



YOUR LINK TO BUSINESS

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Ballot Issues Update and Business Development Initiatives Advance in Third Quarter

Summertime is usually perceived as a time of vacation and easy living but the Chamber Board and staff recognize that members expect a return on their investment throughout the entire year. Significant progress was made from July to September on the organization's business plan to represent business and promote economic growth including:

- Ongoing efforts to local companies continued with over 65 in-person calls on existing businesses made since mid-March. Additional efforts aimed at retention and expansion of existing businesses included hosting a Roundtable to address the difficulty of shipping experienced by many of our businesses, which puts them at a competitive disadvantage. The Chamber and GJEP also issued a request for proposals to help create a Foreign Trade Zone in the region after consulting with local governments.
- Taking positions on three ballot measures that directly impact the business community including Amendment 69, the single payer health care system, Amendment 70 which raises the minimum wage and Amendment 71 which raises the bar on what is required to change the state constitution (for more details go to our Voter Guide).
- Launching a Total Resource Campaign to provide greater choices to businesses in determining which chamber initiatives they are most passionate about supporting.
- Recruiting 14 middle and high school students for the fourth year of Young Entrepreneurs Academy which transforms students into CEOs of their own companies. In addition, sponsorships and instructors/volunteers were solicited from the business community.
- Investing in the development of the local business leadership infrastructure by implementing the 2016-2017 Leadership Class with 18 students from across the valley participating in the ten-month program which began in September.
- Convening numerous networking venues and opportunities for members including Business After Hours (3 events), Networking@Noon (3 events), weekly Leads groups (3 groups) and the annual Golf Tournament.

Members will be encouraged to complete the annual membership survey by early October to enable to the board to determine the effectiveness of these efforts in meeting their needs and set the stage for the 2017 Business Plan.



2016/2017 Mesa County Leadership Class

Grand Junction Area Chamber of Commerce Board of Directors

Matthew Breman, Cranium 360

- Chairman of the Board

Susan Alvillar, Terra Energy Partners

Lisa Boyd, No Coast Sushi

Joseph Burtard, Ute Water and JRs Carriage Service

Jeff Franklin, Bank of Colorado
- Immediate Past Chair

Stuart Hall, Olsson Associates

Donna Hardy, Dalby, Wendland & Co., P. C.

Jeffrey S. Hurd, Beckner & Hurd, LLC

Chuck Johnson, Brady Trucking

Jon Labrum, OBJ Group

Heather Lambeth, New Image Realty, LLC

Darin Mack, The Trophy Case

Paula Reece, Crossroads Fitness

Chris Thomas, Community Hospital

Pat Tucker, Conquest Developments, LLC

Clay Tuflly, Alpine Bank

Janie VanWinkle, VanWinkle Ranch

Diane Schwenke, Grand Junction Area Chamber of Commerce - President/CEO

www.gjchamber.org

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Chairman's Column: Just Vote!



I don't know about you, but I am already tired of the political rhetoric, advertising, yard signs, emails, phone calls...you name it. No matter what political affiliation you have, I think we can all agree that this has been

a very "strange election year"! Talking with a number of my friends, peers and coworkers there is an overwhelming sense of frustration and, disenfranchisement. That said, I want to urge all of you to vote and for you to encourage all your associates and employees to do the same. Although the national election is very important, our local elections often have a greater direct impact on our everyday lives. This November there are some very important local candidate elections and ballot issues that will be decided by those that vote.

It is sad that just 42.5% of eligible voters cast a ballot in the 2012 Presidential Election...less than half the registered voters in the country! The Presidential election that year was decided by a margin of 3%. You do the math, but if just 46% had filled out a ballot rather than 42.5% the last four years could have looked very different...or maybe not. Regardless of your emotions please select a candidate for President and vote for them! In an effort to engage more voters in future elections the Chamber supports Initiatives 98 and 140 which brings back a Presidential primary and opening primary elections to the state's more than one million unaffiliated voters.

We are also weighing in on what we think matters most to our local businesses and their opportunities to grow over the next four years. Part of this process includes endorsing candidates that are running for County Commissioner where two of the three seats are up for election. The outcome of those two races will help shape the future of Mesa County as a place to do business over the next four years.

Besides the County Commissioners, there are also a number of ballot measures that people need to vote on this year. Colorado's Constitution is one of the easiest in the country to amend and the proliferation of ballot measures each election cycle, including this one, demonstrates that we have become the "test market" for a host of ideas. At the Chamber we support Amendment 71,

known as Raise the Bar, which would require that people who want to amend our constitution should have to ask us to sign their petitions, not just residents of Denver or Boulder. And with the size and scope of our constitution already double the size of the US Constitution we do not think it is unreasonable to insist that at least 55% of the state's voters agree to make it part of our state governing document. Too often we have seen those around the 16th Street mall in Denver have undue influence over Colorado's water law, hunting and fishing, agriculture and our energy economy.

Amendment 69 has been on our radar screen since December and we have actively worked to inform not just our members but anyone who will listen about the dangers this Amendment poses to both our local and state economy. A 10% tax on every small business owner's income and an additional 6.67% in payroll taxes will not just hit pocketbooks hard...it will drive existing businesses out of business or out of the state. Amendment 69 would also make it next to impossible to attract new businesses. If this proposal passes it will take away your current health care plan, replace it with an unknown plan with unknown benefits to be decided by people you don't know.

And for a déjà vu all over again issue, there is a new minimum wage proposed for the State Constitution (Amendment 70). We already have one in place that adjusts each year for inflation. This proposal to raise the minimum wage to \$12 an hour by 2020 with increases after that each year is a one size fits all recipe for disaster. According to a recent study, this would eliminate approximately 90,000 jobs in the state. It will hurt those who need a job the most, those who are unskilled or looking for their first job experience. Other states have looked at a more reasoned approach to raising the minimum wage that considers the costs of living in rural versus urban areas and offers flexibility in raising wages for everyone rather than locking it into the Constitution. The Chamber is opposed to this amendment as well.

There are other serious ballot measures including increasing the tobacco tax and allowing for assistance in dying for the terminally ill which the Chamber has not weighed in on...but you should!

I urge you to read our Voter Guide in this issue of the newsletter and utilize other resources to become educated on the issues and then please vote...not just your business depends on it...so does our country.

Matthew Breman, Chairman



"2017 By The Numbers" Presented December 12th

Rich Wobbekind, Dean of the Leeds Business School, University of Colorado will present his very popular annual **Economic Outlook**

on **Monday, December 12th, 12:00 PM at the Mesa County Workforce Center** during our last Quarterly Luncheon of the year. Reservations are now being accepted.

Wobbekind will be providing an economic outlook for the nation, the state and Mesa County for the sixth year in a row at this event. This will mark the 52nd anniversary of the Colorado Economic Outlook that he authors so you won't want to miss it.

Expanding businesses will be recognized as well. If you are a company that has added jobs or made a capital expenditure, please complete and return the business expansion form found on the Chamber website: www.gjchamber.org.

New Board Members Elected

At the September Board meeting your Directors ratified the following slate of candidates for service on the Board of Directors beginning in January of 2017. They are:

Ryan Ellington - Edward Jones Investments

Chris Higgins - StarTek USA, Inc.

Matt Rosenberg - RoseCap Investment Advisors

Stacey Stewart - KKCO - NBC TV

In addition, **Susan Alvillar** was selected to fill a vacancy and her term of office begins immediately. Please welcome all of them to the Board and thank them for their willingness to serve the Chamber in a special way for the next four years.




Gain New Customers at Showcase

Why should your business participate in the Chamber's Business Showcase sponsored by Alpine Bank this year on **October 25th, 4:00 to 7:30 PM at Two Rivers Convention Center?** Here are the top five reasons:

- It is open to your fellow Chamber members and business associates AND the public so you can key in on two audiences
- It is only three and a half hours so manpower requirements are minimal in light of the potential to reach 1,000 people
- Timing is everything and like it or not this event takes place at the start of the largest buying season of the year when money is spent more often and in greater quantities
- You can pull out all the stops by utilizing the "Experience The Force of Business" theme in your booth décor and elements
- Business After Hours is combined with the Showcase to encourage attendance
- There are many other reasons as well so don't delay as one half of the exhibitor space is already filled.

Contact Candace (Candace@gjchamber.org or 970-263-2919) for details and registration.




NETWORKING @NOON

JOIN US FOR THE NEXT NETWORKING@NOON

October 19, 2016

Hosted by

The Flying Pig at Community Hospital
2351 G Road



\$18 for GJACC Members
Advanced Reservations Required (Space is Limited)

Contact Trisha today for more information or to reserve your seat!
Trisha@gjchamber.org or 970-263-2912



Employment Handbooks Topic of Seminar October 12th

With the recent change of overtime rules for salaried employees by the federal government, this might be an excellent time to pull your handbook off the shelf and ensure that it is up to date. A little time now can/will save you a lot of time and possible expense later. Michael Santo, Bechtel & Santo will offer a presentation on handbooks, what must be in them and how recent changes may require some updating of your policies on **Wednesday, October 12th, 7:30 AM at the Chamber**. The session is at no cost to Chamber members and prospective members but we are asking for reservations to ensure there is adequate space to accommodate everyone, not to mention donuts! To register go to www.gjchamber.org and click on events or you may call the office, 970-242-3214 to sign up.

Energy Briefing on Federal Overreach October 12th

The Chamber's Energy Briefing series continues on **Wednesday, October 12th, 12:00 PM at the Mesa County Workforce Center**. Kathleen Sgamma, Western Energy Alliance will present a program, "*Federal Overreach and the Keep-It-in-the-Ground Movement*". Even as commodity prices begin to rise there are additional actions on a number of fronts that may inhibit the development of energy resources in the Rocky Mountain West. Kathleen has been the Vice President of Government and Public Affairs for WEA for the last ten years and testified earlier this spring before the House Committee on Natural Resources, Subcommittee on Energy and Mineral Resources on a variety of topics related to the energy industry including Sage Grouse, BLM Oil and Gas Data, and Regulatory Economic Analysis.



BUSINESS
Showcase
A Business After Hours Event

EXPERIENCE THE
FORCE
OF LOCAL
BUSINESS

RESERVE YOUR BOOTH TODAY!

OCTOBER 25, 2016

4:00PM - 7:30PM

TWO RIVERS CONVENTION CENTER

Over 90 vendor booths, food, beverage, prizes, and more!

Presented By



Alpine Bank



Grand Valley Receives International Economic Development Awards

I am pleased to inform you that the Grand Junction Area Chamber of Commerce accepted the:

- International Economic Development Council Excellence in Economic Development **Silver Award recipient** for the **Economic Development Week Campaign – Economic Development Week, Population 25,000 - 200,000**
- International Economic Development Council Excellence in Economic Development **Silver Award recipient** for the **Regionalism & Cross-Border Collaboration, Population 25,000 - 200,000**

C.J. Rhyne, our Business Retention & Expansion Specialist, accepted the awards at the awards ceremony on Tuesday, September 27th during the 2016 IEDC Annual Conference in Cleveland, Ohio.

The Grand Junction Area ED Partnership was finalized in an MOU during ED week. The three organization partnership is comprised of The Grand Junction Area Chamber of Commerce, The Grand Junction Business Incubator and Grand Junction Economic Partnership. During ED Week in May, an extremely successful campaign was launched to let the businesses and community at large know what the partnership has done and will continue to do for our community. The campaign included videos of affected businesses highlighting the efforts of the ED Partnership, an appreciation barbeque, a joint presentation to the elected officials from the City and County and a great billboard letting businesses know we are "In YOUR Corner." The week was also highlighted by a video of the Mayor of Grand Junction posted on Facebook being shared by many including the IEDC on their Facebook page, as well as, a visit from Governor Hickenlooper (CO-D) to recognize the Western Slope of Colorado as, "an anchor in the state's efforts to become a leader in the nation."

The collaboration in regionalism was formed between the Grand Junction Area ED Partnership for the betterment of the area as a whole. Our "valley" is comprised of the cities of Grand Junction, Fruita and Palisade. The goal of the collaboration is to show how we are positively affecting our community. In addition to the 76 active businesses looking to relocate to the area, 16 manufacturing firms were contacted and are expected to increase their respective workforces by a total of 350 jobs in the next three years. Many of these businesses are taking advantage of financial tax incentives offered by the County and State.


This joint "task force" of business leaders, entrepreneurs, local government officials and organizations, is the backbone of the retention, expansion and recruitment of businesses in our area.

Annual Banquet Planning Begins


Yes, we know the leaves are just beginning to turn and we have an entire holiday season to enjoy but planning is already underway for the 2017 Chamber Annual Banquet slated for January 27th! We invite our members to get involved in several ways:

- Join the Auction Committee and help us make the Chamber's Auction (which benefits the Young Entrepreneurs' Academy and Mesa County Leadership Program) truly unique and successful.
- Begin thinking about who would be deserving of our Citizen and Business Awards. You don't have to wait until December to nominate someone. Contact the staff and we will send you the simple one-page form.
- As you do your fall cleaning or complete your business marketing plan for the next six months consider sponsoring a portion of the evening or donating an item for the auction.


Call or email Diane (diane@gjchamber.org, 970-263-2915) or Candace (candace@gjchamber.org, 970-263-2919) to get involved!




Grand Junction Area
CHAMBER OF COMMERCE

PRESENTED BY 

QUARTERLY MEMBERSHIP LUNCHEON



BRAY
REAL ESTATE



"2017 BY THE NUMBERS"

Presented by Rich Wobbekind
Dean of the Leads Business School, University of Colorado

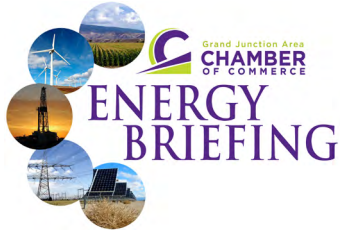
December 12, 2016

Mesa County Workforce Center
519 29 1/2 Road

\$18 for GJACC Members
Advanced Reservations Required (Space is Limited)

For more information or to reserve your seat!
Info@gjchamber.org or 970-242-3214

Thank you to event sponsor ANB Bank and speaker sponsor Bray Real Estate.



"Federal Overreach and the Keep-it-in-the-Ground Movement"

Presented by Kathleen Sgamma
Western Energy Alliance



October 12, 2016
12:00 Noon

Mesa County Workforce Center
519 29 1/2 Road

\$15 for GJACC Members
Advanced Reservations Required
(Space is Limited)

For more information or to reserve your seat!
Info@gjchamber.org or 970-242-3214

Manufacturing Day

Join us on **Friday, October 7th at 4:00 p.m.** for Manufacturing Day! Manufacturer's Edge, Colorado Advanced Manufacturing Alliance (CAMA), Grand Junction Area Chamber



of Commerce, SWE and Mesa Motorsports from Colorado Mesa University will be hosting BBQ food and beverages to celebrate modern manufacturing! Come hang out with industry professionals including manufacturing members of CAMA and the Industry Advisory Council from Grand Junction, learn about this year's senior design projects, and participate in some manufacturing-related activities. Students, this is a good opportunity to dust off your resume and work on your networking skills while learning about local manufacturing companies and how they utilize engineers in their industry. Industry professionals, come meet the next generation of manufacturers! For more information, contact Sarah Lanci at 970-248-1678, slanci@coloradomesa.edu or <http://www.mfgday.com/events/2016/colorado-mesa-university-4>.

Congratulations To Expanding Businesses!

At the third Quarter Membership Luncheon the following businesses were recognized for adding jobs and capital investment to make our local economy stronger:

Company	Contact	Employees Added	Capital Investment
Capital Books and Wellness	Valerie Stringfellow	32	N/A
CommWest	Nathan Wallace	1	\$15,000
Hammerhead Paint Services	Justin Hemmer	N/A	\$775,000
Grand Junction KOA	Gabriele Cahill	3	\$97,000
StarTek USA, Inc.	Chris Higgins	401	N/A
TOTALS:		437	\$887,000



If you are a business that has expanded recently and that has not been recognized by the Chamber in the past twelve months, please contact us at 970-242-3214 or complete the business expansion form that can be found online at www.gjchamber.org to ensure you are recognized for economy building at our December luncheon.



Grand Junction Area
CHAMBER
OF COMMERCE

VOTER GUIDE 2016

As the voice of business for the Grand Junction area, the Grand Junction Chamber of Commerce has worked to represent business and promote economic growth since 1884. The election will be held on Tuesday, November 8, 2016. Below please find the positions of the candidates and positions of the Chamber.

LOCAL AND STATEWIDE BALLOT MEASURES

AMENDMENT 69:

The Colorado Creation of ColoradoCare System Initiative, or Amendment 69, would create a statewide healthcare system by contracting with providers to pay for certain healthcare benefits, as well as administering Medicaid, basic child health programs and all other federal and state healthcare funds. In order to pay for all of this, the state would collect 10% of all Adjusted Gross Income (AGI) over W2 wages, plus a 10% payroll tax on W2 wages broken down to 3.33 percent for workers and 6.67 percent for employers.

Chamber Position: Vote **NO**. **Amendment 69 will cause huge financial problems for all of Colorado, making the state unattractive to business and increasing taxes to a burdensome amount, especially for small business owners.**

AMENDMENT 70:

Amendment 70 will increase the statewide minimum wage from \$9.30 to \$12 an hour by the year 2020. To do so, there will be an annual increase of \$0.90 to the minimum wage until it reaches \$12. If passed, this statewide increase of the minimum wage could have devastating impacts on small businesses, especially those located in rural communities.

Chamber Position: Vote **NO**. **Amendment 70 will negatively affect small, family owned businesses within our community and could lead to reduced hours, reduced benefits and layoffs for employees all over the state.**

AMENDMENT 71:

Amendment 71 will create a distribution requirement for all citizen- initiated constitutional

amendment petitions. It will require that initiative petitioners gather signatures from two percent of the total registered voters from all of Colorado's 35 senate districts, making it more difficult for citizen-initiated amendments to qualify for the official ballot.

Chamber's Position: Vote **YES**. **With a broader distribution of signatures, Amendment 71 will require that the initiatives that make it on the ballot be of interest to all of Colorado and not just the Front Range.**

PROPOSITION 107:

Proposition 107 will restore Presidential primaries in Colorado, replacing the current caucus system, starting in 2020. The primaries will be open and will be held before the end of March.

Chamber's Position: Vote **YES**. **Switching to a primary system will increase the attention candidates give to Colorado during their campaign circuits.**

PROPOSITION 108:

Proposition 108 will allow unaffiliated voters, or independents, to participate in primary elections without having to declare affiliation to either major political party first.

Chamber's Position: Vote **YES**. **Proposition 108 will allow for more political participation by permitting Colorado's biggest voting bloc, Independents, to participate in the primary elections.**

FEDERAL LEGISLATURE:

Each candidate responded to the following questions. Candidate responses are listed in this Voter Guide.

- 1. What do you believe are the biggest threats to business growth in Colorado/Western Slope? How do you plan on addressing these threats?**
- 2. How do you plan on protecting the livelihood of the business community across Colorado, and especially in the Western Slope, against calls for increased environmental regulations that have the potential to inflict serious damage to rural economies?**
- 3. What are your top priorities as a U.S. Representative?**
- 4. Why should the business community of the Western Slope vote for you and not your opponent?**

CONGRESSIONAL DISTRICT 3

SCOTT TIPTON (R)



1. Over-regulation and excessive taxation are persistent threats to business growth. As a member of the Financial Services Committee, I put forth the TAILOR Act, a bill that repeals a provision of Dodd-Frank that regulates small banks and local credit unions the same as a big bank on Wall Street. Our local financial institutions have been destroyed by the one-size-fits-all regulatory approach of this legislation and reinstating responsible, common-sense regulation will be critical in catalyzing business growth that gives small businesses access

to capital to hire workers and grow our economy.

2. I sponsored the Separation of Powers Restoration Act in order to restore regulatory power to congress and stop executive action that is being used to replace the legislative process. The President's Clean Power Plan and Paris Climate agreement have been implemented without a single vote in Congress, unilaterally raising your electrical bill and destroying coal communities across the nation. We have seen suggestions from Governor Hickenlooper that he might follow a similar path with his own climate agenda. Restoring accountability for the Executive branch and passing legislation that prioritizes businesses and ratepayers will be critical for prosperity in Colorado.
3. My number one focus will be jobs and economic growth on the Western Slope. Creating a common-sense regulatory environment and a business friendly tax structure are certainly a huge part of job creation. Beyond that I have always prioritized balanced use of our public lands between natural resource development, outdoor recreation and cattle grazing. Water rights underpin the prosperity of all these interests and I sponsored the Water Rights Protection Act to protect our rights from federal overreach.
4. I was a small business owner for 30 years. I know what it's like to balance a budget and grow a business. I know first-hand the negative impact an overbearing government can have on businesses. I have spent my time on the Financial Services Committee working to find solutions to empower small banks and local credit unions who have struggled

under Dodd-Frank. My opponent doesn't have the private sector experience and believes more government and more regulation is the answer to business growth, something that as a small business owner, I can tell you simply does not work.

GAIL SCHWARTZ (D)



1. The Western Slope is experiencing high job loss in the extractive industries due primarily to low worldwide energy prices. It is important to identify and develop resources to help diversify our economy and attract new businesses to the 3rd Congressional District. I will continue to support job training or retraining of our workforce, tax incentives to attract businesses to rural areas, and building on our strengths including outdoor recreation and agriculture, which currently supports thousands of jobs across Western and Southern Colorado.
2. Good leadership and strong representation are needed to help address potential negative impacts on our rural economy from the implementation of federal regulations. Greater collaboration between states and the federal government is necessary during the rulemaking process and when crafting regulations. It is important that the federal government provide resources to support local businesses and industries that would be impacted by potential regulations. I will always prioritize maintaining the air and water quality in our state.
3. My top priority has always been expanding jobs and economic opportunity in rural Colorado. By example, I was

chosen to chair the state's Job Creation and Economic Growth Committee in 2008, which resulted in important legislation. As chair of the Senate Agriculture, Natural Resources & Energy Committee, I worked at the state level on attracting businesses, infrastructure development, tax incentives, and job training programs to rural areas. I will continue to support facilitating growth in manufacturing and other industries and pursue greater broadband connectivity in rural areas.

4. Given my experience in the private sector and evidenced by my moderate, bipartisan record in the state legislature, I have a forward-looking approach to economic development for our district. My future-oriented perspective is vital in order to compete with other regions, states and nations in a global economy. It is important that we diversify and develop stable, long-term industries that support jobs, including those in our outdoor recreation economy, which will require protecting and maintaining our public lands. I believe I am better suited to identify resources and solutions to address future challenges of population growth and increasingly constrained water resources and the challenges to the future of agriculture.



STATE LEGISLATURE:

- 1. What have you done during your time in office to encourage economic growth in the Western Slope?**
- 2. What do you believe are the biggest threats to business growth in the Western Slope? How do you plan on addressing these threats?**
- 3. If elected, what are your top three priorities for the upcoming legislative session?**

HOUSE DISTRICT 54



YEULIN WILLET (R)

1. I was the prime sponsor of the "Jump Start" Bill, which has resulted in at least seven new prospects coming to our area within the first year of the program. (I take credit for coming up with the idea originally, before I was elected, but I admit I "borrowed" the idea from NY.) I was also a co-prime sponsor on bills to help nurse practitioners and to expand cottage foods opportunities/products. I took the lead on getting Highway 340 widened, both for safety and the cycling economy.
2. Government meddling, both Federal and State, which unfairly impacts the free market. Lack of fast and reliable high-capacity internet for the rural parts of Mesa and Delta Counties. "Brain drain" and need for more talented workforce. I will continue to fight for limited government, infrastructure improvements, and will work with CU and

CMU to bolster and grow their joint engineering program.

3. Proper criminal treatment of "sexting", judicial selection and retention; and the continued study of the pros and cons of marijuana will be my focus next year. Beyond that, it's hard to say, not knowing what the make-up will be at the Capitol.

The Chamber endorses Yeulin Willet.

HOUSE DISTRICT 55



DAN THURLOW (R)

Dan Thurlow was first elected to represent District 55 in the State House of Representatives in 2014.

During his first term he served on the Business, Labor, Economic, and Workforce Development Committee, the Joint Technology Committee, the Local Government Committee, as well as, the State Veterans and Military Affairs Committee. Dan Thurlow is currently running uncontested for a second term in office.

Responses were not received.

The Chamber endorses Dan Thurlow.

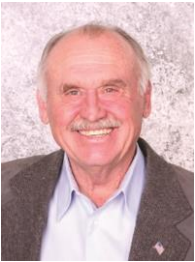
MESA COUNTY BOARD OF COMMISSIONERS:

- 1. How do you plan to further economic growth in Mesa County?**
- 2. Mesa County along with the Chamber is currently suing the Grand Valley Drainage District over their unilateral implementation of a fee to address drainage. If elected will you support this suit? Why or why not?**

3. How do you plan to address the current budget crisis in Mesa County?

4. Why should members of the Chamber vote for you and not your opponent(s)?

DISTRICT 1



JOHN JUSTMAN (R)

1. Our "personal property tax rebate" is very helpful for our existing businesses to help create expansion for their companies. Several

companies had their rebates approved at our hearing this morning. Several were manufacturing companies that are great community leaders. "Jump Start Colorado" has created more interest to attract new businesses here than all other things we have tried in the last three years. It is available for existing businesses also, if they meet the requirements. The Workforce Center programs will work well to match employees with the needed work skills to employers.

2. Yes, I will support this law suit. Over four years ago the Drainage District was very concerned about new water standards for the water they handle. These standards still have NOT been set and now their focus is on water quantity. The County has received approval for grant money to build a detention pond under Mount Garfield (Bosley Wash) and Orchard Mesa area to control flooding. Where is their list of priorities? They should have worked on getting their message out to the voters and held an election.

3. Start by working closely with Department Heads and Elected Officials to control

spending. We are a very efficiently run County and will be looking for savings and efficiency everywhere. We will be looking at all of our revenue streams to be certain we are collecting money properly and efficiently. Look for better investment opportunities for our money to return better yields.

4. As a farmer/business man I had payroll, worker' comp. insurance, planned what crops to plant, all needed inputs, did the marketing and everything it takes to succeed. I understand the irrigation water delivery systems and the political side of water in the Valley. I served on many boards over the years including Fruita Coop, Grand Valley Irrigation, Mesa Soil Conservation District, Colorado Onion Growers, Mesa County Planning Commission, Lower Valley Fire, and many Commissioner appointments. I understand all areas of Mesa County. Serving on City Councils gives you the urban view, but County Commissioners do so much more.

The Chamber endorses John Justman.



MELVIN MULDER (D)

1. I believe Mesa County has historically relied on the extractive industries for too long, thereby missing the move to diversify our

economy. The inherent nature of the boom and bust cycles has not been able to be controlled. I support a diversified economy based on livable wages, quality of life, better job training and working to attract the development of sound industries managed by educated leaders and workforce.

2. If elected I would not support the lawsuit. The GVDD needs the to revenue to pay for the upkeep and upgrade necessary in Mesa County brought on by development in the county and by the fact that developers are not being required to pay their own way. The drainage problems are real and the GVDD's ability to charge this nominal fee is legal as indicated by one judge already. Note the recent front page article in our Daily Sentinel explaining what that entity does.

3. According to recent news that budget is facing more cuts due to the recent pull outs of oil and gas and now the claim they overpaid taxes, I feel the current commissioners failed to take into account the fact that over several years ago there were signs that this pull out could happen, and that the revenue they had come to rely on, was going to decrease. Then when the pull out happened they froze the county employees' wages, with a hiring freeze. I would support high speed internet, Foreign Trade Zone membership, the Business Incubator, GJEP, our recreation industry and the technology industry so as to really diversify our economy.

4. I feel the Chamber should vote for me rather than my opponents because: Although my two opponents have served in office, one on the commission, one term and the other on Grand Junction's Council for two terms, both have voted yes on everything I could find and neither have done much. Mr. Justman has helped get certain roads improved, Mr. Doody forgets that it was with the support of \$14,000 from the City of Fruita, the donation of the land, and someone donating the helicopter, along with help writing grants and selling bricks, that he achieved the Veterans' Memorial in that

city. I have a plan in place, 20 years in and out of Fruita City Government, working with slim budgets, seeing what we achieved, has shown that I can best do this job. I would put in motion that the County become Home-Rule as Fruita is now. I would form a partnership with the school districts in the county to best pressure the State to fund our schools equally with all others in the State.



JIM DOODY (UNAFFILIATED)

1. Partnerships, Partnerships & Partnerships. One example is the Broadband discussion. By not

forwarding this to the ballot we have lost the opportunity of being able to have a dialogue with the service providers. I am NOT wanting to get in the business of broadband but would like to be able to have conversation with them. Currently the law does not let us do this without a vote of the people. The partnership could be as simple as "we are doing a road project and we will install the conduit in the ground which in turn you would run the fiber".

2. As a former 5-2-1 Drainage Authority Board Member, I was disappointed when they implemented their fee. I understand that they were frustrated but the community would be better served by everyone working together to mitigate storm water. The 5-2-1 Drainage Authority does hold the MS-4 permit. I believe moving ahead with the lawsuit is appropriate and it's my hope we can get them back to the table for further discussion on how we together can mitigate storm water.

3. I would look for partnerships throughout the County. For example, I would like to see where the County and Municipalities are duplicating services and how can we combine them. One study states a retired couple has the equivalent economic impact as 3.4 manufacturing jobs. Low hanging fruit, they purchase homes, start businesses, buy cars, pay taxes and volunteer. We have an outstanding medical community, downtowns, trails and allot more which would attract 2K of them if we invested in a campaign to bring them here.
4. I am a Voice of Reason. I have numerous accomplishments including the building of the Western Slope Vietnam War Memorial Park in Fruita as a lasting tribute to our Vietnam Era Veterans. I have worked with many diverse minded councilmembers. When you have three "same minded" Commissioners it does not bode well for good governance. I am open minded to ideas and my door will be opened to all. I will work diligently for the hard working men and women of Mesa County. I am a life time resident and proud to call Mesa County my home.

DISTRICT 3



ROSE PUGLIESE (R)

1. I will continue to advocate for business-friendly policies at a state and federal level that would directly benefit Mesa

County businesses, such as potential legislative changes to the business personal property tax incentive. I will continue to support existing programs, such as Jumpstart, to retain and attract businesses to Mesa County.

2. The County is currently a litigant in this lawsuit so I do support it. It is important to defend the rights of our businesses and residents to vote on tax increases, as mandated by the Taxpayer Bill of Rights.
3. I will continue to prioritize core county government services and look for additional grant opportunities to enhance revenue to the county to pay for services.
4. I am a proven leader on a state and federal level defending private property rights and advocating for policies that will help us grow our Mesa County economy.

The Chamber endorses Rose Pugliese.

DAVE EDWARDS (D)

Responses were not received.



ELECTION DAY IS TUESDAY, NOVEMBER 8TH, 2016

To update your voter registration please visit

www.govotecolorado.com

Or visit the Mesa County Elections Office at:

200 S. Spruce Street

Grand Junction, CO 81501

(970)-244-1662

Voter Service and Polling Centers:

Open Monday, October 24th through Tuesday, November 8th

8:00 a.m. to 5:00 p.m., Monday through Friday

9:00 a.m. to 1:00 p.m., Saturday October 29th and November 5th

7:00 a.m. to 7:00 p.m., ELECTION DAY

Mesa County Fairgrounds, Community Building - 2785 Highway 50, Grand Junction

Mesa County Central Services- 200 S. Spruce Street, Room 40, Grand Junction

Clifton Hall- 126 2nd Street, Clifton

Open Monday, October 31st through Tuesday, November 8th

8:00 a.m. to 5:00 p.m., Monday through Friday

9:00 a.m. to 12 p.m., Saturday, November 5th

7:00 a.m. to 7:00 p.m., ELECTION DAY

Colorado Mesa University, University Center Room 213- 1100 North Avenue, Grand Junction

Fruita Civic Center, Lions Room- 325 E Aspen Ave., Fruita

Goodwill Retail Center- 630 24 1/2 Rd., Grand Junction

Open Tuesday, November 8th, ELECTION DAY

De Beque Community Center – 381 Minister Avenue, De Beque

Mail Ballot Drop Off Locations- OPEN 24 HOURS ALL DAYS! Starting Thursday,

October 17th through Monday, November 7th

Open till 7p.m. on ELECTION DAY

Grand Valley Transit, West Transfer Facility- 612 24 1/2 Rd., Grand Junction

Department of Human Services- 510 29 1/2 Rd., Grand Junction

Clifton Motor Vehicle- 3225 I-70 Business Loop., Clifton

Mesa County Central Services- 200 S. Spruce Street, Grand Junction

Fruita Civic Center- 325 E Aspen Ave., Fruita

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360 Grand Ave · Grand Jct., CO 81501 (970) 242-3214 | www.gjchamber.org

Electronic version of this GJACC Voter Guide can be viewed by visiting www.gjchamber.org.

Mark Your Calendar ~ Details & Registration online at gjchamber.org

OCT 12 | 7:30 AM
Employment Law Seminar: Employee Handbooks
GJACC Conference Room

Advance Registration Requested. No cost for GJACC members.

OCT 12 | 12:00 Noon
Energy Briefing
Mesa County Workforce Business Center

Advance Registration: \$15 for GJACC members.

OCT 19 | 12:00 Noon
Networking@Noon
The Flying Pig - Community Hospital

Advance Registration Required: \$18 for GJACC members.

OCT 19 | 2 - 4 PM
Mesa County Libraries Business Connect
GJACC Conference Room

Advance Registration Requested. No cost for GJACC members.

OCT 25 | 4 - 7:30 PM
Business Showcase
Two Rivers Convention Center
Sponsored by Alpine Bank

Booth spaces starting at **\$385** for GJACC Members.

NOV 9 | 12:00 Noon
Energy Briefing
Mesa County Workforce Business Center

Advance Registration: \$15 for GJACC members.

NOV 16 | 12:00 Noon
Networking@Noon
Rib City Grill

Advance Registration Required: \$18 for GJACC members.

NOV 16 | 2 - 4 PM
Mesa County Libraries Business Connect
GJACC Conference Room

Advance Registration Requested. No cost for GJACC members.

NOV 29 | 5:30 PM
Business After Hours
Courtyard by Marriott

Advance Registration: \$10 for GJACC members.

DEC 9 | 7:30 AM
Chamber Leads Group Holiday Party
GJACC Conference Room

DEC 12 | 12:00 Noon
Quarterly Membership Lunch "2017 By The Numbers"
Mesa County Workforce Business Center

Advance Registration Required: \$18 for GJACC members.

DEC 14 | 12:00 Noon
Energy Briefing
Mesa County Workforce Business Center

Advance Registration: \$15 for GJACC members.

DEC 14 | 12:00 Noon
Networking@Noon
Grand Vista Hotel

Advance Registration Required: \$18 for GJACC members.

DEC 14 | 2 - 4 PM
Mesa County Libraries Business Connect
GJACC Conference Room

Advance Registration Requested. No cost for GJACC members.

SAVE THE DATE
JAN 27, 2017
Chamber Annual Banquet
Two Rivers Convention Center

GJACC Events Registration Form: October, November & December 2016

- | | | |
|--|--|--|
| <input type="checkbox"/> Employee Handbooks - 10/12/16 | <input type="checkbox"/> Networking@Noon - 11/16/16 | <input type="checkbox"/> Energy Briefing - 12/14/16 |
| <input type="checkbox"/> Energy Briefing - 10/12/16 | <input type="checkbox"/> Networking@Noon - 11/16/16 | <input type="checkbox"/> Networking@Noon - 12/14/16 |
| <input type="checkbox"/> Networking@Noon - 10/19/16 | <input type="checkbox"/> Business Connect - 11/16/16 | <input type="checkbox"/> Business Connect - 12/14/16 |
| <input type="checkbox"/> Business Connect - 10/19/16 | <input type="checkbox"/> Business After Hours - 11/29/16 | |
| <input type="checkbox"/> Business Showcase - 10/25/16 | <input type="checkbox"/> Leads Holiday Party - 12/09/16 | |
| <input type="checkbox"/> Energy Briefing - 11/9/16 | <input type="checkbox"/> Quarterly Luncheon - 12/12/16 | |

Company Name: _____ Contact Person: _____

Attending (Names): _____

Phone: _____ Fax: _____ Email: _____

Payment Method: Bill my Chamber Account Check Enclosed

Charge my MC/VISA/Discover/AMEX # _____ Exp Date _____

Authorized Signature: _____

All events require pre-registration and pre-payment. Registration fees are non-refundable four business days prior to the event. If special assistance is needed, you must notify the Chamber four days prior to the event. Photos will be taken at Chamber events and used for marketing purposes.

Networking On The Links

Who says networking has to happen inside sitting around a table or gathered at a cocktail table? Nearly 200 people definitely had a different experience on September 30th during the Chamber's Annual Golf Tournament. The day would not have been possible without our many sponsors, prize and gift donations (as of press time). Our thanks to:

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- Home Loan Insurance
- HRL Compliance Solutions, Inc
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- Rocky Mountain Health Plans
- Rocky Mountain Sanitation

- Shaw Construction
- Spectrum Business
- St. Mary's Medical Center
- StarTek USA, Inc
- The Trophy Case
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- Cabela's
- Century Casino
- Cobble Creek Golf Course
- Courtyard by Marriott
- Dalton Ranch Golf Club
- Dos Hombres - Redlands
- The DoubleTree by Hilton
- Eagle Ranch
- Estes Park Conference Center

- Express Employment Professionals
- Famous Dave's
- Gateway Canyons Resort
- Glacier Club
- Glenwood Canyon Adventure Park
- Iron Mountain Hot Springs
- Jimmy John's
- Junction Square Pizza
- Kannah Creek Brewing Company
- The Lodge Hotel & Casino
- Red Cliffs Lodge
- Rifle Creek Golf Course
- Silverthorne Railroad
- Splish Splash
- SpringHill Suites
- The Strater Hotel
- Summit Canyon Mountaineering
- Tiara Rado Golf Course
- Townsquare Media

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- Glenwood Canyon Adventure Park
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- Hawks Air Service Heating & Air Conditioning
- Impact Promotional Products
- Iron Mountain Hot Springs
- Landmark Staffing
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- Rocky Mountain Health Plans
- Rocky Mountain Promotional Products & Apparel
- Rocky Mountain Sanitation
- State Farm Insurance - Ken Richards
- Summit Canyon Mountaineering
- Texas Roadhouse
- Wind River Casino



Annual Publication Of Postal Service Statement of Ownership

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10. Owner (Do not leave blank. If the publication is owned by a corporation, give the name and address of the corporation immediately followed by the names and addresses of all stockholders owning or holding 1 percent or more of the total amount of stock. If not owned by a corporation, give the names and addresses of the individual owners. If owned by a partnership or other unincorporated firm, give its name and address as well as those of each individual owner. If the publication is published by a nonprofit organization, give its name and address.) Full Name Complete Mailing Address Grand Junction Area Chamber of Commerce 360 Grand Avenue, Grand Junction, CO 81501-2484					
11. Known Bondholders, Mortgagees, and Other Security Holders Owning or Holding 1 Percent or More of Total Amount of Bonds, Mortgages, or Other Securities. If none, check box <input checked="" type="checkbox"/> None Full Name Complete Mailing Address N/A					
12. Tax Status (For completion by nonprofit organizations authorized to mail at nonprofit rates) (Check one) The purpose, function, and nonprofit status of this organization and the exempt status for federal income tax purposes: <input checked="" type="checkbox"/> Has Not Changed During Preceding 12 Months <input type="checkbox"/> Has Changed During Preceding 12 Months (Publisher must submit explanation of change with this statement)					

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a. Total Number of Copies (Net press run)		1,250	1,250
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f. Total Distribution (Sum of 15c and 15e)		1,250	1,250
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b. Total Paid Print Copies (Line 15c) + Paid Electronic Copies (Line 16a)		1,450	1,450
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18. Signature and Title of Editor, Publisher, Business Manager, or Owner
 Shari Brokenicky
 Grand Junction Area Chamber of Commerce
 Date: 10/01/2016

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Business Barometer

August 2016

A gauge of Grand Junction's economic indicators published by the Grand Junction Area Chamber of Commerce.

info@gjchamber.org

970-242-3214

Sales Tax Revenue Collections			
August	2016	2015	% Change
City of Grand Junction	\$3,380,143	\$3,654,206	-7.5%
Total YTD	\$27,943,115	\$28,111,971	-0.6%

MESA COUNTY Building Permits Issued				
August	2016	Total Value	2015	Total Value
New Single Family Residence	37	\$9,125,079	27	\$7,634,434
New Commercial	1	\$18,000	0	\$0
Other	278	\$19,842,046	152	\$8,557,891
Totals	316	\$28,985,124	179	\$16,192,325
YTD Totals	2065	\$176,724,375	1,320	\$153,029,087

MLS Statistics - Quarterly		
1st Quarter	2016	2015
Total Sold	1435	1046
Dollar Volume	\$340,505,786	\$218,670,184
Total Sold YTD	1820	1712
Dollar Volume YTD	\$420,086,107	\$309,355,845

Source: Grand Junction Area Realtor Association

Hotel/Motel Occupancy		
August	2016	2015
Occupancy Rate	78.2%	73.2%
Average Daily Room Rate	\$88.76	\$85.56

Mesa County Foreclosures		
Year	Number Filed	Number Gone to Sale
2013	781	564
2014	539	403
2015	479	304

Source: Mesa County Public Trustee

G J Regional Airport		
August	2016	2015
Enplaned Passengers	19,643	20,428
Deplaned Airfreight	632,713	662,344
Enplaned YTD Passengers	146,219	146,587
Deplaned YTD Airfreight	4,574,713	4,599,476

Labor Market Statistics		
August	2016	2015
Civilian Labor Force	72,638	73,025
Total Employment	68,818	69,105
Total Unemployment	3,820	3,920
Unemployment Rate	5.3%	5.4%

2016 Chairman Circle Members

Alpine Bank

ANB Bank

Bank of Colorado

Community Hospital

FCI Constructors, Inc.

Grand Junction City
Government

Holiday Inn & Suites -
Grand Junction Airport

OBJ Group

Rocky Mountain Health
Plans

St. Mary's Hospital &
Regional Medical Center,
Inc.

US Bank

Wells Fargo Bank

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VOLUME #33 • ISSUE #10

Grand Junction Area
Chamber of Commerce
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