



YOUR LINK TO BUSINESS

FEATURES

- 3 Harpole Headlines Energy Briefing April 12th
 - 4 Workforce and Business Voice Dominate First Quarter Activities
 - 5 Apply for the 2017/2018 Leadership Class
 - 8 View "Shark Tank" GJ Style April 4th
 - 10 CMU, Economic Engine Featured at June 21st Quarterly Meeting
- JUCO Business Support Sought

IN EVERY ISSUE

- 2 Chairman's Column
- 6 Upcoming Events Registration Form
- 7 Welcome New Members
- 11 Business Barometer

Mesa County Becomes a Certified Workforce Ready Community!

Mesa County recently became the first and so far, only county in the State of Colorado to receive ACT Workforce Ready Certification. The foundation of a community's certification is based at the county level—across the current, transitioning, and emerging workforce—on individuals earning and employers recognizing the ACT National Career Readiness Certificate™. The ACT NCRC® is a portable, industry-recognized credential that clearly identifies an individual's ACT WorkKeys® skills in reading for information, applied math, and locating information. These skills are the foundation of most jobs.

As of last week, 2,300 NCRC tests had been administered in the county and certificates awarded over the past two years. Of those taking the WorkKeys assessments, 62% received a silver certificate and 17% received a gold certificate or higher. An individual earning a gold or higher certification is deemed qualified for 93% of the entry level position at over 40,000 different jobs in the ACT database. Additionally, 125 employers have signed up to recognize these certificates in their hiring process. From an economic development standpoint having the Workforce Ready Community

Certification is valuable because it demonstrates to existing businesses that are hiring and new businesses that may be considering relocation that we have mapped the skill level of our workforce and can demonstrate that we have the capacity to meet their needs. ACT Workforce Ready Communities have now been certified in 23 states, including California, Oregon, Washington and Wyoming.

The effort originated within the Chamber's Emerging Workforce Committee, but was spearheaded by the Mesa County Workforce Center in collaboration with the Chamber, School District 51, Western Colorado Community College and employer groups. As Curtis Englehart, Workforce Center Director recently noted, "This has been a huge community effort that should pay economic dividends in making Mesa County more attractive to businesses thinking to relocate and for current businesses that are looking to be more efficient in their hiring process."

For more information on how you can utilize this tool in your hiring efforts, contact the Mesa County Workforce Center, 970-248-0871.



2017
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- Matthew Breman, Cranium 360
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- Ryan Ellington, Edward Jones
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- Donna Hardy, Dalby, Wendland
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- Chuck Johnson, Brady Trucking
- Heather Lambeth, New Image
Realty, LLC
- Darin Mack, The Trophy Case
- Paula Reece, Crossroads Fitness
- Matthew H. Rosenberg, RoseCap
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- Stacey Stewart, KKCO 11 News
(NBC TV)
- Chris Thomas, Community
Hospital
- Clay Tuffy, Alpine Bank
- Janie VanWinkle, VanWinkle
Ranch
- Sam Williams, Powderhorn
Mountain Resort

www.gjchamber.org

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Chairman's Column

Jeffrey Hurd

2017 Chairman of the Board

This year Mother Nature appears to have forgotten that “April showers bring May flowers,” as we seem to have skipped straight from winter into late spring weather. It's only the middle of March as I write this, yet trees are budding and flowers are blooming all over the Grand Valley.

Regardless of when it comes, spring is a reminder of new beginnings. And it's also a good time to reflect on all of our entrepreneurial support systems in the Grand Valley. They are in many cases the “showers” that bring new businesses into our economy and put “spring” into our local business mix.

The award-winning Business Incubator Center of course comes to mind as the champion entrepreneurial “rainmaker.” The Incubator is entrepreneur central here in the Grand Valley, and the key economic development partner charged with taking the lead in working with startup companies. On average, the Incubator works with more than 1,000 start up and existing businesses in the course of a year.

From the Chamber's perspective, our Young Entrepreneurs Academy (YEA!) is a signature program, and it's made possible because of outstanding support from so many of our members. It is amazing to watch these middle and high school students develop into savvy business owners that have the confidence and the knowledge to pitch their ideas to a panel of investors with the goal of securing startup funding. I'm hoping many of you will make plans to see these “budding” entrepreneurs during the **Investor Panel presentations on Tuesday, April 4th, 6:00 p.m. at the Courtyard by Marriott**. Feel free to invite any middle or high school students that you think could get inspired to apply for the next round of YEA!, which will begin this fall. Our recruitment efforts have already begun, and we could use your help. Coincidentally that same week CMU is hosting **Entrepreneurship Day on Monday,**



April 3rd. They too will have young entrepreneurs touting their companies for your votes. Many of them are intimately familiar with the CMU Innovation Center. The program will feature serial entrepreneur Ron Allard, the founder of Avon and the Telluride Ski Resort. As of press time, there still are a few tickets available.

The Mesa County Public Library also partners with the Incubator and the Chamber in providing “Business Connect,” the services of a research librarian and a robust database, Reference USA, to help identify potential clients for new and expanding businesses.

From YEA! to Sunrise Seminars to Leads Groups, the Chamber supports the Incubator and our other economic development partners in preparing fertile ground for growing businesses in the Grand Valley. Many of our most successful businesses were started right here and continue to thrive right here. We look forward to doing our part—with the help of you and other members—in planting the seeds for future businesses that will grow more jobs, making the Grand Valley an even better place to live and work.

Harpole Headlines Energy Briefing April 12th

John Harpole, Mercator Energy, is no stranger to regular attendees of the Chamber's Energy Briefing series. He has presented on several issues over time and on **April 12th, 12:00 PM at the DoubleTree Hotel.** John will discuss a recently completed update to study he authored in 2014 for GJEP and the Unconventional Fuels Center at CMU, "From the Piceance to the Pacific Rim."

Harpole, Mercator's founder and owner, managed natural gas purchasing requirements for General Electric facilities located throughout the United States during the late 1980's and early 1990's. That hands-on experience led to a comprehensive knowledge of natural gas interstate pipeline dynamics and regional pricing differentials. He is a frequent presenter on natural gas pricing, transportation and liquefied natural gas imports and exports.

This luncheon is sponsored by **WBS Coatings, Inc.** Registrations are now being accepted online and at the Chamber office. Cost to attend is \$15/advance registration or \$23 at the door. Registration includes lunch.



2017 Legislative Trip

Colorado Legislative Session Passes Halfway Point

The Colorado General Assembly has passed the halfway point and as someone wryly commented recently, "it's all uphill from here" with a budget to be passed and over 400 bills still alive and kicking.

The Chamber's Annual Legislative Wrap Up Breakfast, sponsored by Home Loan Insurance/Nationwide, Tuesday, May 23rd, 7:30 AM at the Clarion Inn will feature our local lawmakers discussing what passed, what didn't and how all that impacts businesses. This is also an excellent opportunity to thank Senator Ray Scott, Representative Dan Thurlow, Representative Yeulin Willett and Senator Don Coram for all of their hard work in representing our interests under the gold dome in Denver.

Registrations for the breakfast are being accepted online or by calling the Chamber office, 970-242-3214.

Workforce and Business Voice Dominate First Quarter Activities

The first quarter of 2017 is history and it is time to review what progress has been made on implementing the strategies of the Chamber's 2017 Business Plan. Highlights include:

- Recruiting companies and students to participate in a pilot apprenticeship program for high school students through collaboration with CareerWise Colorado and local workforce development partners School District 51, Western Colorado Community College, and Mesa County Workforce Center.
- Acting on over 25 pieces of proposed legislation before the Colorado General Assembly to offer a business perspective from the Grand Valley as to how such bills will impact business.
- Actively supporting two local ballot issues aimed at economic development (i.e. events center) and infrastructure improvements(i.e. street maintenance).
- Executing a trip for business representatives and leadership class members to the State Capitol to meet with the Governor and members of the State Legislature.
- Conducting business visits to over 20 local companies to identify challenges to growth and offering specific assistance in the areas of logistics and shipping, sign regulations, and connecting businesses to state and local resources for business expansion.
- Offering ongoing education for members including a Health Care Summit for small businesses, an Energy Briefing on federal policy, a Sunrise Seminar and monthly Business Connect sessions with the Mesa County Library.
- Hosting business networking sessions including the Chamber Annual Banquet, three Business After Hours events, and three Networking@Noon luncheons.

Expanding Companies Applauded

At the March 20th Membership Luncheon the Grand Junction Chamber presented the "Hammer Award" to the following companies for expanding their facilities, adding jobs and building a stronger economy:

Company	Contact	Employees Added	Capital Investment
Baker's Boutique, LLC	Callie Ash	5	\$120,000
Brick and Mortar Mercantile	Becky Ripper		\$250,000
CPC/NEUTEK	Rich Garigen	30	\$5,400,000
eBricks	Kenneth Risky	2	\$370,000
Landmark Staffing	Mario Paul	1	\$2,500
Ken Richards State Farm	Ken Richards		\$30,700
Legacy Photography	Casey Dittmer	2	\$50,000
Rogers Realty	Amy Rogers	2	\$13,500
SERVPRO	Thomas Gibson	4	\$70,000
TOTALS:		46	\$6,306,700



Pictured:
 Thomas Gibson, SERVPRO
 Rich Garigen, CPC/NEUTEK
 Mario Paul, Landmark Staffing

Economic Development Partners Kick Off Week-Long Celebration in May!

The Grand Valley region will kick off our Economic Development Week May 7th-13th. Economic Development Week was created by The International Economic Development Council (IEDC) in commemoration of its 90-year anniversary as the largest professional membership organization for economic developers.

The goal of Economic Development Week (EDW) is to increase awareness for local programs that create jobs, advance career development opportunities and increase the quality of life.

Last year, the Grand Junction Chamber of Commerce, along with its partners, received two awards from IEDC for their efforts during Economic Development Week including:

International Economic Development Council Excellence in Economic Development
Silver Award recipient for the Economic Development Week Campaign – Economic Development Week, Population 25,000 -200,000



International Economic Development Council Excellence in Economic Development
Silver Award recipient for the Regionalism & Cross-Border

A variety of activities involving the Business Incubator, GJEP, the Chamber, and other community partners scheduled for the week of May 7th-13th will be available soon. Be sure to stay connected for updates and ways you can get involved! For any questions, contact C.J. Rhyne at 970-263-2917 or cj@gjchamber.org.

Apply for the 2017-2018 Leadership Program

Have you ever visited the soup kitchen? Spent time at the Persigo Water Plant? Taken an escorted hike with the BLM to learn how they manage our public lands? Had dinner in Denver with the House Minority Leader? If you can say "yes" to all these questions, then you are most likely a graduate of the Mesa County Leadership Class. This ten-month program is aimed at providing individuals with a passion to serve the community the overview and broad experiences necessary to truly understand their community. Armed with that, they can take up the leadership mantle at various boards and commissions with the ability to see the big picture and a support base that allows them to be risk takers in order to get things done.

Over 250 outstanding local leaders have graduated from the program. Currently the Chamber is seeking applicants for the 2017-2018 class beginning in September 2017 and ending, May 2018. Applications are available online at www.gjchamber.org or if you'd like to discuss the program in greater detail contact Diane at the Chamber office, 970-242-3214. **Deadline for applications is June 1st.**



Water in the West



Education Day

Mark Your Calendar ~ Details & Registration online at gjchamber.org

APR 4 | 7:00 AM
Legislative Videoconference
GJACC Conference Room
 Advance Registration Requested. No cost for GJACC members.

APR 5 | 6:30 am
YPN Before Hours
Einstein Bros Bagels
 Register online at ypnmesacounty.org

APR 5 | 7:30 AM
Sunrise Seminar: Converting Leads to Customers
GJACC Conference Room
 Advance Registration Requested. No cost for GJACC members.

APR 12 | 12:00 PM
Energy Briefing: "From the Piceance to the Pacific Rim"
Location: DoubleTree Hotel
 Advance Registration Requested. \$15 for GJACC members.

APR 18 | 7:00 AM
Legislative Videoconference
GJACC Conference Room
 Advance Registration Requested. No cost for GJACC members.

APR 19 | 12:00 Noon
Networking@Noon
Boston's Gourmet Pizza
 Advance Registration Required: \$18 for GJACC members.

APR 19 | 2 - 4 PM
Mesa County Libraries
Business Connect
GJACC Conference Room
 Advance Registration Requested. No cost for GJACC

APR 25 | 5:30 PM
Business After Hours
StarTek USA, Inc.
 Advance Registration: \$10 for GJACC members.

MAY 2 | 7:00 AM
Legislative Videoconference
GJACC Conference Room
 Advance Registration Requested. No cost for GJACC members.

MAY 3 | 7:30 AM
Sunrise Seminar: "Drive By" ADA Litigation, What it Means for Your Business
GJACC Conference Room
 Advance Registration Requested. No cost for GJACC members.

MAY 17 | 12:00 Noon
Networking@Noon
Golden Corral
 Advance Registration Required: \$18 for GJACC members.

MAY 17 | 2 - 4 PM
Mesa County Libraries
Business Connect
GJACC Conference Room
 Advance Registration Requested. No cost for GJACC

MAY 23 | 7:30 AM
Legislative Wrap-up Breakfast
Clarion Inn
 Advance Registration: \$15 for GJACC members.

MAY 23 | 5:30 PM
Business After Hours
Colorado E Bikes
 Advance Registration: \$10 for GJACC members.

JUN 7 | 7:30 AM
Sunrise Seminar: Marketing For Success"
GJACC Conference Room
 Advance Registration Requested. No cost for GJACC members.

JUN 8 | 12:00 Noon
Mesa County Leadership Class Graduation
Location: TBD
 Advance Registration Requested

JUN 21 | 12:00 Noon
Networking@Noon
Buffalo Wild Wings
 Advance Registration Required: \$18 for GJACC members.

JUN 21 | 2 - 4 PM
Mesa County Libraries
Business Connect
GJACC Conference Room
 Advance Registration Requested. No cost for GJACC

JUN 27 | 5:30 PM
Business After Hours
DoubleTree by Hilton
 Advance Registration: \$10 for GJACC members.

GJACC Events Registration Form: April, May & June 2017

- | | | |
|---|---|---|
| <input type="checkbox"/> Videoconference - 4/4/17 | <input type="checkbox"/> Videoconference - 5/2/17 | <input type="checkbox"/> Sunrise Seminar - 6/7/17 |
| <input type="checkbox"/> Sunrise Seminar - 4/5/17 | <input type="checkbox"/> Sunrise Seminar - 5/3/17 | <input type="checkbox"/> Leadership Graduation - 6/8/17 |
| <input type="checkbox"/> Energy Briefing - 4/12/17 | <input type="checkbox"/> Networking@Noon - 5/17/17 | <input type="checkbox"/> Networking@Noon - 6/21/17 |
| <input type="checkbox"/> Videoconference - 4/18/17 | <input type="checkbox"/> Business Connect - 5/17/17 | <input type="checkbox"/> Business Connect - 6/21/17 |
| <input type="checkbox"/> Networking@Noon - 4/19/17 | <input type="checkbox"/> Legislative Wrap-up - 5/23/17 | <input type="checkbox"/> Business After Hours - 6/27/17 |
| <input type="checkbox"/> Business Connect - 4/19/17 | <input type="checkbox"/> Business After Hours - 5/23/17 | |
| <input type="checkbox"/> Business After Hours - 4/25/17 | | |

Company Name: _____ Contact Person: _____

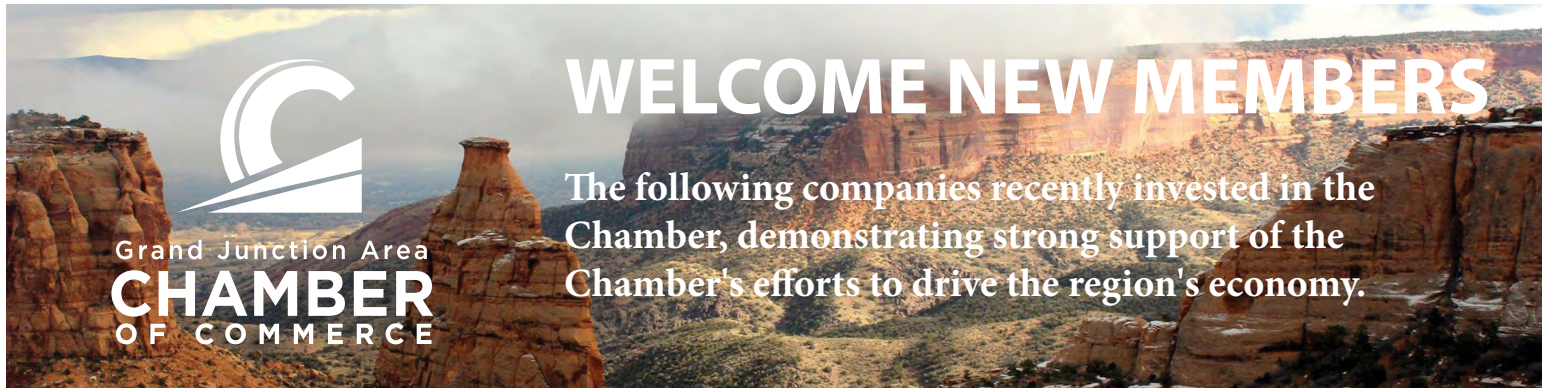
Attending (Names): _____

Phone: _____ Fax: _____ Email: _____

Payment Method: Bill my Chamber Account Check Enclosed

Charge my MC/VISA/Discover/AMEX # _____ Exp Date _____

Security Code _____ Authorized Signature: _____



WELCOME NEW MEMBERS

The following companies recently invested in the Chamber, demonstrating strong support of the Chamber's efforts to drive the region's economy.

Academy Mortgage

1114 N 1st St Ste 101
Grand Junction, CO 81501
Mary Jane Douma - (970) 208-1301
[www.academymortgage.com/
grandjunction](http://www.academymortgage.com/grandjunction)
Mortgages & Contracts

Brick & Mortar Mercantile

510 Main St
Grand Junction, CO 81501
Becky Ripper - (970) 985-4244
Retail

Caring Transitions

Dave Seng - (970) 210-2257
www.caringtransitionsgv.com
Estate Liquidation

The Center at Foresight

606 Foresight Circle E
Grand Junction, CO 81505
Deedra Shear - (970) 985-7900
Healthcare Facility
www.centeratforesight.com

Crossroads United Methodist

599 30 Rd
Grand Junction, CO 81504
Reverend Alane C. Griggs
(970) 242-0577
<http://crossroadsgj.org>
Churches

GJ Eyebars

2695 Patterson Rd Ste 6A
Grand Junction, CO 81506
Michael Reeder - (970) 858-2020
www.gjeyebars.com
*Optical, Optometrists, Opticians or
Optical Labs*

Grand Junction Stand Up Paddle

Elizabeth Fortushniak - (970) 433-4760
www.gjsup.com
Outdoor Retail Specialty Store

Guardian Services

2470 Patterson Rd Ste 6 Ofc 20
Grand Junction, CO 81505
Brian Luff (970) 270-5293
www.guardianservicesofcolorado.com
*Real Estate: Commercial/Residential/
Agricultural*

Inter-West Sales & Mktg. Inc.

Russ W. Eckardt - (970) 243-7900
Manufacturer Representative

LuLaRoe - Ashley Paul

Ashley Paul - (303) 808-0145
Women's Clothing & Accessories

LuLaRoe - Melissa Smith

Melissa Smith - (909) 762-4482
Women's Clothing & Accessories

Maid 2 Impress

591 25 Rd Ste A4
Grand Junction, CO 81505
Jessica Morris - (970) 985-9449
www.maid2impress.net
Janitorial: Equipment/Supplies/Services

Mesa County Democrats

PO Box 2361
Grand Junction, CO 81502
Scott Beilfuss - (970) 250-2838
www.mesacountydemocrats.org
Government

Microgrid Energy

1644 Platte St, 4th Floor
Denver, CO 80202
Jon Sullivan - (303) 718-3291
www.microgridenergy.com
Solar Energy

The Pet Spa

2509 Industrial Ct
Grand Junction, CO 81505
Johnnie Farmer - (970) 241-8499
Pet: Boarding & Grooming

Summit Aire LLC

573 S Commercial Dr Ste 4
Grand Junction, CO 81505
Patrick Smith - (970) 263-8199
www.summit-aire.com
Gas: Compressed

Sutherlands

2405 F Rd
Grand Junction, CO 81505
Larry Benson - (970) 243-8000
www.sutherlands.com
Lumber/Hardware

Membership Appreciation Event May 12th

Without members, there is no Chamber of Commerce in Grand Junction. It is your investment and your involvement that makes us a viable voice for business and promoter of economic growth. We hope you know we are grateful 365 days a year for your support but on May 12th we want to say thank you in a very special way with a Member Appreciation BBQ. Make plans to **stop by the Chamber between 11:00 AM and 1:30 PM** and join us for a hot dog and some conversation with the Board of Directors, staff and fellow Chamber members. There is no cost and no catch! Just come by and get a great big “thank you” from all of us.

MEMBER APPRECIATION

Let's have a
BBQ!



May 12, 2017
Grand Junction Chamber of Commerce Parking Lot
11am - 1:30pm
FOOD, NETWORKING, PRIZES!

A COMPLIMENTARY EVENT

View “Shark Tank” GJ Style on April 4th

In the TV show, many budding entrepreneurs walk away without a “deal” but when the Chamber and Courtyard by Marriott host our Young Entrepreneurs Academy participants on **April 4th, 6:00 PM at the Courtyard by Marriott**, nine young business owners will all walk away with some funding to help them launch their own companies. This year nine members of the class have met the benchmarks necessary to pitch their ideas to a panel of YEA! sponsors and members of the public are invited to attend and watch these presentations. Middle and high school students that may want to be part of the next Academy and become CEOs of their own companies next year are particularly encouraged to attend this event.

One of YEA! participants will be selected to represent the program in a regional competition that could lead to up to \$50,000 of scholarship funding should they win at the national level.

The program is underwritten locally by the following who will also have representatives on the Investor panel: City of Grand Junction, Home Loan Insurance, Mesa County Workforce Center, Capco, JGMS, Fisher's Market Premium Natural Meats, Mesa County Business Education Foundation, US Bank, Chick-fil-A, Bank of Colorado, Mesa County School District 51, OBJ Group, Community Banks, StarTek, VanWinkle Enterprises, and Alpine Bank.



JOIN US FOR THE NEXT NETWORKING@NOON

Wednesday, April 19, 2017

Hosted by

Bostons Gourmet Pizza
2404 Patterson Rd



\$18 for GJACC Members

Advanced Reservations Required (Space is Limited)

**Contact Trisha today for more information
or to reserve your seat!**

Trisha@gjchamber.org or 970-263-2912

COMMITTEE UPDATES



Air Service. The Air Service Task Force has morphed into a stand-alone 501c6, the Grand Junction Regional Air Service Alliance. The change allows the entity to fundraise in order to supply revenue guarantees for new service if needed. It also establishes a board of directors but does allow for an unlimited number of ex-officio members including elected officials. A subsequent meeting of the organizations that provided in-kind marketing assistance for the American Airlines direct to LAX flight that begins June 3rd. The Chamber has committed \$5,000 of in kind marketing assistance for this effort.

Emerging Workforce. The Committee brainstormed a way to put all of the various programs (YEA!, Hire Me First, CareerWise, KickStart, etc.) under one umbrella program name so that it would be less confusing for businesses and students. Out of 20 or so possible names, students in a WCCC marketing class selected Career Link. Updates were provided on CareerWise (over 20 businesses and 30 or so apprenticeships in process), YEA! will have nine students making pitches to the Investor Panel on April 4th, Hire Me First students will be doing the WorkKeys assessments after spring break. Mesa County

has achieved ACT Workforce Ready Community status, the first county in Colorado to receive this recognition.

Governmental Affairs. So far, this legislative session, the committee has taken positions on 20 bills. A new transportation funding bill has been introduced, HB-1242, which would ask voters this fall to approve a sales tax increase for road projects and we expect it to be modified and discussed at length. The budget, known as the long bill will be introduced sometime soon and we are now halfway through the session with 342 bills still active. **The Legislative Wrap Up, sponsored by Home Loan Insurance and Nationwide will be held on May 23rd, 7:30 AM at the Clarion Inn.**

Energy. The next Energy Briefing, April 12th will feature an update on the whitepaper, Piceance to the Pacific Rim, authored by John Harpole, Mercator Energy. John will offer insights into current and future activity along with markets for natural gas produced in Western Colorado. The Energy Committee will meet in May and plan future energy briefings in late summer/early fall.

Diplomats. Diplomats have been busy assisting with the personal delivery of 2017 membership materials which wrapped up last month. They have also seen a pick-up in ribbon cuttings, which is a good sign for the overall economy. If you have been in business less than one year or expanded, please reach out to us for a ribbon cutting.

Local Economic Development. As noted at the board meeting the major focus of the LED committee was a discussion about the vendors fee cap. The Foreign Trade Zone effort is moving slowly as we and the airport evaluate the feasibility of utilizing the partially finished structure at the airport for a customs office which is our first step. On an encouraging note, we have had interest in participating expressed by the town of Parachute and the Rifle Chamber.



CMU, Economic Engine, Featured at June 21st Quarterly Meeting

The Chamber June Quarterly Membership Meeting will feature a presentation on Colorado Mesa University by President Tim Foster. CMU is more than a university. It is an economic engine that has a \$417 million impact on the local economy and meets the number one need of existing and new businesses--a qualified workforce. Learn more about the University currently, along with future plans for growth and how businesses can support that growth.



Along with the keynote presentation, there will be an opportunity to recognize expanding companies. Please contact the Chamber if you have grown in the past year so we can honor your assistance in building a stronger economy.

Reservations are also being accepted for the luncheon and can be made online at www.gjchamber.org or by calling 970-242-3214.

JUCO Business Support Sought



The Grand Junction Area Chamber with the support of Home Loan Insurance and Nationwide is looking to “up our game” when it comes to showing business support for this national tournament that has been bringing visitors and dollars from across the country to our community for 60 years. We are seeking “business boosters” that are willing to display Welcome to JUCO signage in their stores on this the 60th anniversary of the tournament. Packets will be assembled with free materials that you can utilize to be a more visible supporter. All you have to do is “say yes” to being a business booster of the best college baseball tournament on the planet. If you are willing to be part of this “home run” for all of us, contact Candace at the Chamber office, 970-263-2919 and we will make sure you get a packet and instructions on how to be a player in this effort.

Wake up and enjoy the SUNRISE!

Have you heard about our COMPLIMENTARY seminar series, called Sunrise Seminars?

Sponsored by Home Loan Insurance and Nationwide, these helpful seminars feature a variety of topics presented by Chamber Members who specialize on the selected monthly subject.

The next Sunrise Seminar topics are:

April 5th: “Converting Leads to Sales – Making the Most of Your Connections”

Listen as presenters share the tips and tricks to capitalize on each meeting, networking event, and referral.

May 5th: “Drive By” ADA Serial Lawsuits, What Does That Mean for YOUR Business”

A panel of experts will discuss the current serial lawsuits being filed in Colorado around ADA Compliance and how to ensure your business is ADA compliant.

Each seminar is offered complimentary to anyone in the business community, but space is limited. To reserve your spot at these upcoming seminars, visit www.gjchamber.org or email candace@gjchamber.org.





Business Barometer

February 2017

A gauge of Grand Junction's economic indicators published by the Grand Junction Area Chamber of Commerce.

info@gjchamber.org 970-242-3214

Sales Tax Revenue Collections			
February	2017	2016	% Change
City of Grand Junction	\$2,839,591	\$2,910,864	-2.5%
Total YTD	\$7,373,746	\$7,409,049	-0.5%

Source: City of Grand Junction

MESA COUNTY Building Permits Issued				
February	2017	Total Value	2016	Total Value
New Single Family Residence	46	\$11,133,787	29	\$7,793,900
New Commercial	1	\$1,226,701	2	\$938,493
Other	198	\$13,886,755	182	\$8,055,973
Totals	245	\$16,227,243	213	\$8,055,973
YTD Totals	472	\$32,719,881	397	\$25,080,154

Source: Mesa County Building Department

MLS Statistics - Quarterly		
4th Quarter	2016	2015
Total Sold	1217	1055
Dollar Volume	\$277,585,177	\$231,204,945
Total Sold YTD	3783	3418
Dollar Volume YTD	\$868,412,103	\$742,947,444

Source: Grand Junction Area Realtor Association

Hotel/Motel Occupancy		
February	2017	2016
Occupancy Rate	46.1%	47.8%
Average Daily Room Rate	\$71.30	\$73.56

Source: Grand Junction Visitor and Convention Bureau

*Please Note: Starting January 2017, the Hotel/ Motel Occupancy statistics are calculated using a larger sample of the market and will compare differently to previous years

YTD Mesa County Foreclosures			
February	2017	2016	2015
Foreclosure Filings	33	40	36
Foreclosure Sales	17	23	17

Source: Mesa County Public Trustee

G J Regional Airport		
February	2017	2016
Enplaned Passengers	16,077	15,509
Deplaned Airfreight	1,617,917	300,604
Enplaned YTD Passengers	33,374	31,244
Deplaned YTD Airfreight	3,040,916	646,948

Source: Grand Junction Regional Airport

Labor Market Statistics		
February	2017	2016
Civilian Labor Force	*	70,878
Total Employment	*	66,869
Total Unemployment	*	4,009
Unemployment Rate	*	5.7%

Source: Colorado Department of Labor and Employment

* Statistics Were Not Available at Time of Print

2017 Chairman Circle Members

Alpine Bank

ANB Bank

Bank of Colorado

Community Hospital

FCI Constructors, Inc.

Grand Junction City
Government

Holiday Inn & Suites
- Grand Junction
Airport

Rocky Mountain Health
Plans

St. Mary's Hospital
& Regional Medical
Center, Inc.

US Bank

Wells Fargo Bank

CHAMBER OF COMMERCE MISSION:

"The Grand Junction Area Chamber of Commerce will represent business and promote economic growth."

OUR GUIDING PRINCIPLES:

- A Healthy Business Climate Creates A Sustainable Community
- Representing and Advocating for Business is a Member Expectation
- Professional Connections and Networking Opportunities Build Business
- Quality of Life is Integral to our Economic Vitality
- Being Proactive & Innovative Improves our Effectiveness

gjchamber.org

YOUR LINK TO BUSINESS

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