on how we can do that better, please reach out to the Chamber staff because at the end of the day this Chamber belongs to YOU.

AWARDS continued

celebration of the Business of the Year, Citizen of the Year, and Young Professional of the Year. Selected by previous honorees, these winners joined an elite group of local business leaders that we are lucky to have in our community!

BUSINESS OF THE YEAR

Whitewater Building Materials has been a fixture in the community in some fashion since 1948 when company founders moved here to build the eastbound bridge on Highway 340 to the Redlands, a structure that still stands and is utilized by thousands of cars a day. Four generations of the Gardner family have been part of the management team of this family owned, family led enterprise. It is safe to say most of the non-profits and their clients in this community have been supported by Whitewater Building Materials in some way including St. Mary's Hospital, HopeWest, Hilltop Community Resources, Salvation Army, Marillac, Habitat for Humanity, 4-H, Girl Scouts, Boy Scouts, Partners, Roice-Hurst, Grand Valley Catholic Outreach, and Community Food Bank to name just a few. Their philosophy of being community supporters extends to even showcasing the mascots of area high schools on their trucks!



CITIZEN OF THE YEAR

Quint Shear, of Shear, Inc. was honored as the Citizen of the Year. A fulltime resident of the community since he was 13, Shear is a graduate of Colorado Mesa University and gives generously of his time. Currently he serves on the Grand Junction Economic Partnership Board of Directors, Colorado Mesa University Foundation Board, Mesa County Federal Mineral Lease District, West Slope COGA (where he served as President from 2016 to 2018), Colorado Oil and Gas Association Board, Western Slope Snowmobile Association (where he served as President for four years). That is in addition to his volunteer activities as a member of the Mesa County Search and Rescue Snowmobile Team and as a Senior Partner/Mentor with the Mesa County Partners Program. He and his junior partner Josh have been together since 2014.

YOUNG PROFESSIONAL OF THE YEAR

Anna Stout was recognized as Young Professional of the Year. Born and raised in Grand Junction, and a graduate of Grand Junction High School, Anna founded an organization at the age of 19 called the Foundation for Cultural Exchange. This local nonprofit promotes meaningful partnerships with the people of El Espino, El Salvador, working toward lasting economic and social development. After graduating from Mesa State College in 2009 and receiving her Master's in Global Affairs from the University of Denver, Anna was named the Executive Director of Roice-Hurst Humane Society in 2015. Since then, she has grown that organization's endowment from 50,000 to almost 800,000. Anna has served on several boards including the Latino Chamber of Commerce, KAFM Community Radio Advisory Board, The World Affairs Council, CASA of Mesa County, GJ Rockies host families, Riverside Education Center, and many others.





GJACC Staff gather for planning session at Kiln Coffee

Chamber Staff is Here to **Support** You!



As you look around communities, you will often see the typically scattering of fast food restaurants, home improvement stores, and retail centers. Something else you will find - a chamber of commerce.

As you start your business, the chamber of commerce is often one of the first calls you make. But with all the priorities you face as a business owner, why should membership and interaction with the chamber of commerce be important?

Chambers are tasked solely with the purpose of looking out and supporting the interests of the local business community. This can take a variety of forms such as networking events, educational seminars, business building tool-kits, advocacy efforts, and more.

MEET YOUR CHAMBER STAFF

(LEFT TO RIGHT)

DARCY WEIR
Workforce Development Coordinator

CANDACE CARNAHAN
Director of Programs & Marketing

C.J. RHYNE
Director of Business Retention & Expansion

DIANE SCHWENKE
President/ CEO

TRISHA MARTINEZ
Director of Member Engagement

SHARI BROKENICKY
Director of Operations

As you look to find the value in membership for your business, the chamber staff is here to guide you through the process. Each member has different needs and as a team, we want to ensure you are making the most out of your investment. By helping you build a strategy for success, your membership can result in an increase of your peer network, client base, and overall presence in the local community. Close conversations with our staff can also help us understand the important topics, issues, and goals of our members, allowing us to continually work to serve at the best of our abilities.

Being a chamber member isn't always an immediate slam dunk, but with the help of our team, we can be sure to take an active role in your business success, helping make your investment in our chamber work towards your future success.

Let's grab a cup of coffee and discuss how we can truly be YOUR voice for local business.

CareerWise Collaboration is Good for Business!



“Business led and student focused” is the motto of CareerWise Colorado as it seeks to place multi-year apprenticeship opportunities before students in School District 51 and across the state. The Chamber was one of the major supporters of this effort when Grand Junction was identified as a pilot site three years ago so it is no surprise that an MOU was recently signed with CareerWise to provide a full-time Chamber staff person dedicated to growing the program in our community.

This even closer alignment between the CareerWise goals and the Chamber’s goal to help develop the skilled workforce needed for our businesses to grow will result in even stronger collaboration between programs and offer businesses a one stop shop for finding ways to assist in developing the existing and future workforce. Options range from a short-term job shadow for area high school students to three-year apprentice positions.

Recently hired CareerWise Program Manager Jammie McCloud will be working closely with existing Chamber staff members CJ Rhyne, Director of Business Retention & Expansion and Darcy Weir, Workforce Development Coordinator. She may already be known to many Chamber members through her previous employment with Express Employment and Mesa Mall where she utilized her marketing ability and skills.

As Jammie notes, “Local businesses continue to cite “a shortage of qualified workers” as a top-level concern, and I am excited to be a part of the solution. I look forward to utilizing my unique blend of marketing/business development skills, paired with years of customer service and staffing experience to help provide innovative solutions to solve familiar challenges.”

CJ, Darcy and Jammie can help determine the needs for a specific business and assist them in accessing training programs, resources, and other workforce development partners in a wraparound approach. Those partners include School District 51, Western Colorado Community College, Colorado Mesa University and Mesa County Workforce Center.

“Local businesses continue to cite “a shortage of qualified workers” as a top-level concern, and I am excited to be a part of the solution.”

- Jammie McCloud
CareerWise Program Manager



2019 Board of Directors

Susan Alvillar, James R. Alvillar and Associates

Kimberly Clemmer, Clemmer Welding, LLC

Dr. Brian Davidson, St. Mary's Medical Center | SCL Health

Ryan Ellington, Edward Jones Investments

Ivan Geer, River City Consultants

Jerome Gonzales, JG Management Systems, Inc.

Stuart Hall, Entrada Consulting Group, Inc.

Donna Hardy, Dalby, Wendland & Co., P. C.

Heather Lambeth Root, New Image Realty, LLC

Darin Mack, The Trophy Case

Mark Miller, Ed Bozarth Chevrolet and Buick, Inc.

Paul Petersen, Mesa Mall

Katie Powell, Munro Supply, LLC

Matthew H. Rosenberg, RoseCap Financial Advisors, LLC

Michael Santo, Bechtel Santo & Severn

Stacey Stewart, KKCO 11 News (NBC TV)

Chris Thomas, Community Hospital

Clay Tufly, Alpine Bank

Janie VanWinkle, VanWinkle Ranch

Vance Wagner, ANB Bank

Over 300 Members Provide Feedback to Chamber Board on Proposed Tax Issues

In early January Chamber members were invited to provide feedback to the Chamber board as they considered two sales tax questions that were tentatively slated for the Spring City of Grand Junction election and over 300 of you responded.

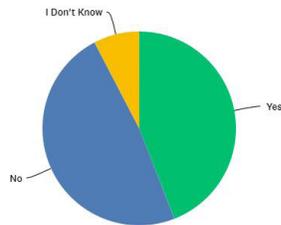
One of those questions that was referred to the ballot is asking voters to fund a permanent .39% sales tax dedicated to the construction and operation of a recreation center and outdoor amenities at Matchett Park along with upgrades to the Orchard Mesa Pool and Gym. 156 respondents indicated we should not take a position of support for the measure and 112 indicated we should. There over 100 comments submitted as well. As a result of the division of opinion the Chamber Board voted to remain neutral on the issue.

Questions about raising the city sales tax questions for first responders and transportation were actually submitted to members twice and the measures changed before ultimately being placed on the ballot January 28th.

The board is awaiting the final results of member input due February 4th before discussing how or if the Chamber will weigh in. As of press time 238 responses had been compiled with 52% indicating the Chamber should support the first responder question and 44% indicating the Chamber should support the transportation question.

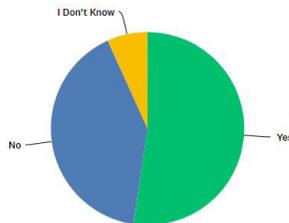
Based on what you know about the issue today, should the Grand Junction Chamber support the City's Ballot Proposal to increase the city's sales tax .25% to fund transportation projects?

Answered: 236 Skipped: 2



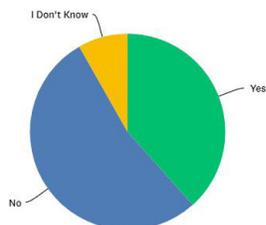
Based on what you know about the issue today, should the Grand Junction Chamber support the City's Ballot Proposal to increase the city's sales tax .5% to fund fire and police?

Answered: 237 Skipped: 1



Based on what you know about the issue today, should the Grand Junction Chamber support the City's Ballot Proposal to increase the city's sales tax .39% to fund a community center, improvements to Matchett Park and upgrade Orchard Mesa Swimming Pool?

Answered: 292 Skipped: 17



Chamber Hosts Candidate Forum for March Membership Luncheon

There is a lot on the line in the upcoming Grand Junction City Council election with six proposed city ballot proposals and three open council seats. That is why the Chamber's Quarterly Membership luncheon on Monday, March 11th, presented by Venture Advocates, will feature a City Council Candidate Forum and offer information about the ballot issues.

Ballot issues that specifically impact businesses being proposed include:

- .39% sales tax dedicated to a community recreation center and other recreational amenities
- .50% to fund expansion of first responder capacity at the GJ Fire Department and GJ Police Department
- .25% to fund expansion of the city's transportation infrastructure including an interchange at 29 Road
- A question asking that the city be allowed to sell Burkey Park to help fund recreation amenities elsewhere
- A proposed charter amendment that would allow the City to extend leases from 25 years to 99 years to help facilitate business development at Las Colonias Park

We urge members to make reservations early for this event which is timed to put voter information at your fingertips just prior to ballots being mailed. The Chamber will also publish a voters guide as part of the March newsletter.

Legislative Activities **Heat Up** as Bills Drops



The 2019 session of the Colorado General Assembly began on January 4th and will continue through May 3rd. Governor Polis has proposed an ambitious plan that includes all day kindergarten, universal health insurance and initiatives to curb the effects of climate change. The legislature has already introduced a number of bills to address health care and insurance costs, along with expanded employer mandates. The Grand Junction Area Chamber of Commerce hosts videoconferences with our local delegation twice a month through April and has a trip to the State Capitol for Chamber members and the Mesa County Leadership Class later this month on February 21st and 22nd.

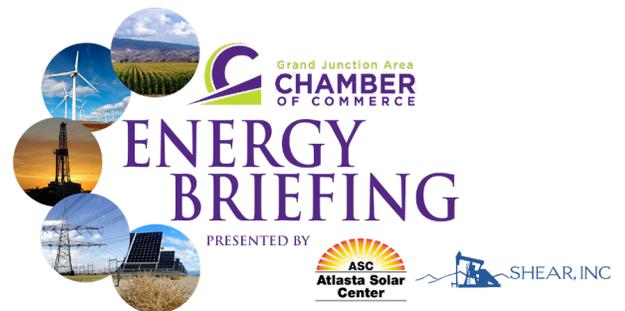
The first bill the Chamber Governmental Affairs took action on was **HB 1062** sponsored by Representative Janice Rich and Senator Ray Scott. The bill would allow the state to transfer the Regional Center property to a local government or higher education entity rather than list the property for sale which is what is required in the current statute.

Of interest to many of our members are bills and proposed bills to assist them in dealing with the new Colorado Department of Revenue rules around the collection of sales taxes known as the sourcing rule. The grace period for enforcement was extended to May 31st so the legislature could weigh in on this issue. As of this writing one bill, **SB 006** has been introduced to require the Department of Revenue to source a searchable online database of state and local sales and use tax rates and definitions for the 700 taxing entities in the state and to process returns and payments through the system. Another bill has not yet been introduced but would set a threshold for when taxes would have to be collected according to the customers location. For instance, a small business that does less than \$200,000 in sales and 100 transactions where they ship to the customer could be exempted. The Chamber will continue to monitor this issue and work with other business associations throughout the state to ensure that small businesses are not harmed.

Any member can ask Chamber staff for information about legislation or provide feedback to be shared with the Governmental Affairs Committee.

February Energy Briefing Examines **Emissions Rule**

In November of last year, the state Air Quality Control Commission voted 8-0 to adopt a low-emission vehicle standard created by the state of California. In January, Governor Jared Polis signed his first executive order to Colorado to zero-emission vehicle standards. He has asked his new executive director of the Colorado Department of Public Health and Environment to develop a rule for zero-emission vehicle standards by May and intends to get the rule approved by the Air Quality Control Commission yet this year.



What does that mean for business? How will impact fleets and industries across the state? Tim Jackson, CEO/President of the Colorado Automobile Dealers Association will share the perspective of his group at the Chamber's inaugural energy briefing of 2019 on Wednesday, February 13th, 12:00 PM at the DoubleTree Hotel. Tim's association career includes service as the Colorado State director for the National Federation of Independent Business, Executive Vice President of the US Junior Chamber of Commerce (Jaycees) and two statewide associations in Missouri.

March Energy Briefing Looks to **Cleaner Energy Future**

The March Energy Briefing will feature Mike Kruger, President/CEO of COSEIA, Colorado's solar and storage trade association. His topic is: **Competitive Markets: Cleaner Future - How to Get to 100% Clean Energy by 2040.**

COSEIA represents over 500 companies and 7,000 employees and Kruger joined COSEIA in October 2018, moving from Washington, DC. During his dozen years in the nation's capitol, he worked for the Smart Electric Power Alliance, U.S. Department of Commerce and on Capitol Hill. When he's not explaining the wonders of the electric grid, you can find him watching baseball. Mike will be sharing COSEIA's 7 principles to facilitate meeting a 2040 clean energy target built upon open and competitive markets for solar and energy storage solutions.



Want to reserve your seat? Contact candace@gjchamber.org

Chamber **Convenes** Round Table to Discuss Changes to the Transportation Impact Fee (TIF)



The Grand Junction Chamber of Commerce facilitated a round table discussion among its members and non-members in the arena of Transportation Impact Fees (TIF) on new development. The discussion was brought to our attention by the Grand Valley Metropolitan Planning Organization and City of Grand Junction. A lively conversation ensued and many varying opinions were derived.

The TIF fee is set to rise to meet the new demand on our roads with the increase in building development. The fee is not only to be instituted in Grand Junction. All cities and municipalities in the valley are looking into this new fee structure. Proponents of the increase cite the amplified impact on our roadways as more development occurs with and growth in population migration to the area. The new proposed fees are less than a commissioned study reflected, but were set to be palatable by the development community. Those opposed to the increase in fees sought to understand how the fees were derived and hoped to have an incremental raise that can be budgeted for in the years to come.

As a community we need the proper infrastructure matching our new development at the appropriate cost. We do not want to become the gridlock we see on the other side of the state, but we also do not want fees to price the homes in our area out of reach for the majority of our residents. It is a fine line to walk, and we thank all in attendance for their opinions and the governing organizations for their willingness to listen and compromise.

We continue to seek the opinions of the business community when fees and regulations come down the line to insure your voice is heard.



Chamber **Collaborates** with the Mesa County Workforce Center to "Upskill" Workforce

The Workforce Innovation Program is a collaborative effort amongst a few of our Economic Development Partners. We at the Grand Junction Chamber along with partners from the Mesa County Workforce Center, Grand Junction Business Incubator and GJ Makerspace have developed a short-term training and upskilling program for manufacturers across the valley. The aim of the program is to train/upskill the workforce in Mesa County as it relates to manufacturing. This industry is one of our highest employed and fastest growing sectors. Along with growth comes a need for highly skilled workers with skills which may not have been needed in the past.

The partners found a great online training platform and an outstanding hands on instructor, which allows all of the work to be completed outside of work hours at discretion of the participant. This insures the additional training will not interrupt the normal work schedules. The program includes virtual and hands on aspects in areas such as math, quality, group dynamics, precision instruments, a variety of CNC skills, safety and general manufacturing, to name a few. The training course is estimated to take approximately 10 – 12 weeks to complete, and all participants must pass each segment with 100% knowledge demonstration to move on.

If you or your business think you may be able to utilize this service or have other needs related to employee training or workforce issues, please contact our Director of Business Retention & Expansion, C.J. Rhyne at 970-263-2917 or cj@gjchamber.org.

Photo: Kimberly Clemmer, Clemmer Welding



Local CEOs Share Tips with **FUTURE** CEOs



The CEO Roundtable is a significant event for YEA! students as it provides insight and guidance to the students as they prepare to launch their own businesses and become CEOs themselves. Students will benefit from hearing the entrepreneurial stories and experiences of prominent business leaders from throughout the Grand Valley, as it related to small business.

All of the local CEOs volunteering their one-on-one time with the students will be discussing their roles, companies, backgrounds, and offering helpful business and networking advice to the students. The CEOs will be able to share how they got their start in business to the next generation of CEOs.

YEA! teaches kids ages 11 to 18 how to identify their passions, develop a business idea, write a business plan, pitch investors for funding, and obtain all the necessary components to create a fully, formed and functioning business or social movement by the end of the 30-week class.

As a non-profit organization, YEA! relies on the generosity of the community and of sponsors; people who identify with entrepreneurship and want to help pave the way for the future business leaders of tomorrow. During the course of the nine-month program, more than 60 local businesses become involved with YEA! at various levels. Students work in close cooperation with local business leaders, community leaders and educators who use their personal experiences to demonstrate how to transform their ideas into tangible enterprises that create economic and social value for a better world.

For more information, please contact Darcy Weir, YEA! Program Manager at darcy@gjchamber.org or (970) 263-2916.

Eleven students from the Young Entrepreneurs Academy (YEA!) will be introduced to five CEOs from local businesses .

Tuesday, February 5, 2019, from 5:30 – 7:00 p.m. at the Eureka! McConnell Science Museum.



Like GJ YEA! On Facebook



Join Us for Lunch (and Learn Something Too!) Starting and Maintaining an Effective Internship Program

The Grand Junction Area Chamber of Commerce is teaming up with CMU's Career Services and Alumni Association to host an informational presentation on internships. The interactive presentation will cover helpful topics that apply to any organization, regardless of the level of experience hosting internships:

- Getting the most out of an internship program
- Highlights of a successful internship program
- What you need to know about the CMU internship process
- Q&A

Don't miss this great opportunity to learn how you can help your business and aid in the preparation our future workforce.

To register, contact Darcy Weir at Darcy@gjchamber.org or 970-263-2916.

MEMBER BENEFIT: It's More Than Just a Ribbon Cutting

You have all seen the photos in the paper or on Facebook, you may have even attended a ribbon cutting for another business or as a diplomat but have you considered one of your own? As a member of the Grand Junction Area Chamber of Commerce we would love to celebrate with you!

A Ribbon Cutting is an important part of your overall marketing and advertising plan and is a great way to kick off a grand opening, relocation, expansion, or change in ownership. You pick the date and time and we do the rest to ensure your business is given the platform to generate potential leads and boost awareness of your product and/or services.

Leading up to your Ribbon Cutting, it will be listed on the Chamber Calendar of Events and our digital sign. On the big day, we send out a reminder on our Facebook page and arrive armed with the best group of Diplomats around!

During the ceremony, we take lots of pictures to capture the moment and also take time to learn about your business.

Following the event, these pictures are shared on our Facebook page, weekly Chamber page, and monthly newsletter.





Join us as we
Network, Advocate,
 and **Learn**



FEBRUARY HIGHLIGHTS

Feb 5 **YEA! CEO Round Table**

Eureka! McConnell Science Museum
 5:30pm - 7:00pm
 No Charge to Attend

Feb 12 **Legislative Videoconference**

GJACC Offices - FCI Conference Room
 7:30am - 9:00am
 RSVP to darcy@gjchamber.org

Feb 13 **Energy Briefing Luncheon** **EMISSONS RULES EXAMINED**

DoubleTree by Hilton
 12:00pm - 1:30pm
 \$15 GJACC Members in Advance
 \$20 at the Door/ Future Members
 RSVP to Candace @ candace@gjchamber.org

Feb 20 **Networking @ Noon Lunch**

Strayhorn Grill
 12:00pm - 1:30pm
 \$18 GJACC Members
 RSVP to Trish @ trisha@gjchamber.org

Feb 21-22 **Annual Legislative Days at the Capitol**

Denver, State Capitol Building

Feb 26 **Business After Hours**

Courtyard by Marriott
 5:30pm - 7:00pm
 \$10 GJACC Members in Advance/ \$12 at the Door
 MEMBERS ONLY

Congratulations to these businesses who celebrated Ribbon Cuttings this past month

Eide Bailly



(New Location)

Danny Bresnahan (970) 245-5181

422 White Ave Ste 322
 Grand Junction, CO 81501
 www.eidebailly.com

Accountants: Certified Public

Grand Junction Realtors Association



(Remodel)

Lisa Martin 970-243-3322

2743 Crossroads Blvd
 Grand Junction, CO 81506
 www.gjrealtors.org

Professional Associations

IntelleTec Cosmotology



(Rebranding)

Cheryl Morris 970-245-8101

772 Horizon Dr
 Grand Junction, CO 81506
 www.intellitec.edu

Education

JOIN US as we welcome our newest members!

32Waves

750 Main St, Ste 201
Grand Junction, CO 81501
Colter Lovette - (970) 361-3131
32waves.com
Internet Products & Services

Academy Mortgage Grand Junction 25 Road

604 25 Rd
Grand Junction, CO 81505-1202
Aubrey Poulson - (970) 852-3400
<https://academymortgage.com/branch/grandjunctionii>
Mortgages & Contracts

Active Communications

2510 N 12th Street #D
Grand Junction, CO 81505-8188
Anita Denboske - (970) 628-1124
www.visitactive.com
Cellular/Wireless Phones

Allure Salon and Spa LLC

1048 Independent Ave
Grand Junction, CO 81505
Bobbi Zmiewsky - (970) 241-5385
www.alluresalongj.com
Beauty: Salons/Barber Shops/Supplies

DDF Media

571 25 Rd
Grand Junction, CO 81505-1303
Daniel Donnie Flores - (562) 650-1140
danieldonnieflores.com
Advertising/Marketing/Public Relations/Graphic Art

Inter-Mountain Safety and Rescue, LLC

Jeff Crews - (606) 922-5220
Safety & Regulatory Compliance Service

Long Point Digital

2478 Patterson Rd #14
Grand Junction, CO 81505-3605
Stan Stephens - (970) 549-0777
longpointdigital.com
Advertising/Marketing/Public Relations/Graphic Art

Mid America Mortgage

Kraig Andrews - (970) 201-4242
Mortgages & Contracts

Mountain West Dermatology Aesthetics, PLLC

611 24 Rd, Ste 3
Grand Junction, CO 81505
Dr Amy Paul - (970) 242-6932
Skin Care

NextHome Grand

619 Main St, Ste 100
Grand Junction, CO 81501-2749
Eileen Turner - (970) 242-4663
www.nexthomegrand.com
Real Estate: Commercial/Residential/Agricultural

The Painted Mesa

2494 Patterson Rd
Grand Junction, CO 81505-3601
Leela Jesudason - (970) 644-5017
www.thepaintedmesa.com
Paint: Manufacturing, Dealers & Contractors

Primary Residential Mortgage

480 W Park Dr, Ste 201
Grand Junction, CO 81505-1458
Spencer Marsh or David Shirley - (970) 549-3496
primaryresidentialmortgage.com
Mortgages & Contracts

Right at Home (McKendry Franchise Holdings, Inc.)

2493 Hwy 6 & 50 Unit 13
Grand Junction, CO 81505
David L. McKendry - (970) 697-1331
gjhomecare.com
Home Care: Non-Medical

Take a moment and reach
out to say hello to these
fellow local businesses



	<p>Saucy Lulu Catering, LLC 545 North Ave, Grand Junction CO  970-314-9854</p>		<h2>Caterer of the Month</h2> <p>THANK YOU FOR DONATING MEALS FOR OUR COMMITTEE MEETINGS IN THE MONTH OF FEBRUARY.</p>
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Business Barometer

December 2018

A gauge of Grand Junction's economic indicators published by the Grand Junction Area Chamber of Commerce.

info@gjchamber.org 970-242-3214

City of Grand Junction Sales Tax Revenue Collections

December	2018	2017	% Change
City of Grand Junction	**	\$3,668,552	**
Total YTD	**	\$52,829,329	**

Source: City of Grand Junction



Mesa County Building Permits Issued

December	2018	Total Value	2017	Total Value
New Single Family Residence	56	\$8,975,705	46	\$7,800,335
New Commercial	2	\$1,193,785	1	\$284,166
Other	285	\$15,545,705	191	\$8,569,978
Totals	343	\$25,715,195	238	\$16,654,479
YTD Totals	4,664	\$258,193,139	3919	\$246,538,342

Source: Mesa County Building Department

Grand Junction MLS Statistics - Quarterly

3rd Quarter	2018	2017
Total Sold	1225	732
Dollar Volume	\$299,786,003	\$415,618,722
Total Sold YTD	3210	3388
Dollar Volume YTD	\$828,831,358	\$796,574,928

Source: Grand Junction Area Realtor Association

Grand Junction Hotel/Motel Occupancy

December	2018	2017
Occupancy Rate	42.5%	40.3%
Average Daily Room Rate	\$72.76	\$71.54

Source: Grand Junction Visitor and Convention Bureau
*Please Note: Starting January 2017, the Hotel/ Motel Occupancy statistics are calculated using a larger sample of the market and will compare differently to previous years

YTD Mesa County Foreclosures

December	2018	2017	2016
Foreclosure Filings	19	42	51
Foreclosure Sales	7	13	25

Source: Mesa County Public Trustee

Grand Junction Regional Airport

December	2018	2017
Enplaned Passengers	19,415	17,792
Deplaned Airfreight	518,786	597,821
Enplaned YTD Passengers	239,063	240,132
Deplaned YTD Airfreight	5,184,678	6,443,851

Source: Grand Junction Regional Airport

Mesa County Labor Market Statistics

December	2018	2017
Civilian Labor Force	76,620	74,943
Total Employment	72,878	71,891
Total Unemployment	3,742	3,052
Unemployment Rate	4.9%	4.1%

Source: Colorado Department of Labor and Employment

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**Business Barometer indicates most current stats as of print deadline

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